# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# Form 10-Q

## (Mark One)

# ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2008

OR

# 0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number: 001-33609

to

# SUCAMPO PHARMACEUTICALS, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

4520 East-West Highway, Suite 300 Bethesda, MD 20814 (Address of principal executive offices, including zip code) **13-3929237** (I.R.S. employer identification no.)

(301) 961-3400 (Registrant's telephone number,

including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

 Large accelerated filer o
 Accelerated filer o
 Non-accelerated filer I
 Smaller reporting company o

 (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No 🗵

As of May 5, 2008, there were 15,542,768 shares of the registrant's class A common stock outstanding and 26,191,050 shares of the registrant's class B common stock outstanding.

# Sucampo Pharmaceuticals, Inc.

# Form 10-Q Index

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# PART I - FINANCIAL INFORMATION

# Item 1. Condensed Consolidated Financial Statements (Unaudited)

# SUCAMPO PHARMACEUTICALS, INC. Condensed Consolidated Balance Sheets (Unaudited) (In thousands, except share data)

	March 31, 2008	December 31, 2007
ASSETS:		
Current assets:		
Cash and cash equivalents	\$ 32,733	\$ 25,559
Investments, current	25,912	51,552
Product royalties receivable	6,080	8,667
Unbilled accounts receivable	4,987	5,883
Accounts receivable	1,886	1,525
Prepaid and income taxes receivable	119	1,922
Deferred tax assets, net	926	88
Prepaid expenses and other current assets	2,332	2,222
Total current assets	74,975	97,418
nvestments, non-current	26,301	9,400
roperty and equipment, net	2,334	2,265
Deferred tax assets — noncurrent, net	5,887	553
Other assets	412	393
Total assets	\$ 109,909	\$ 110,027
JABILITIES AND STOCKHOLDERS' EQUITY:		
-		
Current liabilities:		
Accounts payable	\$ 4,820	\$ 3,313
Accrued expenses	7,160	8,730
Deferred revenue — current	885	1,062
Total current liabilities	12,865	13,105

Deferred revenue, net of current portion8,4858,626Other liabilities1,7351,768Total liabilities23,08523,499

Commitments (Note 6)

Stockholders' equity:

Preferred stock, \$0.01 par value; \$5,000,000 shares authorized at March 31, 2008 and December 31, 2007; no shares		
issued and outstanding at March 31, 2008 and December 31, 2007	—	
Class A common stock, \$0.01 par value; 270,000,000 shares authorized at March 31, 2008 and December 31, 2007;		
15,542,768 and 15,538,518 shares issued and outstanding at March 31, 2008 and December 31, 2007, respectively	155	155
Class B common stock, \$0.01 par value; 75,000,000 shares authorized at March 31, 2008 and December 31, 2007;		
26,191,050 shares issued and outstanding at March 31, 2008 and December 31, 2007	262	262
Additional paid-in capital	96,981	96,680
Accumulated other comprehensive loss	(903)	(393)
Accumulated deficit	(9,671)	(10,176)
Total stockholders' equity	86,824	86,528
Total liabilities and stockholders' equity	\$109,909	\$ 110,027

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income (Unaudited)

(In thousands, except per share data)

