

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2010

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

FOR THE TRANSITION PERIOD FROM _____ TO _____

COMMISSION FILE NUMBER: 001-14758

QUESTCOR PHARMACEUTICALS, INC.

(Exact name of Registrant as specified in its charter)

CALIFORNIA
(State or other jurisdiction
of incorporation or organization)

33-0476164
(I.R.S. Employer of
Identification No.)

3260 Whipple Road
Union City, CA 94587-1217
(Address of Principal Executive Offices)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (510) 400-0700

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter prior that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐ Smaller reporting company ☐
(Do not check if a smaller reporting company)

Indicate by check mark whether Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

As of July 28, 2010 there were 62,110,585 shares of the Registrant's common stock, no par value per share, outstanding.

QUESTCOR PHARMACEUTICALS, INC.

FORM 10-Q

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PART I. FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

QUESTCOR PHARMACEUTICALS, INC.
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

| | June 30, 2010 (Unaudited) | December 31, 2009 (Note 1) |
|---|---------------------------------|----------------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 23,824 | \$ 45,829 |
| Short-term investments | 68,857 | 29,878 |
| Total cash, cash equivalents and short-term investments | 92,681 | 75,707 |
| Accounts receivable, net of allowance for doubtful accounts of \$77 at June 30, 2010 and December 31, 2009 | 11,929 | 14,833 |
| Inventories, net | 3,308 | 3,378 |
| Prepaid expenses and other current assets | 1,166 | 1,162 |
| Deferred tax assets | 8,093 | 8,180 |
| Total current assets | 117,177 | 103,260 |
| Property and equipment, net | 508 | 407 |
| Purchased technology, net | 3,224 | 3,372 |
| Goodwill | 299 | 299 |
| Deposits and other assets | 710 | 710 |
| Deferred tax assets | 3,392 | 3,392 |
| Total assets | <u>\$ 125,310</u> | <u>\$ 111,440</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 3,473 | \$ 12,921 |
| Accrued compensation | 2,805 | 2,140 |
| Sales-related reserves | 17,159 | 14,922 |
| Income taxes payable | 1,067 | 477 |
| Other accrued liabilities | 1,486 | 1,751 |
| Total current liabilities | 25,990 | 32,211 |
| Lease termination, deferred rent and other non-current liabilities | 1,055 | 1,226 |
| Total liabilities | 27,045 | 33,437 |
| Shareholders' equity: | | |
| Preferred stock, no par value, 7,500,000 shares authorized; none outstanding | — | — |
| Common stock, no par value, 105,000,000 shares authorized; 62,110,585 and 61,726,609 shares issued and outstanding at June 30, 2010 and December 31, 2009, respectively | 70,844 | 67,793 |
| Retained earnings | 27,358 | 10,224 |
| Accumulated other comprehensive income (loss) | 63 | (14) |
| Total shareholders' equity | 98,265 | 78,003 |
| Total liabilities and shareholders' equity | <u>\$ 125,310</u> | <u>\$ 111,440</u> |

See accompanying notes.

QUESTCOR PHARMACEUTICALS, INC.
CONSOLIDATED STATEMENTS OF INCOME
(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)
(UNAUDITED)

| | Three Months Ended | | Six Months Ended | |
|---|---------------------------|-------------|-------------------------|-------------|
| | June 30, | | June 30, | |
| | 2010 | 2009 | 2010 | 2009 |
| Net sales | \$ 28,316 | \$ 25,266 | \$ 54,560 | \$ 48,564 |
| Cost of sales (exclusive of amortization of purchased technology) | 2,000 | 1,603 | 3,998 | 3,113 |
| Gross profit | 26,316 | 23,663 | 50,562 | 45,451 |
| Operating expenses: | | | | |
| Selling, general and administrative | 8,971 | 7,180 | 18,347 | 14,433 |
| Research and development | 2,943 | 2,320 | 5,690 | 4,776 |
| Depreciation and amortization | 130 | 118 | 255 | 236 |
| Total operating expenses | 12,044 | 9,618 | 24,292 | 19,445 |
| Income from operations | 14,272 | 14,045 | 26,270 | 26,006 |
| Other income: | | | | |
| Interest and other income, net | 119 | 197 | 215 | 465 |
| Gain on sale of product rights | — | 200 | — | 225 |
| Total other income | 119 | 397 | 215 | 690 |
| Income before income taxes | 14,391 | 14,442 | 26,485 | 26,696 |
| Income tax expense | 5,109 | 5,131 | 9,351 | 9,711 |
| Net income | \$ 9,282 | \$ 9,311 | \$ 17,134 | \$ 16,985 |
| Net income per share: | | | | |
| Basic | \$ 0.15 | \$ 0.14 | \$ 0.28 | \$ 0.26 |
| Diluted | \$ 0.14 | \$ 0.14 | \$ 0.27 | \$ 0.25 |
| Shares used in computing net income per share: | | | | |
| Basic | 62,022 | 64,218 | 61,957 | 64,854 |
| Diluted | 64,543 | 66,325 | 64,057 | 67,140 |

See accompanying notes.

QUESTCOR PHARMACEUTICALS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(IN THOUSANDS)
(UNAUDITED)

| | Six Months Ended June 30, | |
|---|--------------------------------------|------------------|
| | 2010 | 2009 |
| OPERATING ACTIVITIES | | |
| Net income | \$ 17,134 | \$ 16,985 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Share-based compensation expense | 1,908 | 1,718 |
| Deferred income taxes | 41 | — |
| Amortization of investments | 329 | 16 |
| Depreciation and amortization | 255 | 236 |
| Gain on sale of product rights | — | (225) |
| Income tax benefit realized from share-based compensation plans | 320 | — |
| Excess tax benefit from share-based compensation plans | (316) | — |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | 2,904 | (1,626) |
| Inventories | 70 | (27) |
| Prepaid income taxes | — | 3,316 |
| Prepaid expenses and other current assets | (4) | 55 |
| Accounts payable | (9,448) | 5,357 |
| Accrued compensation | 665 | (261) |
| Sales-related reserves | 2,237 | (718) |
| Income taxes payable | 590 | 526 |
| Other accrued liabilities | (265) | (405) |
| Other non-current liabilities | (171) | (147) |
| Net cash flows provided by operating activities | <u>16,249</u> | <u>24,800</u> |
| INVESTING ACTIVITIES | | |
| Purchase of property and equipment | (208) | (71) |
| Purchase of short-term investments | (54,065) | (34,951) |
| Proceeds from maturities of short-term investments | 14,880 | 31,150 |
| Net proceeds from sale of product rights | — | 225 |
| Net cash flows used in investing activities | <u>(39,393)</u> | <u>(3,647)</u> |
| FINANCING ACTIVITIES | | |
| Issuance of common stock, net | 823 | 547 |
| Repurchase of common stock | — | (11,189) |
| Excess tax benefit from share-based compensation plans | 316 | — |
| Net cash flows provided by (used in) financing activities | <u>1,139</u> | <u>(10,642)</u> |
| Increase (decrease) in cash and cash equivalents | (22,005) | 10,511 |
| Cash and cash equivalents at beginning of period | 45,829 | 13,282 |
| Cash and cash equivalents at end of period | <u>\$ 23,824</u> | <u>\$ 23,793</u> |

See accompanying notes.

QUESTCOR PHARMACEUTICALS, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

1. ORGANIZATION AND BASIS OF PRESENTATION

Organization

Questcor Pharmaceuticals, Inc. (the “Company” or “Questcor”) is a biopharmaceutical company whose products help patients with serious, difficult-to-treat medical conditions. The Company’s primary product is H.P. Acthar® Gel (repository corticotropin injection), an injectable drug that is approved by the U.S. Food and Drug Administration (“FDA”) for the treatment of a variety of diseases and disorders, including the treatment of exacerbations associated with multiple sclerosis (“MS”). Acthar is also used in treating patients with infantile spasms (“IS”), a rare form of refractory childhood epilepsy, and opsoclonus myoclonus syndrome, a rare autoimmune-related childhood neurological disorder, but is not currently approved for the treatment of either disorder. Acthar is currently approved “to induce a diuresis or a remission of proteinuria in the nephrotic syndrome without uremia of the idiopathic type or that [is] due to lupus erythematosis” or NS. NS is a kidney disorder characterized by high levels of protein in the urine and low levels of protein in the blood that often leads to end-stage renal disease. The Company also markets Doral® (quazepam), which is indicated for the treatment of insomnia.

Basis of Presentation

The Company has determined that it operates in one business segment, biopharmaceutical products. The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles and applicable Securities and Exchange Commission regulations for interim financial information. These financial statements do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. The unaudited consolidated financial statements should be read in conjunction with the audited financial statements and related footnotes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2009. The accompanying consolidated balance sheet at December 31, 2009 has been derived from the audited consolidated financial statements at that date. In the opinion of the Company’s management, all adjustments (consisting of normal recurring adjustments) considered necessary for the fair presentation of interim financial information have been included. Operating results for the interim period presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2010 or for any future interim period. The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary. All significant intercompany accounts and transactions have been eliminated. The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions about future events that affect the amounts reported in the financial statements and disclosures made in the accompanying notes to the consolidated financial statements. Actual results could differ from those estimates.

The Company has evaluated events that have occurred after June 30, 2010 and through the date the unaudited consolidated financial statements were issued.

2. REVENUE RECOGNITION

Revenues from product sales are recognized based upon shipping terms, net of estimated reserves for Medicaid rebates, other government program rebates and chargebacks, co-pay assistance programs and payment discounts. Revenue is recognized upon customer receipt of the shipment, provided that title to the product and risk of loss transfer at the point of receipt by the customer. If the title to the product and risk of loss transfer at the point of shipment, revenue is recognized upon shipment of the product. The Company estimates reserves for Medicaid rebates to all states for products dispensed to Medicaid rebate-eligible patients and for government rebates and chargebacks for sales of its products by wholesalers and its specialty distributor to certain Federal government organizations, including Tricare and the Veterans Administration. The Company estimates its reserves by utilizing historical information and data obtained from external sources.

Significant judgment is inherent in the selection of assumptions and the interpretation of historical experience as well as the identification of external and internal factors affecting the estimates of the Company’s reserves for Medicaid rebates and other

government program rebates and chargebacks. The Company believes that the assumptions used to estimate these sales reserves are reasonable considering known facts and circumstances. However, the Company's actual Medicaid rebates and other government program rebates and chargebacks could differ significantly from its estimates because the Company's analysis of product shipments, prescription trends, the amount of product in the distribution channel, and its interpretation of the Medicaid statute and regulations may not be accurate. If actual Medicaid rebates and other government program rebates and chargebacks are significantly different from the Company's estimates, such differences would be accounted for in the period in which they become known.

Historically, actual amounts have generally been consistent with the Company's estimates; however, during the three months ended September 30, 2009, the Company received higher than anticipated amounts of Medicaid rebates related to prior period Acthar usage. In connection with its receipt of these rebates, the Company increased its rebate reserve which reduced net sales in that quarter by approximately \$4.6 million.