Revenues:         1000         1000           Research and development revenue         6,000         2.309           Co-promotion revenue         1,222         1,132           Collaboration revenue         105         116           Callaboration revenue         37         37           Total revenues         13,554         122,960           Operating expenses:         13,554         122,960           Research and development         10,082         5,946           General and administrative         4,381         2,833           Selling and marketing         2,768         3,221           Milestone royalites — related parties         1,081         41           Total operating expenses:         19,343         12,421           Total operating expenses         19,343         12,421           Interest income         642         324           Other income (expense), net         12         (6)           Total non-operating income, net         5,640         (318)           Income tax benefit (provision)         5,640         (341)           Net income per share:         5         505         \$ 516           Net income per share:         5         5001         \$ 0.01 <t< th=""><th></th><th>Three Months E 2008</th><th>nded March 31, 2007</th></t<>		Three Months E 2008	nded March 31, 2007
Research and development revenue\$ 6,10\$ 9,366Product royalty revenue6,0002,309Co-promotion revenue105116Collaboration revenue3737Total revenues3737Total revenues4,3812,833Seling and marketing2,7683,231Seling and marketing2,7683,233Seling and marketing1,031-Product royalitiesrelated parties10,0825,946General and administrative4,3812,833Seling and marketing2,7683,231Jilestone royalitiesrelated parties1,031-Product royalitiesrelated parties1,031-Total operating expenses19,34312,421Total operating expenses19,34312,421(Loss) income from operations(5,789)539Non-operating income (expense):12(6)Total non-operating income, net12(6)Total non-operating income, net5,505\$,516Net income\$,505\$,516Net income per share:80,01\$,001Basic net income per share\$,001\$,001\$,001Weighted average common shares outstanding basic41,73334,990Weighted average common shares outstanding basic\$,505\$,516Other comprehensive (loss) income:\$,505\$,516Other comprehensive (loss) income:\$,505\$,516Other comprehensive (loss) income:\$,330 <t< th=""><th>Revenues:</th><th>2000</th><th></th></t<>	Revenues:	2000	
Product royalty revenue         6,080         2,309           Co-promotion revenue         1,222         1,132           Contract revenue — related parties         105         116           Collaboration revenue         37         37           Total revenues         13,554         12,200           Operating expenses:         Research and development         10,082         5,946           General and administrative         4,381         2,833         2,2768         3,221           Milestone royalties — related parties         1,031         -         -         Product royalties — related parties         1,081         411           Total operating expenses         19,343         12,421         (Loss) income from operations         (5,789)         539           Non-operating income (expense):         112         (6)         642         324           Other income (expense), net         12         (6)         654         318           (Loss) income before income taxes         (5,135)         857         16           Income tax benefit (provision)         .5,640         (341)           Net income per share         5         0.01         \$ 0.01           Weighted average common shares outstanding — basic         41,733         34,990	Research and development revenue	\$ 6,110	\$ 9,366
Contract revenue — related parties         105         116           Collaboration revenue         37         37           Total revenues         13,554         12,960           Operating expenses:         10,082         5,946           General and development         10,082         5,946           General and administrative         4,381         2,833           Selling and marketing         2,768         3,231           Milestone royalties — related parties         1,031         —           Product royalties — related parties         1,031			
Collaboration revenue         37         37           Total revenues         13,554         12,960           Operating expenses:         10,002         5,946           Research and development         4,381         2,833           Selling and marketing         1,031         -           Product royalties related parties         1,081         411           Total operating expenses         1,933         12,421           (Loss) income from opperations         (5,789)         539           Non-operating income (expense):         1         1           Interest income         642         324           Other income (expense), net         12         (6)           Total non-operating income, net         654         318           (Loss) income taxes         (5,135)         857           Incere tax herefit (provision)         5.640         (341)           Net income per share:         5         5         516           Opter tincome per share         \$         0.01         \$         5         0.01         \$         0.01         \$         0.01         \$         0.01         \$         0.01         \$         0.01         \$         0.01         \$         0.01         \$<	Co-promotion revenue	1,222	1,132
Total revenues         13,554         12,960           Operating expenses:         10,082         5,946           General and administrative         4,381         2,833           Selling and marketing         2,768         3,231           Milestone royalties — related parties         1,031         —           Product royalties — related parties         1,031         411           Total operating expenses         19,343         12,421           (Loss) income from operations         (5,789)         539           Non-operating income (expense):         642         3344           Other income (expense), net         12         (6)           Total non-operating income, net         654         318           (Loss) income before income taxes         (5,135)         657           Income tax benefit (provision)         5,640         (341)           Net income per share:         5         0.01         \$ 0.01           Weighted average common shares outstanding — basic         42,061         \$ 0.01           Weighted average common shares outstanding — basic         42,061         \$ 0.01           Weighted average common shares outstanding — diluted         42,061         \$ 34,990           Other income (loss) income:         7         \$ 0.	Contract revenue — related parties	105	116
Operating expenses: Research and development10,0825,946General and administrative4,3812,833Selling and marketing2,7683,231Milestone royalties — related parties1,031-Product royalties — related parties1,081411Total operating expenses19,34312,421(Loss) income from operations(5,789)539Non-operating income (expense):642324Interest income642324Other income (expense), net12(6)Total non-operating income, net654318(Loss) income taxes(5,135)857Income tax benefit (provision)5,640(341)Net income\$505\$Diluted net income per share:\$0.01\$Basic net income per share\$0.01\$Diluted net income per share\$0.01\$Diluted average common shares outstanding — basic $(41,733)$ $34,990$ Weighted average common shares outstanding — basic $(41,733)$ $34,990$ Weighted average common shares outstanding — basic $(41,733)$ $34,990$ Weighted average common shares outstanding — basic $(640)$ $-$ Net income\$\$.050\$\$.160Other comprehensive (loss) income:\$\$.050\$\$.161Other comprehensive (loss) income:\$3.3021	Collaboration revenue	37	37