The Company utilizes the services of CuraScript, Inc. which has a specialty distributor subsidiary, CuraScript Specialty Distribution, Inc. ("CuraScript SD") and a group of specialty pharmacies. During July 2007, the Company began utilizing CuraScript SD to distribute Acthar. Effective August 1, 2007, the Company no longer sells Acthar to wholesalers and all of the Company's proceeds from sales of Acthar in the United States are received from CuraScript SD. The Company sells Acthar to CuraScript SD at a discount from the Company's list price. CuraScript SD sells Acthar primarily to hospitals and specialty pharmacies. Product sales are recognized net of this discount upon receipt of the product by CuraScript SD. In April 2008, the Company announced the amendment of its distribution agreement with CuraScript SD, which became effective on June 1, 2008. Under the terms of this agreement, the discount provided by the Company to CuraScript SD was reduced from \$1,047 per vial to \$230 per vial. The discounted sales price to CuraScript SD was \$23,039 per vial and the stated list price remained at \$23,269. However, under the terms of the agreement, the pricing to CuraScript SD customers is unchanged. The amount of the discount to CuraScript SD is subject to annual adjustments based on the Consumer Price Index. As of February 11, 2010, the discount provided by the Company to CuraScript SD is \$237. The Company sells Doral to wholesalers, who in turn sell Doral primarily to retail pharmacies and hospitals. The Company does not require collateral from its customers.

The Company supplies replacement product to CuraScript SD on product returned between one month prior to expiration to three months post expiration. Returns from product lots are exchanged for replacement product, and estimated costs for such exchanges, which include actual product material costs and related shipping charges are included in cost of sales. Product returns have been insignificant since the Company began utilizing the services of CuraScript SD to distribute Acthar.

Sales Reserves

The Company provides a rebate related to product dispensed to Medicaid rebate-eligible patients, as provided by regulations. The Company's a) estimated rebate percentage adjusted for b) recent and expected future utilization rates for these programs, is used to estimate the rebate units associated with product shipped during the period as follows:

- a) The estimated liability included in sales-related reserves as of the end of a period is comprised of the estimated rebate units associated with end user demand data during the period, the estimated rebate units associated with estimated inventory in the distribution channel as of the end of the period, and the estimated rebate units associated with prior rebate periods.
- b) In order to assess recent and future rates of Medicaid utilization, the Company analyzes inventory levels received from a third party, CuraScript SD, patient prescription and shipment data received from a third party, CuraScript SP, and claims-level detail received from state Medicaid agencies.

The unit rebate amount is determined based on a formula established by statute that is subject to review and modification by the administrators of the Medicaid program. The unit rebate amount formula is comprised of a basic rebate applied to the average per unit amount of payments the Company receives on its product sales and an additional per unit rebate that is based on the Company's current sales price compared to its sales price on an inflation-adjusted basis from a designated base period. The Company multiplies the unit rebate amount by the estimated rebate units to arrive at the reserve for the period. This reserve is deducted from gross sales in the determination of net sales. From January 1, 2008 through December 31, 2009, the amount the Company rebated for each Acthar vial dispensed to a Medicaid eligible patient was approximately \$2,500 higher than the price to CuraScript SD.

In March 2010, Congress passed, and the President signed into law, health care legislation entitled the Patient Protection and Affordable Care Act of 2010 and the Health Care and Education Affordability Reconciliation Act of 2010 (collectively, the

“Healthcare Reform Acts”). The Healthcare Reform Acts contain a number of provisions that are expected to impact the Company’s business and operations, including both provisions that are likely to benefit the Company’s net sales and provisions that are likely to decrease its net sales. A provision that had the effect of reducing the Medicaid rebate for Acthar from approximately 110% to 100% of the Company’s average manufacturer’s price for Acthar benefited the Company’s results in the first two quarters of 2010, and the Company expects that this provision will continue to do so. Other provisions that may benefit the Company’s business over time as they are implemented are provisions that create a national high-risk insurance pool, provisions that temporarily extend health coverage to individuals with pre-existing medical conditions, provisions that prohibit the denial of health coverage to children with pre-existing conditions, provisions that will eventually prohibit the denial of health coverage to adults with pre-existing conditions and place limits on insurers with respect to lifetime and annual caps on health coverage, and provisions intended to increase the number of patients with private insurance.

A provision of the Healthcare Reform Acts that is likely to decrease the Company’s net sales and earnings, and which went into effect on March 23, 2010, is an extension of Medicaid rebates to Medicaid Managed Care Plans. Because Medicaid is a complex program with both federal and state elements, and because each of the fifty states has different rules with respect to Medicaid, it is difficult to estimate the size of the additional portion of the Company’s prescriptions that will be subject to Medicaid rebates as a result of this provision. In addition, the implementation of this provision is likely to take time and be handled differently among different states and Plans. Furthermore, a number of states had previously enacted provisions through state legislative actions that have a similar effect (reducing the current impact of federal legislation). Another provision that may decrease the Company’s net sales and earnings beginning in 2011 is a requirement that the Company be assessed its share of a new fee assessed on all branded prescription drug manufacturers and importers. However, the Company estimates that this fee will not be material, as the fee is expected to be calculated based upon each organization’s percentage share of total branded prescription drug sales to U.S. government programs (such as Medicaid and Veterans Administration and PHS discount programs) made during the previous year, so that the calculation is less burdensome on small companies such as Questcor.

Finally, there may be other provisions of the Healthcare Reform Acts that will impact the Company’s business and Congress and the President may make additional refinements to the Healthcare Reform Acts. Many of the provisions of the Healthcare Reform Acts require rulemaking action by governmental agencies to implement, which has not yet occurred. At this time, the Company cannot predict the impact of the Healthcare Reform Acts or the timing or impact of any future rulemaking. The Company believes that the Healthcare Reform Acts and related rulemaking action will most likely have an overall negative effect on its net sales over time, however, the timing and magnitude of various positive and negative effects and their timing in the future is not possible to determine at this time.

The Company has established a reserve for rebates related to a prescription drug program operated by the Department of Defense (DOD) through its Tricare Management Administration (Tricare). On March 17, 2009, the DOD issued final regulations under the Fiscal Year 2008 National Defense Authorization Act, which interpreted such act to extend the drug pricing available under Veterans Affairs contracts to certain Tricare entities not previously able to purchase at these prices. Specifically, the act was interpreted to include prescription drugs dispensed by Tricare retail network pharmacies. As a result, the Company established a reserve of \$3.5 million for Tricare rebates in the year ended December 31, 2009. Effective January 1, 2010, the Company established new prices for Acthar purchased by Tricare, based on the new pricing established in the Company’s Veterans Administration contract. As a result, the per vial rebate for the Tricare retail network pharmacies was reduced from approximately \$23,000 to approximately \$5,670. A provision of \$369,000 was recorded during the three months ended June 30, 2010 for Tricare rebates.

Certain other government-supported entities, such as those covered by the Company’s contract with the Veterans Administration, are permitted to purchase Acthar from CuraScript SD based on a contractual amount. CuraScript SD charges the discount back to the Company and reduces subsequent payment to the Company by the amount of the approved chargeback. In 2009, these chargebacks were approximately equal to the price the Company was paid by Curascript SD. Effective January 1, 2010, new pricing for Acthar went into effect for purchases made under the Company’s contract with the Veterans Administration. As a result, the per vial chargeback for Veterans Administration entities was reduced from approximately \$23,000 to approximately \$5,670. Sales to Veterans Administration entities were not significant in the three months ended June 30, 2010.

The reduction to gross sales for a period related to chargebacks is comprised of actual approved chargebacks originating during the period and an estimate of chargebacks in the ending inventory of the Company’s customers. In estimating the government chargeback reserve as of the end of a period, the Company estimates the amount of chargebacks in its customers’ ending inventory using actual average monthly chargeback amounts and ending inventory balances provided by the Company’s largest customers. Chargebacks are

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generally applied by customers against their payments to the Company approximately 30 to 45 days after the customers have provided appropriate documentation to confirm their sale to a qualified government-supported entity.

At June 30, 2010 and December 31, 2009, sales-related reserves included in the accompanying Consolidated Balance Sheets were as follows (in thousands):

| | June 30, 2010 | December 31, 2009 |
|------------------------|------------------|----------------------|
| Medicaid rebates | \$ 13,051 | \$ 11,070 |
| Tricare rebates | 4,091 | 3,530 |
| Government chargebacks | 17 | 322 |
| Total | <u>\$ 17,159</u> | <u>\$ 14,922</u> |

3. SHARE-BASED COMPENSATION

Share-based compensation expense recorded for awards granted to employees and non-employee members of the board of directors under stock option plans and the employee stock purchase plan is as follows (in thousands):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-------------------------------------|--------------------------------|---------------|------------------------------|-----------------|
| | 2010 | 2009 | 2010 | 2009 |
| Selling, general and administrative | \$ 684 | \$ 518 | \$ 1,481 | \$ 1,385 |
| Research and development | 239 | 168 | 462 | 319 |
| Total | <u>\$ 923</u> | <u>\$ 686</u> | <u>\$ 1,943</u> | <u>\$ 1,704</u> |

4. CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS

A summary of cash equivalents and short-term investments, classified as available-for-sale, and carried at fair value is as follows (in thousands):

| | Amortized Cost | Gross Unrealized Gain | Gross Unrealized (Loss) | Estimated Fair Value |
|----------------------------------|-------------------|-----------------------------|-------------------------------|-------------------------|
| June 30, 2010 | | | | |
| Cash equivalents | \$ 5,851 | \$ — | \$ — | \$ 5,851 |
| Short-term investments: | | | | |
| Certificates of deposit | \$ 7,880 | \$ 24 | \$ (1) | \$ 7,903 |
| Government-sponsored enterprises | 42,268 | 50 | — | 42,318 |
| Municipal bonds | 8,491 | 32 | (4) | 8,519 |
| Corporate bonds | 10,117 | 6 | (6) | 10,117 |
| | <u>\$ 68,756</u> | <u>\$ 112</u> | <u>\$ (11)</u> | <u>\$ 68,857</u> |
| December 31, 2009 | | | | |
| Cash equivalents | \$ 34,445 | \$ — | \$ — | \$ 34,445 |
| Short-term investments: | | | | |
| Certificates of deposit | \$ 5,360 | \$ — | \$ (7) | \$ 5,353 |
| Government-sponsored enterprises | 14,066 | 3 | (45) | 14,024 |
| Municipal bonds | 10,474 | 40 | (13) | 10,501 |
| | <u>\$ 29,900</u> | <u>\$ 43</u> | <u>\$ (65)</u> | <u>\$ 29,878</u> |

The amortized cost and fair value of short-term investment securities at June 30, 2010, by contractual maturity, are as follows (in thousands):

| | Amortized Cost | Estimated Fair Value |
|---------------------------------|-------------------|-------------------------|
| Due in one year or less | \$ 18,767 | \$ 18,808 |
| Due after one through two years | 49,989 | 50,049 |
| Total short-term investments | <u>\$ 68,756</u> | <u>\$ 68,857</u> |

As of June 30, 2010, the average contractual maturity of the Company's short-term investments was approximately 17 months.

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As of June 30, 2010 the Company had the following available-for-sale securities that were in an unrealized loss position but were not deemed to be other-than-temporarily impaired (in thousands):

| | Less Than 12 Months | | 12 Months or Greater | |
|-------------------------|-------------------------|----------------------|-------------------------|----------------------|
| | Gross Unrealized Losses | Estimated Fair Value | Gross Unrealized Losses | Estimated Fair Value |
| Certificates of deposit | \$ — | \$ — | \$ (1) | \$ 479 |
| Municipal bonds | (4) | 772 | — | 720 |
| Corporate bonds | (2) | 1,856 | (4) | 2,162 |
| Total | <u>\$ (6)</u> | <u>\$ 2,628</u> | <u>\$ (5)</u> | <u>\$ 3,361</u> |

The gross unrealized losses reported above for June 30, 2010 were caused by general fluctuations in market interest rates from the respective purchase date of these securities through June 30, 2010. No significant facts or circumstances have occurred to indicate that these unrealized losses are related to any deterioration in the creditworthiness of the issuers of the marketable securities the Company owns. Based on the Company's review of these securities, including its assessment of the duration and severity of the related unrealized losses, the Company has not recorded any other-than-temporary impairments on these investments.

Fair Value

Authoritative guidance establishes a valuation hierarchy for disclosure of the inputs to the valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument. Level 3 inputs are unobservable inputs based on the Company's assumptions used to measure assets and liabilities at fair value.

The following methods and assumptions were used to determine the fair value of each class of assets recorded at fair value in the consolidated balance sheets:

Cash equivalents: Cash equivalents primarily consist of highly rated money market funds with maturities of one year or less, and are purchased daily at par value with specified yield rates. Due to the high ratings and short-term nature of these funds, the Company considers all cash equivalents as Level 1 inputs.

Short-term available-for-sale investments at fair value: Fair values are based on quoted market prices, where available. These fair values are obtained from third party pricing services, which generally use Level 1 or Level 2 inputs for the determination of fair value in accordance with ASC 820, Fair Value Measurements and Disclosures. Third party pricing services normally derive the security prices through recently reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information. For securities not actively traded, the third party pricing services may use quoted market prices of comparable instruments or discounted cash flow analyses, incorporating inputs that are currently observable in the markets for similar securities. Inputs that are often used in valuation methodologies include, but are not limited to, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, and reference data. While the Company utilizes multiple third party pricing services to obtain fair value, it generally obtains one price for each individual security. The Company performs monthly analyses on the prices received from third parties to determine whether the prices are reasonable estimates of fair value. The analyses include a review of month-to-month price fluctuations and, as needed, a comparison of pricing services' valuations to other pricing services' valuations for the identical security. The Company also reviews the fair value hierarchy classification. Changes in the observability of valuation inputs may result in a reclassification of levels for certain securities within the fair value hierarchy.

The following table summarizes the basis used to measure certain assets at fair value on a recurring basis in the accompanying Consolidated Balance Sheet at June 30, 2010 (in thousands):

| | Basis of Fair Value Measurements | | | |
|----------------------------------|----------------------------------|---|---|--|
| | Balance at June 30, 2010 | Quoted prices in active markets for identical items (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Money market funds | \$ 5,851 | \$ 5,851 | \$ — | — |
| Corporate bonds | 10,117 | — | 10,117 | — |
| Government-sponsored enterprises | 42,318 | — | 42,318 | — |
| Certificates of deposit | 7,903 | — | 7,903 | — |
| Municipal bonds | 8,519 | — | 8,519 | — |
| | <u>\$ 74,708</u> | <u>\$ 5,851</u> | <u>\$ 68,857</u> | <u>—</u> |

The Company does not have any liabilities that are measured at fair value on a recurring basis. Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments only in certain circumstances (for example, when there is evidence of impairment). There were no assets or liabilities measured at fair value on a nonrecurring basis during the six months ended June 30, 2010.

5. INVENTORIES

Inventories are stated at the lower of cost (first-in, first-out method) or market and consist of the following (in thousands):

| | June 30, 2010 | December 31, 2009 |
|-----------------|------------------|----------------------|
| Raw materials | \$ 3,079 | \$ 2,921 |
| Work-in-process | 4 | — |
| Finished goods | 225 | 457 |
| | <u>\$ 3,308</u> | <u>\$ 3,378</u> |

6. PURCHASED TECHNOLOGY

Purchased technology at June 30, 2010 consists of the Company's acquisition costs related to the May 2006 acquisition of the Doral product rights and a cash payment of \$300,000 to IVAX Research, Inc. made in January 2007 to eliminate the Doral royalty obligation. The purchased technology is being amortized on a straight-line basis over Doral's expected life of 15 years. Accumulated amortization for the Doral purchased technology was \$1.2 million and \$1.0 million as of June 30, 2010 and December 31, 2009, respectively.

7. COMMITMENTS, INDEMNIFICATIONS AND CONTINGENCIES

The Company leases a 30,000 square foot facility in Hayward, California. The Company does not occupy this space and has subleased the facility. The Company's master lease on the Hayward facility expires in November 2012. As of June 30, 2010, the Company is obligated to pay rent through the remaining term of the master lease on the Hayward facility of \$2.2 million. Over the remaining term of the master lease, the Company anticipates that it will receive approximately \$975,000 in sublease income to be used to pay a portion of its Hayward facility obligation. As of June 30, 2010 and December 31, 2009, the estimated liability related to the Hayward facility totaled \$857,000 and \$980,000, respectively, and is included in Lease Termination, Deferred Rent and Other Non-Current Liabilities in the accompanying Consolidated Balance Sheets.

From time to time, the Company may become involved in claims and other legal matters arising in the ordinary course of business.

On February 25, 2009, the Company received a Civil Investigative Demand ("CID") from the Attorney General of the State of Missouri, in connection with its investigation into the Company's pricing practices with respect to Acthar under Missouri's Merchandising Practices Act. The Company has responded to the CID from the Attorney General of the State of Missouri.

On May 7, 2009, the Company received a subpoena from the Attorney General of the State of New York, in connection with its investigation, under New York's antitrust statute and Federal antitrust statutes, into the Company's acquisition of Acthar from Aventis in 2001, the Company's Acthar royalty arrangements and its subsequent pricing of Acthar. In response to this request, the Company provided documents and information to the Attorney General of New York. On March 31, 2010, the Company was informed by a representative of the Attorney General of the State of New York that the Antitrust Bureau of that office suspended its investigation.

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into the activities described above. The New York Attorney General has not formally withdrawn its subpoena, and there can be no assurance that the investigation will not be restarted or as to the ultimate outcome of the investigation.

Management is not currently aware of any claims or other legal matters that will have a material adverse effect on the financial position, results of operations or cash flows of the Company.

8. NET INCOME PER SHARE

The Company computes basic net income per share by dividing net income by the weighted average common shares outstanding during the period. Diluted net income per share gives effect to all potentially dilutive common shares outstanding during the period such as options and restricted stock.

The following table presents the amounts and shares used in computing basic and diluted net income per share for the three and six months ended June 30, 2010 and 2009, and the effect of dilutive potential common shares on the number of shares used in computing diluted net income per share. Dilutive potential common shares resulting from the assumed exercise of outstanding stock options are determined based on the treasury stock method. Under the treasury stock method, the dilutive impact of a stock option that is “in-the money” is based on the difference between that stock option’s exercise price and the Company’s average stock price for the measurement period. The more the average stock price exceeds the exercise price, the greater the number of potential common shares and thus the greater the dilutive impact of the stock option (in thousands, except per share amounts):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|----------|------------------------------|-----------|
| | 2010 | 2009 | 2010 | 2009 |
| Net income | \$ 9,282 | \$ 9,311 | \$ 17,134 | \$ 16,985 |
| Shares used in computing net income per share: | | | | |
| Basic | 62,022 | 64,218 | 61,957 | 64,854 |
| Effect of dilutive potential common shares: | | | | |
| Stock options | 2,504 | 2,093 | 2,086 | 2,271 |
| Restricted stock | 17 | 14 | 14 | 15 |
| Diluted | 64,543 | 66,325 | 64,057 | 67,140 |
| Net income per share: | | | | |
| Basic | \$ 0.15 | \$ 0.14 | \$ 0.28 | \$ 0.26 |
| Diluted | \$ 0.14 | \$ 0.14 | \$ 0.27 | \$ 0.25 |

The following table presents the shares excluded from the computation of diluted net income per share as the inclusion of these securities would have been anti-dilutive (in thousands):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|------------------|--------------------------------|-------|------------------------------|-------|
| | 2010 | 2009 | 2010 | 2009 |
| Stock options | 180 | 2,391 | 2,029 | 2,369 |
| Restricted stock | — | 39 | — | 20 |

9. INCOME TAXES

Income tax expense for the three months ended June 30, 2010 and 2009 was \$5.1 million. For the three months ended June 30, 2010 and 2009, the Company’s effective tax rate for financial reporting purposes was approximately 35.5%. For the six months ended June 30, 2010 and 2009, income tax expense was \$9.4 million and \$9.7 million, respectively. For the six months ended June 30, 2010 and 2009, the Company’s effective tax rate for financial reporting purposes was approximately 35.3% and 36.4%, respectively. The decrease in the Company’s effective income tax rate is due to the IRC Section 199 domestic production activities deduction credit which increased to 9% in 2010 as compared to 6% in 2009.

10. COMPREHENSIVE INCOME

Comprehensive income is comprised of net income and the change in unrealized holding gains and losses on available-for-sale securities (in thousands):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-----------------|------------------------------|------------------|
| | 2010 | 2009 | 2010 | 2009 |
| Net income | \$ 9,282 | \$ 9,311 | \$ 17,134 | \$ 16,985 |
| Change in unrealized gains or losses on available-for-sale securities, net of related tax effects | 54 | (81) | 77 | (187) |
| Comprehensive income | <u>\$ 9,336</u> | <u>\$ 9,230</u> | <u>\$ 17,211</u> | <u>\$ 16,798</u> |

11. EQUITY TRANSACTIONS

On February 29, 2008, the Company's board of directors approved a stock repurchase plan that provides for the Company's repurchase of up to 7 million of its common shares. Stock repurchases under this program may be made through either open market or privately negotiated transactions in accordance with all applicable laws, rules and regulations. On May 29, 2009, the Company's board of directors increased the Company's common share repurchase program authorization by an additional 6.5 million shares. Under this stock repurchase plan, the Company has repurchased a total of 8.4 million shares of its common stock for \$36.7 million through June 30, 2010, at an average price of \$4.39 per share. There were no repurchases in the three and six months ended June 30, 2010. As of June 30, 2010, there are 5.1 million shares authorized remaining under the Company's stock repurchase plan.

12. RECENTLY ISSUED ACCOUNTING STANDARDS

In February 2010, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2010-09, which amends Accounting Standards Codification ("ASC") 855, *Subsequent Events*. ASU 2010-09 eliminates the requirement for SEC filers to disclose the date through which subsequent events have been evaluated. The ASU was effective upon issuance. The adoption of this guidance did not have an impact on the Company's consolidated financial position or results of operations.

In January 2010, the FASB issued ASU 2010-06, which amends ASC 820 to add new requirements for disclosures about transfers into and out of Levels 1 and 2 and separate disclosures about purchases, sales, issuances, and settlements relating to Level 3 measurements. The ASU also clarifies existing fair value disclosures about the level of disaggregation and about inputs and valuation techniques used to measure fair value. The Company adopted this guidance for the quarter ended March 31, 2010. Adoption did not have an impact on the Company's consolidated financial position or results of operations.