Research and development         10,082         5,946           General and administrative         4,381         2,833           Selling and marketing         2,768         3,231           Milestone royalties — related parties         1,031         —           Product royalties — related parties         1,081         411           Total operating expenses         19,343         12,421           (Loss) income from operations         (5,789)         539           Non-operating income (expense):         1         1           Interest income         642         324           Other income (expense), net         12         (6)           Total non-operating income, net         654         318           (Loss) income before income taxes         (5,135)         857           Income tax benefit (provision)         5,640         (341)           Net income         \$ 505         \$ 516           Net income per share:         \$ 0.01         \$ 0.01         \$ 0.01           Basic net income per share         \$ 0.01         \$ 0.01         \$ 0.01           Diluted net income per share         \$ 0.01         \$ 0.01         \$ 0.01           Weighted average common shares outstanding — basic         41,733         34,990 </td <td>Total revenues</td> <td>13,554</td> <td>12,960</td>	Total revenues	13,554	12,960
General and administrative       4,381       2,833         Selling and marketing       2,768       3,231         Milestone related parties       1,031          Product royalities related parties       1,081       411         Total operating expenses       19,343       12,421         (Loss) income from operations       (5,789)       539         Non-operating income (expense):       642       324         Interest income       642       324         Other income (expense), net       12       (6)         Total non-operating income, net       654       318         (Loss) income taxes       (5,135)       857         Income tax benefit (provision)       5,640       (341)         Net income per share:       5001       \$ 0.01         Basic net income per share       \$ 0.01       \$ 0.01         Diluted net income per share       \$ 0.01       \$ 0.01         Weighted average common shares outstanding basic       41,733       34,990         Weighted average common shares outstanding basic       41,733       34,990         Weighted average common shares outstanding diluted       42,061       35,429         Comprehensive (loss) income:       \$ 505       \$ 516 <tr< td=""><td>Operating expenses:</td><td></td><td></td></tr<>	Operating expenses:		
Selling and marketing       2,768       3,231         Milestone royalities — related parties       1,031       —         Product royalities — related parties       1,081       411         Total operating expenses       19,343       12,421         (Loss) income from operations       (5,789)       539         Non-operating income (expense):       642       324         Other income (expense), net       642       324         Other income (expense), net       654       318         (Loss) income before income taxes       (5,135)       857         Income tax benefit (provision)       5,640       (341)         Net income per share:	Research and development		5,946
Milestone royalties — related parties1,031—Product royalties — related parties1,081411Total operating expenses19,34312,421(Loss) income from operations(5,789)539Non-operating income (expense):642324Interest income642324Other income (expense), net12(6)Total non-operating income, net654318(Loss) income before income taxes(5,135)857Income tax benefit (provision)5,640(341)Net income\$505\$Diluted net income per share:\$0.01\$Basic net income per share:\$0.01\$Weighted average common shares outstanding — basic41,73334.990Weighted average common shares outstanding — basic42,06135,429Comprehensive (loss) income:\$505\$\$Net income\$505\$\$516Other comprehensive (loss) income:\$41,73334.990Weighted average common shares outstanding — basic42,06135,429Comprehensive (loss) income:\$505\$\$Net income\$505\$\$516Other comprehensive (loss) income:\$30021	General and administrative	4,381	2,833
Product royalties — related parties       1,081       411         Total operating expenses       19,343       12,421         (Loss) income from operations       (5,789)       539         Non-operating income (expense):       642       324         Other income (expense), net       642       318         (Loss) income before income taxes       (5,135)       857         Income tax benefit (provision)       5,640       (311)         Net income       \$ 505       \$ 516         Net income per share:       \$ 0.01       \$ 0.01         Basic net income per share       \$ 0.01       \$ 0.01         Weighted average common shares outstanding — basic       41,733       34,990         Weighted average common shares outstanding — diluted       42,061       35,429         Comprehensive (loss) income:       \$ 505       \$ 516         Net income       \$ 505       \$ 516         Other comprehensive (loss) income:       \$ 505       \$ 516         Other comprehensive (loss) income:       \$ 300       21         Outper comprehensive (loss) income:       \$ 300       21		2,768	3,231
Total operating expenses         19,343         12,421           (Loss) income from operations         (5,789)         539           Non-operating income (expense):         642         324           Other income (expense), net         642         324           Other income (expense), net         654         318           (Loss) income before income taxes         (5,135)         857           Income tax benefit (provision)         5,640         (341)           Net income         \$ 505         \$ 516           Net income per share:         \$ 0.01         \$ 0.01           Basic net income per share         \$ 0.01         \$ 0.01           Weighted average common shares outstanding — basic         41,733         34,990           Weighted average common shares outstanding — diluted         42,061         35,429           Comprehensive (loss) income:         \$ 505         \$ 516           Net income         \$ 505         \$ 516           Other comprehensive (loss) income:         \$ 300         21           Unrealized loss on investments, net of tax effect         (840)         —           Foreign currency translation         330         21			—
Loss income from operations(5,789)539Non-operating income (expense):642324Interest income642324Other income (expense), net12(6)Total non-operating income, net654318(Loss) income before income taxes(5,135)857Income tax benefit (provision)5,640(341)Net income per share: $$ 505$ \$ 516Basic net income per share: $$ 0.01$ \$ 0.01Diluted net income per share\$ 0.01\$ 0.01Weighted average common shares outstanding — basic $$ 41,733$ $34,990$ Weighted average common shares outstanding — diluted $$ 505$ \$ 516Other comprehensive (loss) income:\$ 505\$ 516Other comprehensive (loss) income:(640)-Unrealized loss on investments, net of tax effect(840)-Foreign currency translation33021	Product royalties — related parties	1,081	411