In April 2010, the FASB issued ASU 2010-17, which establishes a revenue recognition model for contingent consideration that is payable upon the achievement of an uncertain future event, referred to as a milestone. The scope of the ASU is limited to research or development arrangements and requires an entity to record the milestone payment in its entirety in the period received if the milestone meets all the necessary criteria to be considered substantive. However, entities would not be precluded from making an accounting policy election to apply another appropriate accounting policy that results in the deferral of some portion of the arrangement consideration. The ASU is effective for fiscal years (and interim periods within those fiscal years) beginning on or after June 15, 2010. The Company does not expect the adoption of this guidance to have an impact on the Company's consolidated financial position or results of operations.

13. RELATED PARTY TRANSACTIONS

An immediate family member of the Company's CEO was hired as an employee effective September 8, 2009. In accordance with the Company's Related Party Transaction Policy, this transaction was approved by the disinterested members of the Company's board of directors. The Company paid this immediate family member of the CEO compensation totaling \$40,000 and \$122,000 for the three and six months ended June 30, 2010, respectively. In addition, an immediate family member of one of the Company's Vice Presidents is a Senior Vice President for a company that provided certain consulting services to the Company totaling \$131,000 and \$345,000 for the three and six months ended June 30, 2010, respectively.

14. SUBSEQUENT EVENT

On July 14, 2010, the Company entered into a new supply agreement with BioVectra dcl, or BioVectra, which supersedes the previous supply agreement with BioVectra. BioVectra manufactures the Acthar active pharmaceutical ingredient, or API, for Acthar. The Company's agreement with BioVectra continues in effect until terminated by either BioVectra or the Company subject to not less than twelve months termination notice.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Except for the historical information contained herein, the following discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those discussed herein. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in this section, in Item 1A "Risk Factors" of Part II of this Quarterly Report, those discussed in our Annual Report on Form 10-K for the year ended December 31, 2009, including Item 1 "Business of Questcor," and Item 1A "Risk Factors" of Part I of that report, as well as factors discussed in any documents incorporated by reference herein or therein. Whenever used in this Quarterly Report, the terms "Questcor," "Company," "we," "our," "ours," and "us" refer to Questcor Pharmaceuticals, Inc. and its consolidated subsidiary.

Overview

We are a biopharmaceutical company whose products help patients with serious, difficult-to-treat medical conditions. Our primary product is H.P. Acthar Gel (repository corticotropin injection), an injectable drug that is approved by the U.S. FDA for the treatment of a variety of diseases and disorders, including the treatment of MS exacerbations. In 2009, we significantly expanded our sales force dedicated to the MS market and have experienced strong sales growth in this market. To further build on positive prescription trends in MS, we currently are undertaking a significant expansion of our sales force. Acthar is also used in treating patients with IS, a rare form of refractory childhood epilepsy, and opsoclonus myoclonus syndrome, a rare autoimmune-related childhood neurological disorder, but is not currently approved for the treatment of either disorder. While we do not promote Acthar for the treatment of IS, we derive a significant percentage of our net sales from the treatment of this disorder. Acthar is currently approved "to induce a diuresis or a remission of proteinuria in the nephrotic syndrome without uremia of the idiopathic type or that [is] due to lupus erythematosus" or NS. NS is a kidney disorder characterized by high levels of protein in the urine and low levels of protein in the blood that often leads to end-stage renal disease. We initiated a small pilot selling effort in NS in April 2010. We are also working to generate more clinical data to further support the effectiveness of Acthar in the treatment of this disorder. From time to time we receive prescriptions for Acthar for other conditions. We are also in discussions with experts in other disease states with high unmet medical needs for which there is a potential therapeutic role for Acthar. We also market Doral (quazepam), which is indicated for the treatment of insomnia.

We support Acthar patient assistance programs administered by the National Organization for Rare Disorders ("NORD") and the Chronic Disease Fund. These and other patient-oriented support programs have now provided free drug with commercial value of over \$57 million to patients since September 2007. In addition to the free drug program, we continue to provide significant financial support to needy patients through our sponsorship of NORD's and Chronic Disease Fund's co-pay assistance programs. We have been working closely with the neurology community to identify promising new research projects for which we can provide needed financial support. We provide support to leading researchers in their efforts to better understand the underlying disease processes that cause IS, a subject for which there has been little research funding in recent decades, as well as to better understand the drug's mechanisms of action.

In December 2009, our sNDA to add the treatment of IS to the Acthar label was accepted for filing by the FDA. On May 6, 2010, the Advisory Committee for Peripheral and Central Nervous System Drugs of the FDA voted on a series of questions posed by the FDA to the Advisory Committee related to the sNDA. Specifically, the Advisory Committee voted 22 to 1 that the Company has provided sufficient evidence of effectiveness for Acthar as a treatment for patients with IS and voted 16 to 7 that the Company has submitted sufficient evidence to support its view that a two-week course of treatment with Acthar followed by a two-week tapering regimen provides sustained effectiveness. The Advisory Committee also voted 12 to 10 (with one abstention) that the Company has not provided evidence that adverse effects caused by Acthar are manageable and reversible. In addition, the Advisory Committee voted 20 to 1 (with two abstentions) that the Company has submitted sufficient evidence of the safety of Acthar at an effective dosing regimen. The Advisory Committee's votes will be considered by the FDA as it completes its review of the sNDA for Acthar. The FDA has set September 11, 2010 as the current user fee

goal date, also known as the PDUFA date, for action on our filing. We are working with the FDA to develop a Risk Evaluation and Mitigation Strategy, or REMS, for Acthar and to secure approval of the sNDA. There can be no assurance that the September 11, 2010 PDUFA date will be met or that the sNDA will be approved. Additionally, it is unknown what pre-approval actions or post-approval commitments will be necessary in order to secure approval of the sNDA. Such actions or commitments could include, among others, possible modifications to the current Acthar label.

Previously, the FDA granted Orphan Designation to the active ingredient in Acthar for the treatment of IS. As a result of this Orphan Designation, if we are successful in obtaining FDA approval for the IS indication, we believe we will also qualify for a seven-year exclusivity period during which the FDA is prohibited from approving any other adrenocorticotrophic hormone (ACTH) formulation for IS unless the other formulation is demonstrated to be clinically superior to Acthar or is considered by the FDA to have an active ingredient that is different from the active ingredient of Acthar. However, we are unsure as to the commercial impact the potential approval of our sNDA may have, as Acthar is already used in the treatment of IS.

We currently fund pre-clinical and clinical investigator-initiated studies, many of which are examining the use of Acthar in the treatment of NS and MS. We are also now beginning to fund exploratory pre-clinical research evaluating whether Acthar could have potential value in the management of amyotrophic lateral sclerosis (also known as ALS or Lou Gehrig's Disease) and traumatic brain injury. Efforts to identify additional potential new uses for Acthar are ongoing.

As of June 30, 2010, there are 5.1 million shares authorized remaining under our stock repurchase plan. Since the initiation of our stock repurchase program in early 2008, we have returned approximately \$67 million to shareholders through our common and preferred stock buyback efforts.

Our results of operations may vary significantly from quarter to quarter depending on, among other factors, demand for our products by patients, inventory levels of our products held by third parties, the amount of Medicaid rebates on our products dispensed to Medicaid eligible patients, the amount of chargebacks on the sale of our products by our specialty distributor to government entities, the availability of finished goods from our sole-source manufacturers, the timing of certain expenses, the introduction of a competitive product, and our ability to develop growth opportunities for Acthar.

Critical Accounting Policies

Our management's discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures. On an on-going basis, we evaluate our estimates, including those related to our Medicaid rebate obligation, other government rebate programs and chargebacks on sales of our products by wholesalers and our specialty distributor to government-supported entities, inventories, intangible assets, share-based compensation, lease termination liability and income taxes. We base our estimates on historical experience and on various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements.

Sales Reserves

For the three and six months ended June 30, 2010 and 2009, we have estimated reserves for Medicaid rebates to all states for products dispensed to Medicaid rebate-eligible patients; government chargebacks for sales of our products by wholesalers and our specialty distributor to certain Federal government organizations including the Veterans Administration; and reserves for rebates related to a government health coverage program called Tricare. Gross sales are also reduced for payments made under our Acthar patient co-payment assistance programs. We estimate our reserves by utilizing historical information for our existing products and data obtained from external sources.

There is limited information available to us regarding prescriptions and related data, including payer information. Additionally, there is generally a delay before we receive a bill for Medicaid rebates from the states. We receive individual bills for Medicaid rebate

claims at different times from a significant number of states. While these bills for Medicaid rebate claims are generally provided to us in the quarter following the quarter in which the underlying sale occurred, billing cycles for the same state or entity may vary over time. Other government rebate and chargeback programs bill us on different cycles and will have different associated delays in billing. Accordingly, significant judgment is inherent in the selection of assumptions and the interpretation of historical experience as well as the identification of external and internal factors affecting the estimates of our reserves for Medicaid rebates and other government program rebates and chargebacks.

We believe that the assumptions used to estimate these sales reserves are reasonable considering known facts and circumstances. However, our Medicaid rebates and other government program rebates and chargebacks could differ significantly from our estimates because of unanticipated changes in prescription trends or patterns in the states' submissions of Medicaid claims, or adjustments to the amount of product in the distribution channel. If actual Medicaid rebates, or other government program rebates and chargebacks are significantly different from our estimates, such differences would be accounted for in the period in which they become known. For example, during the quarter ended September 30, 2009, we received higher than anticipated amounts of Medicaid rebates related to prior period Acthar usage and we increased our rebate reserve which reduced net sales in the third quarter of 2009 by approximately \$4.6 million. In addition, as discussed below and in Note 2 "Revenue Recognition" above, our Medicaid rebates and other government program rebates and chargebacks could be affected by the Healthcare Reform Acts.

Medicaid Rebates

We provide a rebate related to product dispensed to Medicaid rebate-eligible patients, as provided by regulations. Our a) estimated rebate percentage, adjusted for b) recent and expected future utilization rates for these programs, is used to estimate the rebate units associated with product shipped during a period as follows:

- a) The estimated liability included in sales-related reserves as of the end of a period is comprised of the estimated rebate units associated with estimated end user demand during the period, the estimated rebate units associated with estimated inventory in the distribution channel as of the end of the period, and the estimated rebate units, if any, associated with prior rebate periods.
- b) In order to assess recent and future rates of Medicaid utilization, we analyze inventory levels received from a third party, CuraScript SD, patient prescription and shipment data received from a third party, CuraScript SP, and claims-level detail received from state Medicaid agencies.

Management believes that the information received from CuraScript SD related to inventory levels and specialty pharmacies related to prescription and shipment data is reliable, but we are unable to independently verify the accuracy of such data.

The unit rebate amount is determined based on a formula established by statute and is subject to review and modification by the administrators of the Medicaid program. The unit rebate amount formula is comprised of a basic rebate applied to the average per unit amount of payments we receive on our product sales and an additional per unit rebate that is based on our current sales price compared to our sales price on an inflation adjusted basis from a designated base period. We multiply the unit rebate amount by the estimated rebate units to arrive at the reserve for the period. This reserve is deducted from gross sales in the determination of net sales. From January 1, 2008 through December 31, 2009, the amount we rebated for each Acthar vial dispensed to a Medicaid eligible patient was approximately \$2,500 higher than our price to CuraScript SD. The Medicaid rebates associated with end user demand for a period are mostly billed by the states and paid by the end of the quarter following the quarter in which the rebate reserve is established.

As a result of the Healthcare Reform Acts, beginning January 1, 2010, the effective Medicaid rebate for Acthar was reduced from 110% to 100% of the amount we receive for Medicaid prescriptions. Therefore, effective January 1, 2010, the rebate amount paid per vial of Acthar is reduced by approximately \$2,500 and now approximates the amount we are paid by CuraScript SD. In addition, effective March 23, 2010, these rebates have been extended to Acthar dispensed to Medicaid patients covered under managed care insurance plans.

The Healthcare Reform Acts contain a number of provisions that are expected to impact our business and operations. Many of the provisions of the Healthcare Reform Acts require rulemaking action by governmental agencies to implement, which has not yet occurred. At this time, we cannot predict the impact of the Healthcare Reform Acts or the timing or impact of any future rulemaking, but we believe the Healthcare Reform Acts and related rulemaking action will have an overall negative effect on our net sales.

Tricare Rebates

We have established a reserve for rebates related to a prescription drug program operated by the Department of Defense (DOD) through its Tricare Management Administration (Tricare). On March 17, 2009, the DOD issued final regulations under the Fiscal Year 2008 National Defense Authorization Act which interpreted such act to extend the drug pricing available under Veterans Affairs contracts to certain Tricare entities not previously able to purchase at these prices. Specifically, the act was interpreted to include prescription drugs dispensed by Tricare retail network pharmacies. Our Tricare rebate reserve reflects this program expansion. Effective January 1, 2010, we established new prices for Acthar purchased by Tricare, based on the new pricing established in our Veterans Administration contract. As a result, the per vial rebate for the Tricare retail network pharmacies was reduced from approximately \$23,000 to approximately \$5,670.

Government Chargebacks

Certain other government-supported entities, such as those covered by our contract with the Veterans Administration, are permitted to purchase Acthar from CuraScript SD based on a contractual amount. CuraScript SD charges the discount back to us and reduces subsequent payment to us by the amount of the approved chargeback. In 2009, these chargebacks were approximately equal to the price we were paid by Curascript SD. Effective January 1, 2010, new pricing for Acthar went into effect for purchases made under our contract with the Veterans Administration. As a result, the per vial chargeback for Veterans Administration entities was reduced from approximately \$23,000 to approximately \$5,670. The reduction to gross sales for a period related to chargebacks is comprised of actual approved chargebacks originating during the period and an estimate of chargebacks in the ending inventory of our customers. In estimating the government chargeback reserve as of the end of a period, we estimate the amount of chargebacks in our customers' ending inventory using actual average monthly chargeback amounts and ending inventory balances provided by our largest customers. Chargebacks are generally applied by customers against their payments to us approximately 30 to 45 days after they have provided appropriate documentation to confirm their sale to a qualified government-supported entity.

We routinely assess our experience with Medicaid and Tricare rebates and government chargebacks and adjust the reserves accordingly. Revisions in the Medicaid and Tricare rebate and chargeback estimates are charged to income in the period in which the information that gives rise to the revision becomes known.

Co-Pay Assistance Programs

We sponsor co-pay assistance programs for Acthar patients which are administered by NORD and the Chronic Disease Fund. The payments made under our co-pay assistance programs are accounted for as a reduction of gross sales.

Product Returns

We supply replacement product to CuraScript SD on product returned between one month prior to expiration to three months post expiration. Returns from product lots are exchanged for replacement product, and estimated costs for such exchanges, which include actual product material costs and related shipping charges are included in cost of sales. Product returns have been insignificant since we began utilizing the services of CuraScript SD to distribute Acthar.

Shelf-Stock Adjustment Credit

Under our distribution agreement with CuraScript SD, if the price of Acthar is reduced, CuraScript SD will receive a shelf-stock adjustment credit based upon the amount of product in their inventory at the time of the price reduction. Any reduction in the selling price of Acthar is at our discretion. To date, there have been no such price reductions.

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At June 30, 2010 and December 31, 2009, sales-related reserves included in the accompanying Consolidated Balance Sheets were as follows (in thousands):

| | June 30, 2010 | December 31, 2009 |
|------------------------|------------------|----------------------|
| Medicaid rebates | \$ 13,051 | \$ 11,070 |
| Tricare rebates | 4,091 | 3,530 |
| Government chargebacks | 17 | 322 |
| | <u>\$ 17,159</u> | <u>\$ 14,922</u> |

Inventories

As of June 30, 2010, our net raw material, work-in-process and finished goods inventories totaled \$3.3 million. We maintain inventory reserves primarily for excess and obsolete inventory (due to the expiration of shelf life of a product). In estimating inventory excess and obsolescence reserves, we analyze (i) the expiration date, (ii) our sales forecasts and (iii) historical demand. Judgment is required in determining whether the forecasted sales information is sufficiently reliable to enable us to reasonably estimate excess and obsolete inventory. If actual future usage and demand for our products is less favorable than projected, additional inventory write-offs may be required in the future which would increase our cost of sales in the period of any write-offs. Additionally, inventory write-offs can occur as a result of manufacturing problems. Customer inventories may be compared to both internal and external databases to determine adequate inventory levels. We may monitor our product shipments to customers and compare these shipments against prescription demand for our individual products.

Intangible and Long-Lived Assets

As of June 30, 2010, our intangible and long-lived assets consisted of goodwill of \$299,000 generated from a merger in 1999, net purchased technology of \$3.2 million related to our acquisition of Doral and \$508,000 of net property and equipment. The costs related to our acquisition of Doral are being amortized over an estimated life of 15 years. The determination of whether or not our intangible and long-lived assets are impaired and the expected useful lives of purchased technology involves significant judgment. Changes in strategy or market conditions could significantly impact these judgments and require a write-down of our recorded asset balances and a reduction in the expected useful life of our purchased technology. Such a write-down of our recorded asset balances or reduction in the expected useful life of our purchased technology would increase our operating expenses. In accordance with ASC 350, *Intangibles-Goodwill and Other*, we review goodwill for impairment on an annual basis or whenever events occur or circumstances change that could indicate a possible impairment may have occurred. Our fair value is compared to the carrying value of our net assets, including goodwill. If the fair value is greater than the carrying amount, then no impairment is indicated. In accordance with ASC 360, *Property Plant and Equipment*, we review long-lived assets, consisting of property and equipment and purchased technology, for impairment whenever events or circumstances indicate that the carrying amount may not be fully recoverable. Recoverability of assets is measured by comparison of the carrying amount of the asset to the net undiscounted future cash flows expected to be generated from the use or disposition of the asset. If the future undiscounted cash flows are not sufficient to recover the carrying value of the assets, the assets' carrying value is adjusted to fair value. As of June 30, 2010, no impairment had been indicated.

Share-Based Compensation

In accordance with ASC 718, *Stock Compensation*, we have estimated the expected term of stock options granted for the three and six months ended June 30, 2010 and 2009 based on the historical term of our stock option awards. We estimated the volatility of our common stock at the date of grant based primarily on the historical volatility of our common stock. The assumptions used in calculating the fair value of share-based awards represent our best estimates, but these estimates involve inherent uncertainties and the application of management judgment. As a result, if factors change and we use different assumptions, our share-based compensation expense could be materially different in the future. In addition, we are required to estimate the expected pre-vesting forfeiture rate and only recognize expense for those shares expected to vest. We estimate the pre-vesting forfeiture rate based on historical experience. If our actual forfeiture rate is materially different from our estimate, our share-based compensation expense could be significantly different from what we have recorded in the current period.

Our net income for the three and six months ended June 30, 2010 included \$923,000 and \$1.9 million, respectively, of share-based compensation expense related to employees and non-employee members of our board of directors. Our net income for the three and

six months ended June 30, 2009 included \$686,000 and \$1.7 million, respectively, of share-based compensation expense related to employees and non-employee members of our board of directors.

Lease Termination Liability

We entered into an agreement to sublease laboratory and office space, including laboratory equipment, at our Hayward, California facility in July 2000, due to the termination of our then existing drug discovery programs. The sublease on our Hayward facility expired in July 2006. Our obligations under the Hayward master lease extend through November 2012.

We determined that there was no loss associated with the Hayward facility when we initially subleased the space, as we expected cash inflows from the sublease to exceed our rent cost over the term of the master lease. However, we reevaluated this in 2005 when the sublessee notified us that it would not be renewing the sublease beyond July 2006. As a result, we computed a loss and liability on the sublease in the fourth quarter of 2005 in accordance with ASC 840, *Leases*. As of June 30, 2010 and December 31, 2009, the estimated liability related to the Hayward facility totaled \$857,000 and \$980,000, respectively, and is included in Lease Termination, Deferred Rent and Other Non-Current Liabilities in the accompanying Consolidated Balance Sheets. The fair value of the liability was determined using a credit-adjusted risk-free rate to discount the estimated future net cash flows, consisting of the minimum lease payments under the master lease, net of estimated sublease rental income that could reasonably be obtained from the property. The most significant assumption in estimating the lease termination liability relates to our estimate of future sublease income. We base our estimate of sublease income, in part, on the opinion of independent real estate experts, current market conditions, and rental rates, among other factors. Adjustments to the lease termination liability will be required if actual sublease income differs from amounts currently expected. We review all assumptions used in determining the estimated liability quarterly and revise our estimate of the liability to reflect changes in circumstances. Effective November 1, 2007, we subleased 5,000 square feet of the facility through August 2010 and effective February 1, 2008 we subleased the remaining 25,000 square feet through the remainder of the term of the master lease. These subleases cover a portion of our lease commitment, and all of our insurance, taxes and common area maintenance. As of June 30, 2010, we are obligated to pay rent through the remaining term of the master lease on the Hayward facility of \$2.2 million. Over the remaining term of the master lease, we anticipate that we will receive approximately \$975,000 in sublease income to be used to pay a portion of our Hayward facility obligation.

We are also required to recognize an on-going accretion expense representing the difference between the undiscounted net cash flows and the discounted net cash flows over the remaining term of the Hayward master lease using the interest method. The accretion amount represents an on-going adjustment to the estimated liability. The on-going accretion expense and any revisions to the liability are recorded in Selling, General and Administrative expense in the accompanying Consolidated Statements of Income.

Income Taxes

We make certain estimates and judgments in determining income tax expense for financial statement purposes. These estimates and judgments occur in the calculation of certain tax assets and liabilities, which arise from differences in the timing of recognition of revenue and expense for tax and financial statement purposes.

As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves us estimating our current tax exposure under the most recent tax laws and assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in our consolidated balance sheets.

We regularly assess the likelihood that we will be able to recover our deferred tax assets, which is ultimately dependent upon us generating future taxable income. We consider all available evidence, both positive and negative, including historical levels of income, expectations and risks associated with estimates of future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for a valuation allowance. If it is not considered “more likely than not” that we will recover our deferred tax assets, we will increase our provision for taxes by recording a valuation allowance against the deferred tax assets that we estimate will not ultimately be recoverable. Changes in the valuation allowance based on our assessment will result in an income tax benefit if the valuation allowance is decreased and an income tax expense if the valuation allowance is increased.