Non-operating income (expense):Interest income $642$ $324$ Other income (expense), net $12$ (6)Total non-operating income, net $654$ $318$ (Loss) income before income taxes $(5,135)$ $857$ Income tax benefit (provision) $5,640$ (341)Net income $$505$ $$516$ Net income per share: $$0.01$ $$0.01$ Basic net income per share $$0.01$ $$0.01$ Diluted net income per share $$0.01$ $$0.01$ Weighted average common shares outstanding — basic $$41,733$ $34,990$ Weighted average common shares outstanding — diluted $$2,061$ $$5,429$ Comprehensive (loss) income: $$505$ \$516Other comprehensive (loss) income: $$160$ $$100$ Unrealized loss on investments, net of tax effect $(840)$ $$30$ Foreign currency translation $$300$ $$21$	Total operating expenses	19,343	12,421
Interest income $642$ $324$ Other income (expense), net12(6)Total non-operating income, net $654$ $318$ (Loss) income before income taxes $(5,135)$ $857$ Income tax benefit (provision) $5,640$ (341)Net income $$505$ $$516$ Net income per share: $$0.01$ $$0.01$ Diluted net income per share $$0.01$ $$0.01$ Weighted average common shares outstanding — basic $$41,733$ $34,990$ Weighted average common shares outstanding — diluted $$42,061$ $$5,429$ Comprehensive (loss) income: $$000$ $$505$ $$516$ Other comprehensive (loss) income: $$000$ $$000$ $$000$ Unrealized loss on investments, net of tax effect $(840)$ $$000$ Foreign currency translation $330$ $211$	(Loss) income from operations	(5,789)	539
Other income (expense), net         12         (6)           Total non-operating income, net         654         318           (Loss) income before income taxes         (5,135)         857           Income tax benefit (provision)         5,640         (341)           Net income         \$ 505         \$ 516           Net income per share:         \$ 0.01         \$ 0.01           Diluted net income per share         \$ 0.01         \$ 0.01           Weighted average common shares outstanding — basic         41,733         34,990           Weighted average common shares outstanding — diluted         42,061         35,429           Comprehensive (loss) income:         \$ 505         \$ 516           Other comprehensive (loss) income:         \$ 0.01         \$ 0.01           Weighted loss on investments, net of tax effect         (840)         —           Foreign currency translation         330         211	Non-operating income (expense):		
Total non-operating income, net654318(Loss) income before income taxes(5,135)857Income tax benefit (provision)5,640(341)Net income\$ 505\$ 516Net income per share:\$ 0.01\$ 0.01Basic net income per share\$ 0.01\$ 0.01Diluted net income per share\$ 0.01\$ 0.01Weighted average common shares outstanding — basic41,73334,990Weighted average common shares outstanding — diluted42,06135,429Comprehensive (loss) income:\$ 505\$ 516Other comprehensive (loss) income:(840)—Unrealized loss on investments, net of tax effect(840)—Foreign currency translation33021		642	324
(Loss) income before income taxes       (5,135)       857         Income tax benefit (provision)       5,640       (341)         Net income       \$ 505       \$ 516         Net income per share:       Basic net income per share       \$ 0.01       \$ 0.01         Diluted net income per share       \$ 0.01       \$ 0.01       \$ 0.01         Weighted average common shares outstanding — basic       41,733       34,990         Weighted average common shares outstanding — diluted       42,061       35,429         Comprehensive (loss) income:       \$ 505       \$ 516         Other comprehensive (loss) income:       0	Other income (expense), net	12	(6)
Income tax benefit (provision)5,640(341)Net income\$ 505\$ 516Net income per share:Basic net income per share\$ 0.01\$ 0.01Diluted net income per share\$ 0.01\$ 0.01Weighted average common shares outstanding — basic41,73334,990Weighted average common shares outstanding — diluted42,06135,429Comprehensive (loss) income:\$ 505\$ 516Other comprehensive (loss) income:(840)—Unrealized loss on investments, net of tax effect(840)—Foreign currency translation33021	Total non-operating income, net	654	318
Net income\$ 505\$ 516Net income per share: Basic net income per share\$ 0.01\$ 0.01Diluted net income per share\$ 0.01\$ 0.01Weighted average common shares outstanding — basic41,73334,990Weighted average common shares outstanding — diluted42,06135,429Comprehensive (loss) income: Net income\$ 505\$ 516Other comprehensive (loss) income: Unrealized loss on investments, net of tax effect 	(Loss) income before income taxes	(5,135)	857
Net income per share:       \$ 0.01       \$ 0.01         Basic net income per share       \$ 0.01       \$ 0.01         Diluted net income per share       \$ 0.01       \$ 0.01         Weighted average common shares outstanding — basic       41,733       34,990         Weighted average common shares outstanding — diluted       42,061       35,429         Comprehensive (loss) income:       \$ 505       \$ 516         Other comprehensive (loss) income:       \$ 505       \$ 516         Other comprehensive (loss) income:       \$ 330       21	Income tax benefit (provision)	5,640	(341)
Basic net income per share\$ 0.01\$ 0.01Diluted net income per share\$ 0.01\$ 0.01Weighted average common shares outstanding — basic41,73334,990Weighted average common shares outstanding — diluted42,06135,429Comprehensive (loss) income:42,06135,429Net income\$ 505\$ 516Other comprehensive (loss) income:(840)—Unrealized loss on investments, net of tax effect(840)—Foreign currency translation33021	Net income	<u>\$ 505</u>	\$ 516
Diluted net income per share\$ 0.01\$ 0.01Weighted average common shares outstanding — basic41,73334,990Weighted average common shares outstanding — diluted42,06135,429Comprehensive (loss) income:42,06135,429Net income\$ 505\$ 516Other comprehensive (loss) income:-Unrealized loss on investments, net of tax effect(840)-Foreign currency translation33021	Net income per share:		
Weighted average common shares outstanding — basic41,73334,990Weighted average common shares outstanding — diluted42,06135,429Comprehensive (loss) income:505\$ 516Other comprehensive (loss) income:-Unrealized loss on investments, net of tax effect(840)-Foreign currency translation33021	Basic net income per share	\$ 0.01	\$ 0.01
Weighted average common shares outstanding — diluted42,06135,429Comprehensive (loss) income:\$ 505\$ 516Other comprehensive (loss) income:\$ 505\$ 516Unrealized loss on investments, net of tax effect(840)—Foreign currency translation33021	Diluted net income per share	\$ 0.01	\$ 0.01
Comprehensive (loss) income:\$ 505\$ 516Net income\$ 505\$ 516Other comprehensive (loss) income:(840)—Unrealized loss on investments, net of tax effect(840)—Foreign currency translation33021	Weighted average common shares outstanding — basic	41,733	34,990
Net income\$ 505\$ 516Other comprehensive (loss) income:	Weighted average common shares outstanding — diluted	42,061	35,429
Other comprehensive (loss) income:(840)Unrealized loss on investments, net of tax effect(330)Foreign currency translation330	Comprehensive (loss) income:		
Unrealized loss on investments, net of tax effect(840)-Foreign currency translation33021	• • • •	\$ 505	\$ 516
Foreign currency translation   330   21			
		(840)	—
Comprehensive (loss) income \$\$ (5) \$\$ 537	Foreign currency translation	330	
	Comprehensive (loss) income	\$ (5)	\$ 537