At December 31, 2009, we had federal and state net operating loss carryforwards of \$7.7 million and \$16.8 million, respectively, and federal and California research and development tax credits of \$296,000 and \$306,000, respectively. Federal net operating loss

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carryforwards totaling \$7.7 million are subject to annual limitations and will be available from 2010 through 2018, as a result of federal ownership change limitations. Of this amount, \$2.1 million of federal net operating loss carryforwards are available to reduce our 2010 taxable income. State net operating loss carryforwards totaling \$16.8 million are subject to annual limitations and are available from 2013 through 2016. In September 2008, California suspended for two years the ability to use state operating loss carryforwards and certain credit carryforwards to reduce taxable income. We expect to use these state operating loss carryforwards and certain credit carryforwards after the two year suspension. The federal and state net operating loss carryforwards and the federal credit carryforwards expire at various dates beginning in the years 2012 through 2018, if not utilized.

Utilization of our net operating loss and research and development credit carryforwards may still be subject to substantial annual limitations due to the ownership change limitations provided by the Internal Revenue Code and similar state provisions for ownership changes after December 31, 2009. Such an annual limitation could result in the expiration of the net operating loss and research and development credit carryforwards available as of December 31, 2009 before utilization.

Results of Operations

Three months ended June 30, 2010 compared to the three months ended June 30, 2009:

Net Sales

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|---------------------------------|--------------------------------|------------------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Gross sales | \$ 38,837 | \$ 36,198 | \$ 2,639 | 7% |
| Less sales reserves: | | | | |
| Provision for Medicaid rebates | 9,749 | 9,889 | (140) | (1)% |
| Provision for chargebacks | — | 998 | (998) | (100)% |
| Provision for Tricare rebates | 369 | — | 369 | — |
| Co-payment assistance and other | 403 | 45 | 358 | 796% |
| Total sales reserves | 10,521 | 10,932 | (411) | (4)% |
| Net sales | \$ 28,316 | \$ 25,266 | \$ 3,050 | 12% |

Net sales for the three months ended June 30, 2010 and 2009 were comprised of our products Acthar and Doral. Net sales of Acthar for the three months ended June 30, 2010 totaled \$28.2 million as compared to \$25.1 million during the same period in 2009. The increase in Acthar net sales as compared to the previous period resulted primarily from an increase in Acthar vials shipped and a reduced per vial rebate liability to U.S. government insurance plans. During the three months ended June 30, 2010 we shipped 1,680 Acthar vials to our specialty distributor as compared to 1,564 vials shipped during the three months ended June 30, 2009.

During 2009, we expanded our MS sales force to support our increased sales efforts related to the use of Acthar for the treatment of exacerbations associated with MS, an indication for which Acthar is already approved. Since then, our increased sales efforts and our initiatives to educate MS specialists about the treatment benefits of Acthar have resulted in a significant increase in sales of Acthar to treat select MS exacerbation patients in the three months ended June 30, 2010 as compared to the same period in 2009. During the three months ended June 30, 2010, new paid Acthar prescriptions for the treatment of MS exacerbations increased by approximately 145% as compared to the three months ended June 30, 2009. In order to build upon these positive prescription trends, we currently expect to double the size of our sales organization during the three months ending September 30, 2010. There can be no guarantee that this prescription growth trend will continue or that our sales force expansion will be successful.

There has been significant variability in prescription activity on a monthly basis in the use of Acthar in the treatment of IS due to the very small IS patient population. During the three months ended June 30, 2010, prescription levels for Acthar for the treatment of IS were within the normal historic range.

In addition, a small pilot selling effort was initiated in April 2010 in nephrotic syndrome, or NS, which is an indication for which Acthar is currently approved.

Acthar orders may be affected by several factors, including inventory levels at specialty and hospital pharmacies, greater use of patient assistance programs, the overall pattern of usage by the health care community, including Medicaid and government-supported entities, the use of alternative therapies for the treatment of IS, and the reimbursement policies of insurance companies. Our specialty

distributor ships Acthar to specialty pharmacies and hospitals to meet end user demand. We track our own Acthar shipments daily, but those shipments vary compared to end user demand because of seasonal usage and changes in inventory levels at specialty pharmacies and hospitals. We also review the amount of inventory of Acthar at CuraScript SD and Doral at wholesalers in order to help assess the demand for our products.

Acthar shipments may be affected by seasonality as well as quarter-to-quarter fluctuations driven by the relatively small IS patient population. We believe these fluctuations are principally due to the low incidence of IS, as a relatively small number of cases can create meaningful fluctuations. We will continue to monitor these factors as there may be volatility in our Acthar shipments and end user demand in future periods.

Our results of operations may vary significantly from quarter to quarter depending on, among other factors, demand for our products by patients, inventory levels of our products held by third parties, the amount of Medicaid rebates on our products dispensed to Medicaid eligible patients, the amount of chargebacks on the sale of our products by our specialty distributor to government entities, the availability of finished goods from our sole-source manufacturers, the timing of certain expenses, the introduction of a competitive product, and our ability to develop growth opportunities for Acthar.

We provide a rebate related to product dispensed to Medicaid patients covered under Medicaid rebate-eligible insurance plans. In addition, other government-supported entities, such as those covered by the Veterans Administration contract, are permitted to purchase our products based on a contractual amount from CuraScript SD who charge back the discount to us. Effective January 1, 2010, improved pricing for Acthar went into effect for purchases by Tricare and Veterans Administration medical centers. These Medicaid rebates and other government program rebates and chargebacks are estimated by us each quarter and reduce our gross sales in the determination of our net sales.

In March 2010, Congress passed, and the President signed into law, health care legislation entitled the Patient Protection and Affordable Care Act of 2010 and the Health Care and Education Affordability Reconciliation Act of 2010 (collectively, the "Healthcare Reform Acts"). As a result of the Healthcare Reform Acts, effective January 1, 2010, the effective Medicaid rebate for Acthar was reduced from 110% to 100% of the amount we receive for Medicaid prescriptions. In addition, under the Healthcare Reform Acts, effective March 23, 2010, Medicaid rebates have been extended to Acthar dispensed to Medicaid patients covered under Medicaid managed care insurance plans. For a further description of how the Healthcare Reform Acts may affect us, see Note 2 "Revenue Recognition," above.

Sales reserves recorded in the three months ended June 30, 2010 for Medicaid rebates, other government program rebates and chargebacks, and co-pay assistance programs were \$411,000 lower than sales reserves recorded in the three months ended June 30, 2009. For the three months ended June 30, 2010, to determine our net sales, Acthar gross sales were reduced by approximately 26% to account for the estimated amount of Medicaid and Tricare rebates and government chargebacks, as compared to approximately 30% for the three months ended June 30, 2009. The reduction in rebates was due primarily to the provision in the recently passed Patient Protection and Affordable Care Act of 2010 which reduced the effective Medicaid rebate from 110% to 100% of the amount we receive for Medicaid prescriptions, and a decrease in Veterans Administration sales. In 2009, the Veterans Administration was permitted to purchase our products for a nominal amount. In the three months ended June 30, 2010, Veterans Administration sales were minimal. These decreases in our sales reserves recorded in the three months ended June 30, 2010 were substantially offset by the extension of rebates for Acthar dispensed to Medicaid patients covered under managed care insurance plans.

The benefit resulting from the reduction in the effective Medicaid rebate for Acthar Medicaid prescriptions from 110% to 100% and the improved pricing to the Veterans Administration and Tricare, and the negative impact resulting from the expansion of Medicaid rebates to Medicaid managed care patients are all factors which we expect to impact our sales reserves in future quarters.

Cost of Sales and Gross Profit

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|---------------|--------------------------------|-----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Cost of sales | \$ 2,000 | \$ 1,603 | \$ 397 | 25% |
| Gross profit | \$ 26,316 | \$ 23,663 | \$ 2,653 | 11% |
| Gross margin | 93% | 94% | | |

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Cost of sales for the three months ended June 30, 2010 increased \$397,000 as compared to the three months ended June 30, 2009. Cost of sales includes material costs, packaging, warehousing and distribution, product liability insurance, royalties, quality control (which primarily includes product stability testing), quality assurance and reserves for excess or obsolete inventory. The increase in cost of sales was due primarily to increases in Acthar product stability testing and royalties on Acthar totaling approximately \$300,000. The gross margin was 93% for the three months ended June 30, 2010, as compared to 94% for the three months ended June 30, 2009.

Selling, General and Administrative

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|---|--------------------------------|----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Selling, general and administrative expense | \$ 8,971 | \$ 7,180 | \$ 1,791 | 25% |

The increase in selling, general and administrative expense for the three months ended June 30, 2010 as compared to the same period in 2009 was due primarily to increases in headcount-related costs and costs associated with an expanded sales and marketing effort to increase Acthar sales.

Headcount-related costs included in selling, general and administrative expense increased by approximately \$1.5 million as compared to the same period in 2009. The increase primarily reflects the 2009 expansion of our sales force to 38 representatives and additional managers in order to build upon continued positive growth trends in prescriptions of Acthar for the treatment of exacerbations associated with MS, an indication for which Acthar is already approved. To further build on these positive prescription trends, we currently expect to double the size of our sales organization during the three months ending September 30, 2010. There can be no guarantee that this prescription growth trend will continue or that our sales force expansion will be successful.

Costs associated with the support of our Acthar strategy increased by approximately \$400,000 in the three months ended June 30, 2010 as compared to the same period in 2009.

We incurred a total non-cash charge of \$923,000 for share-based compensation related to employees and non-employee members of our board of directors for the three months ended June 30, 2010, an increase of \$237,000 as compared to share-based compensation expense in the three months ended June 30, 2009. Of this amount, approximately \$684,000 was included in selling, general and administrative expenses.

Research and Development

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|--------------------------|--------------------------------|----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Research and development | \$ 2,943 | \$ 2,320 | \$ 623 | 27% |

Costs included in research and development relate primarily to the resubmission of our Acthar sNDA for IS to the FDA, the funding of medical research projects to better understand the therapeutic benefit of Acthar in current and new therapeutic applications, product development efforts and compliance activities. The increase in research and development expenses was due primarily to increases in headcount-related costs and funding of medical research projects. Headcount-related costs increased approximately \$300,000 and funding of medical research projects increased approximately \$170,000 in the three months ended June 30, 2010 as compared to the same period in 2009.

In December 2009, our sNDA to add the treatment of IS to the Acthar label was accepted for filing by the FDA. On May 6, 2010, the Advisory Committee for Peripheral and Central Nervous System Drugs of the FDA voted on a series of questions posed by the FDA to the Advisory Committee related to the sNDA. Specifically, the Advisory Committee voted 22 to 1 that the Company has provided sufficient evidence of effectiveness for Acthar as a treatment for patients with IS and voted 16 to 7 that the Company has submitted sufficient evidence to support its view that a two-week course of treatment with Acthar followed by a two-week tapering regimen provides sustained effectiveness. The Advisory Committee also voted 12 to 10 (with one abstention) that the Company has not provided evidence that adverse effects caused by Acthar are manageable and reversible. In addition, the Advisory Committee

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voted 20 to 1 (with two abstentions) that the Company has submitted sufficient evidence of the safety of Acthar at an effective dosing regimen. The Advisory Committee's votes will be considered by the FDA as it completes its review of the sNDA for Acthar. The FDA has set September 11, 2010 as the current user fee goal date, also known as the PDUFA date, for action on our filing. We are working with the FDA to develop a Risk Evaluation and Mitigation Strategy, or REMS, for Acthar and to secure approval of the sNDA. There can be no assurance that the September 11, 2010 PDUFA date will be met or that the sNDA will be approved. Additionally, it is unknown what pre-approval actions or post-approval commitments will be necessary in order to secure approval of the sNDA. Such actions or commitments could include, among others, possible modifications to the current Acthar label.

On April 26, 2010, we executed an agreement with Eurand Pharmaceuticals, Inc. Under the terms of the agreement, we assigned our rights related to our development product QSC-001 to Eurand. The agreement contains provisions for payments on the completion of certain milestones and royalties.

A non-cash charge of \$239,000 for share-based compensation was included in research and development expenses in the three months ended June 30, 2010, an increase of \$71,000 as compared to share-based compensation expense in the three months ended June 30, 2009.

We currently fund pre-clinical and clinical investigator-initiated studies, many of which are examining the use of Acthar in the treatment of NS and MS. We are also now beginning to fund exploratory pre-clinical research evaluating whether Acthar could have potential value in the management of amyotrophic lateral sclerosis (also known as ALS or Lou Gehrig's Disease) and traumatic brain injury. Efforts to identify additional potential new uses for Acthar are ongoing.

Depreciation and Amortization

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|-------------------------------|--------------------------------|--------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Depreciation and amortization | \$ 130 | \$ 118 | \$ 12 | 10% |

Depreciation and amortization expense for the three months ended June 30, 2010 was consistent with depreciation and amortization expense for the same period in 2009.

Total Other Income

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|--------------------|--------------------------------|--------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Total other income | \$ 119 | \$ 397 | \$ (278) | (70)% |

Total other income for the three months ended June 30, 2010 decreased \$278,000 as compared to total other income for the same period in 2009. The decrease was due primarily to the inclusion of a \$200,000 gain on sale of product rights in the three months ended June 30, 2009. In addition, lower interest income resulting from a lower yield on our cash, cash equivalent and short-term investment balances during the three months ended June 30, 2010 as compared to the same period in 2009 contributed to the decrease.

Income Before Income Taxes and Income Tax Expense

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|----------------------------|--------------------------------|-----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Income before income taxes | \$ 14,391 | \$ 14,442 | \$ (51) | —% |
| Income tax expense | \$ 5,109 | \$ 5,131 | \$ (22) | —% |

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Income before income taxes for the three months ended June 30, 2010 and 2009 was \$14.4 million. Income tax expense for the three months ended June 30, 2010 and 2009 was \$5.1 million. During the three months ended June 30, 2010 and 2009, our effective tax rate for financial reporting purposes was approximately 35.5%.

Net Income

| | Three Months Ended June 30, | | Increase/ (Decrease) | % Change |
|------------|--------------------------------|----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Net income | \$ 9,282 | \$ 9,311 | \$ (29) | —% |

For the three months ended June 30, 2010 and 2009, net income was \$9.3 million, or \$0.14 per fully diluted share.

Six months ended June 30, 2010 compared to the six months ended June 30, 2009:

Net Sales

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|---------------------------------|------------------------------|------------------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Gross sales | \$ 72,298 | \$ 69,293 | \$ 3,005 | 4% |
| Less sales reserves: | | | | |
| Provision for Medicaid rebates | 16,350 | 18,327 | (1,977) | (11)% |
| Provision for chargebacks | — | 2,350 | (2,350) | (100)% |
| Provision for Tricare rebates | 561 | — | 561 | — |
| Co-payment assistance and other | 827 | 52 | 775 | 1,490% |
| Total sales reserves | 17,738 | 20,729 | (2,991) | (14)% |
| Net sales | \$ 54,560 | \$ 48,564 | \$ 5,996 | 12% |

Net sales for the six months ended June 30, 2010 and 2009 were comprised of our products Acthar and Doral. Net sales of Acthar for the six months ended June 30, 2010 totaled \$54.3 million as compared to \$48.2 million during the same period in 2009. The increase in Acthar net sales as compared to the previous period resulted primarily from an increase in Acthar vials shipped and a reduced rebate liability to U.S. government insurance plans. During the first six months of 2010 we shipped 3,126 Acthar vials to our specialty distributor as compared to 2,993 vials shipped during the first six months of 2009.

During 2009 we expanded our MS sales force to support our increased sales efforts related to the use of Acthar for the treatment of exacerbations associated with MS, an indication for which Acthar is already approved. These increased sales efforts resulted in a significant increase in sales of Acthar to treat select MS exacerbation patients in the six months ended June 30, 2010 as compared to the same period in 2009. During the six months ended June 30, 2010, new paid Acthar prescriptions for the treatment of MS exacerbations increased by approximately 165% as compared to the same period of 2009. In order to build upon these positive prescription trends, we currently expect to double the size of our sales organization during the three months ending September 30, 2010. There can be no guarantee that this prescription growth trend will continue or that our sales force expansion will be successful. In addition, a small pilot selling effort was initiated in April 2010 in nephrotic syndrome, which is an indication for which Acthar is currently approved.

We provide a rebate related to product dispensed to Medicaid patients covered under Medicaid rebate-eligible insurance plans. In addition, other government-supported entities, such as those covered by the Veterans Administration contract, are permitted to purchase our products based on a contractual amount from CuraScript SD who charge back the discount to us. Effective January 1, 2010, improved pricing for Acthar went into effect for purchases by Tricare and Veterans Administration medical centers. These Medicaid rebates and other government program rebates and chargebacks are estimated by us each quarter and reduce our gross sales in the determination of our net sales.

Sales reserves recorded in the six months ended June 30, 2010 for Medicaid rebates, other government program rebates and chargebacks, and co-pay assistance programs were \$3.0 million lower than sales reserves recorded in the six months ended June 30, 2009. For the six

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months ended June 30, 2010, to determine our net sales, Acthar gross sales were reduced by approximately 24% to account for the estimated amount of Medicaid and Tricare rebates and government chargebacks, as compared to approximately 30% for the six months ended June 30, 2009. The reduction in rebates was due primarily to the provision in the recently passed Patient Protection and Affordable Care Act of 2010 which reduced the effective Medicaid rebate from 110% to 100% of the amount we receive for Medicaid prescriptions, and a decrease in Veterans Administration sales. In 2009, the Veterans Administration was permitted to purchase our products for a nominal amount. In the six months ended June 30, 2010, Veterans Administration sales were minimal. These decreases in our sales reserves recorded in the six months ended June 30, 2010 were offset in part by the extension of rebates for Acthar dispensed to Medicaid patients covered under managed care insurance plans and by higher payments under our co-pay assistance programs.

The benefit resulting from the reduction in the effective Medicaid rebate for Acthar Medicaid prescriptions from 110% to 100% and the improved pricing to the Veterans Administration and Tricare, and the negative impact resulting from the expansion of Medicaid rebates to Medicaid managed care patients are all factors which we expect to impact our sales reserves in future quarters.

Cost of Sales and Gross Profit

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|---------------|------------------------------|-----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Cost of sales | \$ 3,998 | \$ 3,113 | \$ 885 | 28% |
| Gross profit | \$ 50,562 | \$ 45,451 | \$ 5,111 | 11% |
| Gross margin | 93% | 94% | | |

Cost of sales for the six months ended June 30, 2010 increased \$885,000 as compared to the six months ended June 30, 2009. The increase in cost of sales was due primarily to increases in Acthar product stability testing and royalties on Acthar totaling approximately \$670,000. The gross margin was 93% for the six months ended June 30, 2010, as compared to 94% for the six months ended June 30, 2009.

Selling, General and Administrative

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|---|------------------------------|-----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Selling, general and administrative expense | \$ 18,347 | \$ 14,433 | \$ 3,914 | 27% |

The increase in selling, general and administrative expense for the six months ended June 30, 2010 as compared to the same period in 2009 was due primarily to increases in headcount-related costs and costs associated with an expanded sales and marketing effort to increase Acthar sales in MS.

Headcount-related costs included in selling, general and administrative expense increased by approximately \$2.7 million as compared to the same period in 2009. The increase reflects the 2009 expansion of our sales force to 38 representatives and additional managers in order to build upon continued positive growth trends in prescriptions of Acthar for the treatment of exacerbations associated with MS, an indication for which Acthar is already approved. To further build on these positive prescription trends, we currently expect to double the size of our sales organization during the three months ending September 30, 2010. There can be no guarantee that this prescription growth trend will continue or that our sales force expansion will be successful.

Costs associated with the support of our Acthar strategy increased by approximately \$1.3 million in the six months ended June 30, 2010 as compared to the same period in 2009. The increase is due primarily to our sales and marketing program for MS.

We incurred a total non-cash charge of \$1.9 million for share-based compensation related to employees and non-employee members of our board of directors for the six months ended June 30, 2010, an increase of \$239,000 as compared to share-based compensation expense for the six months ended June 30, 2009. Of this amount, approximately \$1.5 million was included in selling, general and administrative expenses.

Research and Development

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|--------------------------|------------------------------|----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Research and development | \$ 5,690 | \$ 4,776 | \$ 914 | 19% |

The increase in research and development expenses was due primarily to increases in headcount-related costs and costs related to the resubmission of our sNDA for IS. Headcount-related costs increased approximately \$560,000 and expenses related to the resubmission of our sNDA increased approximately \$450,000 in the six months ended June 30, 2010 as compared to the same period in 2009.

In December 2009, our sNDA to add the treatment of IS to the Acthar label was accepted for filing by the FDA. On May 6, 2010, the Advisory Committee for Peripheral and Central Nervous System Drugs of the FDA voted on a series of questions posed by the FDA to the Advisory Committee related to the sNDA. Specifically, the Advisory Committee voted 22 to 1 that the Company has provided sufficient evidence of effectiveness for Acthar as a treatment for patients with IS and voted 16 to 7 that the Company has submitted sufficient evidence to support its view that a two-week course of treatment with Acthar followed by a two-week tapering regimen provides sustained effectiveness. The Advisory Committee also voted 12 to 10 (with one abstention) that the Company has not provided evidence that adverse effects caused by Acthar are manageable and reversible. In addition, the Advisory Committee voted 20 to 1 (with two abstentions) that the Company has submitted sufficient evidence of the safety of Acthar at an effective dosing regimen. The Advisory Committee's votes will be considered by the FDA as it completes its review of the sNDA for Acthar. The FDA has set September 11, 2010 as the current user fee goal date, also known as the PDUFA date, for action on our filing. We are working with the FDA to develop a Risk Evaluation and Mitigation Strategy, or REMS, for Acthar and to secure approval of the sNDA. There can be no assurance that the September 11, 2010 PDUFA date will be met or that the sNDA will be approved. Additionally, it is unknown what pre-approval actions or post-approval commitments will be necessary in order to secure approval of the sNDA. Such actions or commitments could include, among others, possible modifications to the current Acthar label.