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statement of Changes in Stockholders' Equity (Unaudited)

(In thousands, except share data)

	Class A Common Stock Shares Amount		Common Stock Common Stock		Additional Paid-In Capital	Accumulated Other Comprehensive Loss		Accumulated Deficit		Total Stockholders' Equity			
Balance at December 31,	45 500 540	<i>.</i>		26.404.050	<b>_</b>	2.62	<b>#</b> 00.000	<i>•</i>	(202)	<u>_</u>	(10.150)	<i>*</i>	0.0 500
2007	15,538,518	\$	155	26,191,050	\$	262	\$ 96,680	\$	(393)	\$	(10,176)	\$	86,528
Stock issued upon exercise													
of stock options	4,250		_	_		_	42		_		_		42
Stock based compensation													
expense	—		—	—		—	259		—		—		259
Foreign currency													
translation			—	—		—			330		—		330
Unrealized loss on													
investments, net of tax													
effect	—			—		_			(840)		—		(840)
Net income			_								505		505
Balance at March 31, 2008	15,542,768	\$	155	26,191,050	\$	262	\$ 96,981	\$	(903)	\$	(9,671)	\$	86,824

The accompanying notes are an integral part of these condensed consolidated financial statements.

# SUCAMPO PHARMACEUTICALS, INC. Condensed Consolidated Statements of Cash Flows (Unaudited)

(In thousands)

	Three Months E	nded March 31,
	2008	2007
Cash flows from operating activities:	<b>4 - - - -</b>	<b>• •</b> • •
Net income	\$ 505	\$ 516
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation and amortization	102	24
Deferred tax (benefit) provision	(5,640)	341
Stock-based compensation	259	(155)
Accretion of discounts on investments	(52)	—
Changes in operating assets and liabilities:		
Accounts receivable	(309)	(1,104)
Unbilled accounts receivable	896	
Product royalties receivable	2,587	(280)
Prepaid and income taxes receivable and payable, net	1,803	(9)
Accounts payable	1,413	1,178
Accrued expenses	(1,592)	(464)
Deferred revenue	(318)	(6,168)
Other assets and liabilities, net	(34)	(236)
Net cash used in operating activities	(380)	(6,357)
Cash flows from investing activities:		
Purchases of investments	(45,909)	—
Proceeds from the sales of investments	38,325	
Maturities of investments	15,000	_
Purchases of property and equipment	(171)	(96)
Net cash provided by (used in) investing activities	7,245	(96)
Cash flows from financing activities:		
Proceeds from exercise of stock options	42	
Payments of initial public offering costs		(360)
Net cash provided by (used in) financing activities	42	(360)
Net cash provided by (used in) mancing activities	42	(300)
Effect of exchange rates on cash and cash equivalents	267	24
Net increase (decrease) in cash and cash equivalents	7,174	(6,789)
Cash and cash equivalents at beginning of period	25,559	22,481
Cash and cash equivalents at end of period	\$ 32,733	\$ 15,692

The accompanying notes are an integral part of these condensed consolidated financial statements.

# Notes to Condensed Consolidated Financial Statements (Unaudited)

# 1. Business Organization and Basis of Presentation

#### **Description of the Business**

Sucampo Pharmaceuticals, Inc. (Sucampo or the Company) is a specialty biopharmaceutical company focused on the discovery, development and commercialization of proprietary drugs based on prostones, a class of compounds derived from functional fatty acids that occur naturally in the human body. Sucampo is focused on developing prostones for the treatment of gastrointestinal, respiratory, vascular and central nervous system diseases and disorders.

The Company is a member of a group of affiliated companies in which the Company's two founders and controlling stockholders own directly or indirectly the majority holdings. Currently, one of the Company's founders serves as the Chairman of the Board of Directors, Chief Executive Officer and Chief Scientific Officer of the Company.

The Company is party to a collaboration and license agreement with Takeda Pharmaceutical Company Limited (Takeda) to jointly develop and commercialize AMITIZA<sup>®</sup> (lubiprostone) for chronic idiopathic constipation, irritable bowel syndrome with constipation, opioid-induced bowel dysfunction and other gastrointestinal indications in the United States and Canada. In January 2006, the Company received marketing approval from the U.S. Food and Drug Administration (FDA) for AMITIZA's first indication to treat chronic idiopathic constipation in adults. Commercialization of AMITIZA began in April 2006 throughout the United States. On April 29, 2008, the Company received marketing approval from the FDA for AMITIZA to treat irritable bowel syndrome with constipation in women 18 years of age or older and plans the commercial launch for this indication by the end of the second quarter of 2008. The Company is currently conducting Phase III pivotal clinical trials of AMITIZA for the treatment of opioid-induced bowel dysfunction.

#### **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) and the rules and regulations of the Securities and Exchange Commission for interim financial information. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with the Company's consolidated financial statements as of and for the year ended December 31, 2007 included in the Company's Annual Report on Form 10-K. The financial information as of March 31, 2008 and for the three months ended March 31, 2008 and 2007 is unaudited. In the opinion of management, all adjustments, consisting only of normal recurring adjustments or accruals, considered necessary for a fair statement of the results of these interim periods have been included. The results of the Company's operations for any interim period are not necessarily indicative of the results that may be expected for any other interim period or for a full fiscal year.

The condensed consolidated financial statements include the accounts of Sucampo and its wholly owned subsidiaries. All significant inter-company balances and transactions have been eliminated in the consolidated accounts.

#### 2. Summary of Significant Accounting Policies

#### **Current and Non-current Investments**

Current and non-current investments consist primarily of U.S. Treasury bills and auction rate securities. The Company's investments in these securities are classified as available-for-sale securities under Statement of Financial Accounting Standards (SFAS) No. 115, "Accounting for Certain Investments in Debt and Equity Securities" (SFAS 115). Although the auction rate securities have variable interest rates which typically reset every seven to 49 days through a competitive bidding process known as a "Dutch auction", they have long-term contractual maturities usually exceeding ten years, and therefore are not classified as cash equivalents. These investments have historically been classified within current assets because the holder of the auction rate security has had the ability to liquidate these securities if needed within a short time frame, usually at the next auction. However, as a result of liquidity issues related to the auction rate security market during the first quarter of 2008, the Company has classified its auction rate securities as non-current as of March 31, 2008.

#### Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

The available-for-sale securities are accounted for at fair market value and unrealized gains and losses on these securities, if any, are included in accumulated other comprehensive income (loss) in stockholders' equity. The fair value of the securities is measured in accordance with SFAS No. 157, "*Fair Value Measurements*" (SFAS 157), which was adopted by the Company on January 1, 2008. SFAS 157 addresses how companies should measure fair value when they are required to use a fair value measure for recognition and disclosure purposes under generally accepted accounting principles. The Company assesses the recoverability of its available-for-sale securities and, if impairment is indicated, the Company measures the amount of such impairment by comparing the fair value to the carrying value. Other-than-temporary impairments are included in the condensed consolidated statement of operations and comprehensive (loss) income.

Interest and dividend income is recorded when earned and included in interest income. Premiums and discounts on investments, if any, are amortized or accreted to maturity and included in interest income. The Company uses the specific identification method in computing realized gains and losses on sale of its securities. During the three months ended March 31, 2008 and March 31, 2007, there were no gains or losses realized on the sale of investments.

The adoption of SFAS 157 did not materially impact the Company's financial condition, results of operations, or cash flow. The Company is now required to provide additional disclosures as part of its financial statements. SFAS 157 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions. See additional disclosures related to the determination of the fair value of the Company's investments in Note 4.

The Company also adopted SFAS No. 159, "*The Fair Value Option for Financial Assets and Financial Liabilities, Including an Amendment of FASB Statement No. 115*" (SFAS 159), which permits entities to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis, on January 1, 2008. The adoption of SFAS 159 did not materially impact the Company's financial condition, results of operations, or cash flow.

#### Certain Risks, Concentrations and Uncertainties

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist of cash and cash equivalents, restricted cash, investments and receivables. The Company places its cash and cash equivalents, restricted cash and investments with highly rated financial institutions. At March 31, 2008 and December 31, 2007, the Company had approximately \$82.4 million and \$85.9 million, respectively, of cash and cash equivalents, restricted cash and investments in excess of federally insured limits. The Company has not experienced any losses on these accounts related to amounts in excess of insured limits.

As of March 31, 2008, all of the Company's auction rate securities consisted of AAA rated non-mortgage related auction rate securities which are insured against loss of principal and interest by bond insurers. During the three months ended March 31, 2008, the Company reduced its investment in auction rate securities by selling \$33.2 million of investments at par value, net of purchases. At March 31, 2008, the Company continues to hold \$26.3 million of investments in auction rate securities at fair value. As of March 31, 2008, the Company recorded an unrealized loss of approximately \$1.4 million, or \$840,000 net of tax effect, in respect to its investment in auction rate securities as a result of the disruptions and failures in the auction rate securities market. This loss was recorded to other comprehensive loss during the three months ended March 31, 2008. Additionally, since it is uncertain as to when the liquidity issues relating to these investments will improve, the Company classified all of its investments in auction rate securities as of March 31, 2008. The Company does not anticipate having to sell the remaining securities in order to operate its business. If this changes, however, the Company may be unable to liquidate some holdings of the auction rate securities and, as a result, may suffer losses from these investments. Although a very limited secondary market exists for these securities, the Company does not currently intend to use the secondary market to dispose of the auction rate securities and their valuations, the Company's estimates of their fair value may differ from the actual amount that the Company would be able to collect in an ultimate sale.

The Company's product candidates under development require approval from the FDA or other international regulatory agencies prior to commercial sales. For those product candidates that have not yet been approved by the FDA, or international regulatory agencies, there can be no assurance the products will receive the necessary approval. If the Company is denied approval or approval is delayed, it may have a material adverse impact on the Company.



#### Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

The Company's product competes in a rapidly changing, highly competitive market, which is characterized by advances in scientific discovery, changes in customer requirements, evolving regulatory requirements and developing industry standards. Any failure by the Company to anticipate or to respond adequately to scientific developments in its industry, changes in customer requirements or changes in regulatory requirements or industry standards, or any significant delays in the development or introduction of products or services could have a material adverse effect on the Company's business, operating results and future cash flows.

The Company's expected activities will necessitate significant uses of working capital throughout 2008 and beyond. The Company's working capital requirements will depend on many factors, including the successful sales of AMITIZA, research and development efforts to develop new products, payments received under contractual agreements with other parties, the status of competitive products and market acceptance of the Company's new products by physicians and patients. The Company plans to continue financing operations in part with cash received from its initial public offering, from milestones, including the \$50.0 million development milestone payment resulting from the FDA approval of AMITIZA for irritable bowel syndrome with constipation (see Note 13), and other revenue related to its joint collaboration and license agreement and the supplemental agreement entered into with Takeda (see Note 8), as well as continued product royalties.

Revenues from one unrelated party, Takeda, accounted for 99% and 100% of the Company's total revenues for the three months ended March 31, 2008 and March 31, 2007, respectively. Accounts receivable, unbilled accounts receivable and product royalties receivable from Takeda accounted for 100% and 99% of the Company's accounts receivable, unbilled accounts receivable and product royalties receivable at March 31, 2008 and December 31, 2007, respectively. The Company depends significantly upon the collaboration with Takeda and its activities may be impacted if this relationship is disrupted.