A non-cash charge of \$462,000 for share-based compensation was included in research and development expenses in the six months ended June 30, 2010, an increase of \$143,000 as compared to share-based compensation expense in the six months ended June 30, 2009.

Depreciation and Amortization

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|-------------------------------|------------------------------|--------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Depreciation and amortization | \$ 255 | \$ 236 | \$ 19 | 8% |

Depreciation and amortization expense for the six months ended June 30, 2010 was consistent with depreciation and amortization expense for the same period in 2009.

Total Other Income

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|--------------------|------------------------------|--------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Total other income | \$ 215 | \$ 690 | \$ (475) | (69)% |

Total other income for the six months ended June 30, 2010 decreased \$475,000 as compared to total other income for the same period in 2009. The decrease was due primarily to lower interest income resulting from a lower yield on our cash, cash equivalent and short-term investment balances during the six months ended June 30, 2010 as compared to the same period in 2009. In addition, the inclusion of a \$225,000 gain on sale of product rights in the six months ended June 30, 2009 contributed to the decrease in the six months ended June 30, 2010.

Income Before Income Taxes and Income Tax Expense

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|----------------------------|------------------------------|-----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Income before income taxes | \$ 26,485 | \$ 26,696 | \$ (211) | (1)% |
| Income tax expense | \$ 9,351 | \$ 9,711 | \$ (360) | (4)% |

Income before income taxes for the six months ended June 30, 2010 was \$26.5 million as compared to \$26.7 million for the six months ended June 30, 2009. Income tax expense for the six months ended June 30, 2010 was \$9.4 million as compared to \$9.7 million for the six months ended June 30, 2009. During the six months ended June 30, 2010, our effective tax rate for financial reporting purposes was approximately 35.3% as compared to approximately 36.4% for the six months ended June 30, 2009. The lower effective tax rate in the first half of 2010 was attributable to the IRC Section 199 domestic production activities deduction credit which increased to 9% in 2010 as compared to 6% in 2009.

Net Income

| | Six Months Ended June 30, | | Increase/ (Decrease) | % Change |
|------------|------------------------------|-----------|-------------------------|-------------|
| | 2010 | 2009 | | |
| | (in \$000's) | | | |
| Net income | \$ 17,134 | \$ 16,985 | \$ 149 | 1% |

For the six months ended June 30, 2010, net income was \$17.1 million, or \$0.27 per fully diluted share, as compared to net income of \$17.0 million, or \$0.25 per fully diluted share, for the six months ended June 30, 2009.

Liquidity and Capital Resources

During the six months ended June 30, 2010, we generated \$16.2 million in cash from operations, as compared to \$24.8 million in cash generated from operations during the same period in 2009. The decrease in cash generated from operations was due principally to a \$9.4 million decrease in accounts payable at June 30, 2010, which resulted from the delay of payment of third quarter 2009 Medicaid invoices until the first quarter of 2010. The delay resulted from our decision to conduct a comprehensive review of our Medicaid billing information. The \$24.8 million in cash flow generated from operations during the six months ended June 30, 2009 included a \$3.0 million decrease in prepaid income taxes and a \$5.4 million increase in accounts payable.

At June 30, 2010, we had cash, cash equivalents and short-term investments of \$92.7 million compared to \$75.7 million at December 31, 2009. The increase was due primarily to \$16.2 million of cash generated from operations and \$823,000 in proceeds from the issuance of common stock under our employee stock purchase plan and from the exercise of stock options. At June 30, 2010, our working capital was \$91.2 million compared to \$71.0 million at December 31, 2009. The increase in our working capital was principally due to the \$17.0 million increase in cash, cash equivalents and short-term investments and a \$9.4 million decrease in accounts payable, partially offset by a decrease in accounts receivable of \$2.9 million and an increase in sales-related reserves of \$2.2 million.

In February 2008, our board of directors approved a stock repurchase plan that provides for our repurchase of up to 7 million of our common shares in either open market or private transactions, which will occur from time to time and in such amounts as management deems appropriate. In May 2009, our board of directors increased our common share repurchase program authorization by an additional 6.5 million shares. We did not repurchase any shares of our common stock under our share repurchase program during the six months ended June 30, 2010. As of June 30, 2010, there are 5.1 million shares authorized remaining under the stock repurchase plan.

Recently Issued Accounting Standards

See Note 12, "Recently Issued Accounting Standards," in the notes to the consolidated financial statements for a discussion of recent accounting pronouncements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk at June 30, 2010 has not changed materially from December 31, 2009, and reference is made to the more detailed disclosures of market risk included in our Annual Report on Form 10-K for the year ended December 31, 2009.

ITEM 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure.

In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Our disclosure controls and procedures were designed to provide reasonable assurance that the controls and procedures would meet their objectives.

As required by SEC Rule 13a-15(b), we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2010 at the reasonable assurance level.

There has been no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

From time to time, the Company may become involved in claims and other legal matters arising in the ordinary course of business.

On February 25, 2009, the Company received a Civil Investigative Demand ("CID") from the Attorney General of the State of Missouri, in connection with its investigation into the Company's pricing practices with respect to Acthar under Missouri's Merchandising Practices Act. The Company has responded to the CID from the Attorney General of the State of Missouri.

On May 7, 2009, the Company received a subpoena from the Attorney General of the State of New York, in connection with its investigation, under New York's antitrust statute and Federal antitrust statutes, into the Company's acquisition of Acthar from Aventis in 2001, the Company's Acthar royalty arrangements and its subsequent pricing of Acthar. In response to this request, the Company provided documents and information to the Attorney General of New York. On March 31, 2010, the Company was informed by a representative of the Attorney General of the State of New York that the Antitrust Bureau of that office suspended its investigation into the activities described above. The New York Attorney General has not formally withdrawn its subpoena, and there can be no assurance that the investigation will not be restarted or as to the ultimate outcome of the investigation.

ITEM 1A. RISK FACTORS

Information about material risks related to the Company's business, financial condition and results of operations for the quarterly period ended June 30, 2010, does not materially differ from that set out in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2009, as updated in the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010:

Forward Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements that involve risks and uncertainties. The Company's actual results could differ materially from those discussed herein. Factors that could cause or contribute to such differences include, but are not limited to:

- the Company's ability to continue to successfully implement its Acthar-centric business strategy, including its expansion in the MS marketplace and other therapeutic areas;
- FDA approval of and the market introduction of competitive products and the Company's inability to market Acthar in IS prior to approval of IS as a labeled indication;
- the uncertainty of receiving approval of IS as a labeled indication and risks associated with potential label modifications and other actions required by the FDA either prior to or following any such approval;
- the Company's ability to operate within an industry that is highly regulated at both the Federal and state level;
- regulatory changes or other legislative or policy actions by governmental authorities and other third parties as recently adopted U.S. healthcare reform legislation is implemented or new healthcare-related legislation is enacted;
- the Company's ability to accurately forecast the demand for its products;
- the Company's ability to receive high reimbursement levels from third party payers;
- the Company's ability to estimate the quantity of Acthar used by government entities and Medicaid-eligible patients;
- the actual amount of rebates and chargebacks related to the use of Acthar by government entities, including the Department of Defense Tricare network, and Medicaid-eligible patients may differ materially from the Company's estimates;
- the Company's expenses and other capital needs for upcoming periods;
- the inventories carried by the Company's distributors, specialty pharmacies and hospitals;
- volatility in the Company's monthly and quarterly Acthar shipments and end-user demand;
- the complex nature of the Company's manufacturing process and the potential for supply disruptions or other business disruptions;
- the Company's ability to attract and retain key management personnel;
- research and development risks, including risks associated with the Company's sNDA for IS and its preliminary work in the area of nephrotic syndrome;
- uncertainties regarding the Company's intellectual property;
- the impact to the Company's business caused by economic conditions; and
- the Company's limited pipeline for new products and its ability to identify product acquisition candidates and consummate transactions on terms acceptable to the Company.

These and other risks are described in Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

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On February 29, 2008, the Company's board of directors approved a stock repurchase plan that provides for the Company's repurchase of up to 7 million of its common shares. The stock repurchase plan was publicly announced on March 3, 2008. On May 29, 2009, the Company's board of directors increased the Company's common share repurchase program authorization by an additional 6.5 million shares. The increase to the number of shares authorized under the stock repurchase plan was publicly announced on June 2, 2009. Stock repurchases under this program may be made through open market or privately negotiated transactions in accordance with all applicable laws, rules and regulations. The transactions may be made from time to time and in such amounts as management deems appropriate and will be funded from available working capital. The stock repurchase program does not have an expiration date and may be limited or terminated at any time by the board of directors without prior notice. During the quarter ended June 30, 2010, the Company did not make any repurchases of its common stock.

ITEM 6. EXHIBITS

| Exhibit No | Description |
|------------|--|
| 31.1 | Certification pursuant to Rule 13a-14 under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification pursuant to Rule 13a-14 under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1* | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2* | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

* These certifications are being furnished solely to accompany this quarterly report pursuant to 18 U.S.C. Section 1350, and are not being filed for purposes of Section 18 of the Securities Exchange Act of 1934 and are not to be incorporated by reference into any filing of Questcor Pharmaceuticals, Inc., whether made before or after the date hereof, regardless of any general incorporation language in such filing.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

QUESTCOR PHARMACEUTICALS, INC.

Date: August 9, 2010

By: /s/ Don M. Bailey

Don M. Bailey
President and Chief Executive Officer

By: /s/ Gary Sawka

Gary Sawka
Senior Vice President, Finance
and Chief Financial Officer

Exhibit Index

| Exhibit No | Description |
|-------------------|--|
| 31.1 | Certification pursuant to Rule 13a-14 under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
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* These certifications are being furnished solely to accompany this quarterly report pursuant to 18 U.S.C. Section 1350, and are not being filed for purposes of Section 18 of the Securities Exchange Act of 1934 and are not to be incorporated by reference into any filing of Questcor Pharmaceuticals, Inc., whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Certification**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Don M. Bailey, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Questcor Pharmaceuticals, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal controls over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2010

/s/ Don M. Bailey

Don M. Bailey

Chief Executive Officer

Certification**Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Gary Sawka, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Questcor Pharmaceuticals, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal controls over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2010

/s/ Gary Sawka

Gary Sawka

Chief Financial Officer

Certification

On August 9, 2010, Questcor Pharmaceuticals, Inc. filed its Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 (the "Form 10-Q") with the Securities and Exchange Commission. Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned hereby certify, to such persons' knowledge, that:

- (i) the Quarterly Report on Form 10-Q of the Company for the quarter ended June 30, 2010 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 9, 2010

/s/ Don M. Bailey

Don M. Bailey

Chief Executive Officer

This certification accompanies the Report pursuant to Rule 13a-14(b) or Rule 15d-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporated it by reference.

Certification

On August 9, 2010, Questcor Pharmaceuticals, Inc. filed its Quarterly Report on Form 10-Q for the quarter ended June 30, 2010 (the "Form 10-Q") with the Securities and Exchange Commission. Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned hereby certify, to such persons' knowledge, that:

(i) the Quarterly Report on Form 10-Q of the Company for the quarter ended June 30, 2010 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 9, 2010

/s/ Gary Sawka

Gary Sawka

Chief Financial Officer

This certification accompanies the Report pursuant to Rule 13a-14(b) or Rule 15d-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporated it by reference.