The Company has entered into an exclusive supply arrangement with R-Tech Ueno, Ltd (R-Tech), an affiliate, to provide it with commercial and clinical supplies of its product and product candidates. Any difficulties or delays in performing the services under this exclusive supply arrangement may cause the Company to lose revenues, delay research and development activities or otherwise disrupt the Company's operations (see Note 7).

The Company has entered into a restated license agreement with Sucampo AG (SAG) to grant the Company a royalty-bearing, exclusive, worldwide license to develop prostone compounds, including AMITIZA and cobiprostone. SAG is a Swiss-patent holding company and an affiliate. The Company's success depends, in part, on SAG's ability to obtain and maintain proprietary protection for the intellection property rights relating to the prostone technology and products (see Note 7).

#### **Recent Accounting Pronouncements**

In June 2007, the Emerging Issues Task Force (EITF) issued EITF Issue No. 07-3, "Accounting for Nonrefundable Advance Payments for Goods or Services to Be Used in Future Research and Development Activities" (EITF 07-3), which provides guidance to research and development companies on how to account for the nonrefundable portion of an advance payment made for research and development activities. The Company adopted EITF 07-3 as of January 1, 2008 and there was no material impact upon its adoption.

In December 2007, the Financial Accounting Standards Board (FASB) issued SFAS No. 141 (revised 2007), "Business Combinations" (SFAS 141R) and SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of Accounting Research Bulletin No. 51" (SFAS 160). SFAS 141R will change how business acquisitions are accounted for and will impact financial statements both on the acquisition date and in subsequent periods. SFAS 160 will change the accounting and reporting for minority interests, which will be recharacterized as noncontrolling interests and classified as a component of equity. SFAS 141R and SFAS 160 will be applied to acquisitions that close in years beginning after December 15, 2008. Early adoption is not permitted. SFAS 141R and SFAS 160 will not have any impact on the Company's future consolidated financial statements unless it undertakes an acquisition in the future.

In December 2007, the FASB ratified EITF Issue No. 07-1, "*Accounting for Collaborative Arrangements*" (EITF 07-1). The consensus prohibits the equity method of accounting for collaborative arrangements under Accounting Principles Board No. 18, "*The Equity Method of Accounting for Investments in Common Stock*", unless a legal entity exists. Payments between the collaborative partners will be evaluated and reported in the income statement based on applicable GAAP. Absent specific GAAP, the participants to the arrangement will apply other existing GAAP by analogy or apply a reasonable and rational accounting policy consistently. The guidance in EITF 07-1 is effective for periods that begin after December 15, 2008 and will apply to arrangements in existence as of the effective date. The effect of the new consensus will be accounted for as a change in accounting principle through retrospective application. The Company is assessing EITF 07-1 and its impact on the consolidated financial statements upon adoption.



#### Notes to Condensed Consolidated Financial Statements (Unaudited) - (Continued)

In February 2008, the FASB agreed to delay the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis, to fiscal years beginning after November 15, 2008. The Company adopted SFAS 157 with respect to its financial assets and liabilities as of January 1, 2008 and does not expect that the adoption of SFAS 157 for its nonfinancial assets and liabilities will have a significant impact on its financial position or results from operations.

# 3. Earnings per Share

Basic net income (loss) per share is computed by dividing net income (loss) by the sum of the weighted average class A and B common shares outstanding. Diluted net income per share is computed by dividing net income by the weighted average common shares and potential dilutive common shares outstanding. Diluted net loss per share, when applicable, is computed by dividing net loss by the weighted average common shares outstanding without the impact of potential dilutive common shares outstanding because they would have an anti-dilutive impact on diluted net loss per share.

The computation of net income per share for the three months ended March 31, 2008 and 2007 is shown below:

(In thousands, except per share data)	Three Months E 2008	Ended March 31, 2007
Basic net income per share:		
Net income	<u>\$505</u>	\$ 516
Weighted average class A and B common shares outstanding	41,733	34,990
Basic net income per share	\$ 0.01	\$ 0.01
Diluted net income per share:		
Net income	\$ 505	\$ 516
Weighted average class A and B common shares outstanding for diluted net income per share	41,733	34,990
Assumed exercise of dilutive stock options under the treasury stock method	328	439
	42,061	35,429
Diluted net income per share	\$ 0.01	\$ 0.01

For the periods listed above, the potentially dilutive securities used in the calculations of diluted historical net income per share as of March 31, 2008 and 2007 are as follows:

	Three Months End	ed March 31,
(In thousands)	2008	2007
Employee stock options	608	655
Non-employee stock options	510	510

For the periods listed above, the following securities were excluded from the computation of diluted net income per share as their effect would be antidilutive as of March 31, 2008 and 2007:

	Three Months En	ded March 31,
(In thousands)	2008	2007
Employee stock options	268	

# 

# 4. Current and Non-Current Investments

At March 31, 2008 and December 31, 2007, current and non-current available-for-sale investments consisted of the following securities:

		March 31, 2008					
		Unrealized	Unrealized				
(In thousands)	<u>Cost</u>	Gains	Losses	Fair Value			
Current:							
U.S. Treasury bills	\$ 25,860	\$ 24	\$ (24)	\$ 25,860			
Money market funds	52	—	—	52			
Total	\$ 25,912	\$ 24	<u>\$ (24)</u>	\$ 25,912			
Non-current:							
Auction rate securities	\$ 27,675	<u>\$                                    </u>	<u>\$ (1,374)</u>	\$ 26,301			
		December					
(In thousands)	Cost	<u>December</u> Unrealized Gains	31, 2007 Unrealized Losses	Fair Value			
(In thousands) Current:	Cost	Unrealized	Unrealized	Fair Value			
	<u>Cost</u> \$ 51,500	Unrealized	Unrealized	<u>Fair Value</u> \$ 51,500			
Current:		Unrealized Gains	Unrealized Losses				
Current: Auction rate securities	\$ 51,500	Unrealized Gains	Unrealized Losses	\$ 51,500			
<i>Current:</i> Auction rate securities Money market funds	\$ 51,500 52	Unrealized Gains	Unrealized Losses	\$ 51,500 52			

The Company generally invests in auction rate securities for short periods of time as part of its cash management program. Recent uncertainties in the credit markets have prevented the Company from liquidating certain holdings of auction rate securities as the amount of securities submitted for sale during the auction exceeded the amount of purchase orders. Although an event of an auction failure does not necessarily mean that a security is impaired, the Company considered various factors to assess the fair value and the classification of the securities as current or non-current assets. Such factors include, but are not necessarily limited to, timing of the failed auction, specific security auction history, likelihood of redemptions, restructurings and other similar liquidity events, quality of underlying collateral, rating of the security and the bond insurer and other factors. Such considerations involve a considerable amount of judgment. As a result of the Company's assessment of the market conditions and related facts in the first quarter of 2008 and the Company's belief that the market for these investments may take in excess of twelve months to recover, the Company classified its auction rate securities as non-current investments as of March 31, 2008.

These investments consist of AAA-rated non-mortgage related auction rate securities and are insured against loss of principal and interest by bond insurers whose AAA ratings are under review. At March 31, 2008, the fair market values of these securities were determined through an independent valuation using two valuation methods: the market approach and income approach. The valuation included an assessment of all key underlying data and assumptions. Considerable judgment was involved in reaching these determinations. Based on this valuation and management's assessment, the Company recorded an unrealized loss of approximately \$1.4 million, or \$840,000 net of tax effect, for the three months ended March 31, 2008 within other comprehensive (loss) income relating to its portfolio of auction rate securities. The Company attributes the decline in the fair values to liquidity issues rather than credit issues. If the credit ratings of the issuer, the bond insurer or the collateral deteriorate or the carrying value of the investments decline for any other reason, the Company may need to adjust the fair value of these investments as an "other-than-temporary" impairment charge to operations. No active secondary market currently exists for these securities and the Company does not intend, at this time, to use the secondary market to dispose of the auction rate securities.

Any future fluctuation in fair value related to these instruments that the Company deems to be temporary, including any recoveries of previous writedowns, would be recorded to other comprehensive income (loss).



## Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

The Company's assets measured at fair value on a recurring basis, which are subject to the disclosure requirements of SFAS 157, at March 31, 2008 were as follows:

	Fair Value Measurements at Reporting Date Using						
	Active	ed Prices in Markets for tical Assets		cant Other able Inputs	Uno	nificant bservable nputs	March 31,
(In thousands)	(	Level 1)	(Le	evel 2)	(I	evel 3)	2008
U.S. Treasury bills	\$	25,860	\$		\$	—	\$ 25,860
Auction rate securities		—				26,301	26,301
Other available-for-sale securities		52					52
Total assets measured at fair value	\$	25,912	\$		\$	26,301	\$ 52,213

Based on market conditions, the Company changed its valuation methodology for auction rate securities to a valuation method that includes market and income approaches during the first quarter 2008. Accordingly, these securities changed from Level 1 to Level 3 within SFAS 157's valuation hierarchy since the Company's initial adoption of SFAS 157 at January 1, 2008.

The following table presents the Company's assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) as defined in SFAS 157 during the three months ended March 31, 2008:

(In thousands)	ction Rate ecurities
Balance at January 1, 2008	\$ 9,400
Transfers to Level 3	51,500
Total gains (losses) (realized or unrealized):	
Included in earnings	_
Included in other comprehensive loss	(1,374)
Purchases	5,100
Settlements	(38,325)
Balance at March 31, 2008	\$ 26,301

#### 5. Accrued Expenses

Accrued expenses consist of the following as of:

(In thousands)	March 31, 2008	nber 31, 007
Research and development costs	\$ 4,053	\$ 4,422
Selling and marketing costs	242	384
Employee compensation	1,133	1,867
Legal service fees	179	226
Product royalty liability — related party	1,082	1,536
Other expenses	471	295
	\$ 7,160	\$ 8,730

# 6. Commitments

## **Operating Leases**

The Company leases office space in the United States, United Kingdom and Japan under operating leases through 2017. Total future minimum, noncancelable lease payments under operating leases are as follows as of March 31, 2008:

(In thousands)	
2008	\$ 1,099
2009	1,335
2010	969
2011	938
2012	963
2013 and thereafter	4,242
Total minimum lease payments	\$ 9,546

Rent expense for all operating leases was \$285,000 and \$166,000 for the three months ended March 31, 2008 and 2007, respectively.

# Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

#### **Research and Development Costs**

The Company routinely enters into agreements with third-party CROs to oversee clinical research and development studies provided on an outsourced basis. The Company is not generally contractually obligated to pay the CRO if the service or reports are not provided. Total future estimated costs under these agreements as of March 31, 2008 are approximately \$21.8 million.

#### 7. Related Party Transactions

#### R-Tech Ueno, Ltd.

The Company is a party to multiple exclusive supply agreements with R-Tech, whereby R-Tech manufactures and supplies prostone compounds, as well as AMITIZA, for Sucampo. During the three months ended March 31, 2008 and 2007, the Company purchased from R-Tech \$398,000 and \$1.2 million, respectively, of clinical supplies under the terms of these agreements.

The following table summarizes the amounts included in deferred revenue resulting from the deferral of upfront payments relating to the exclusive supply agreements with R-Tech:

(In thousands)	March 31, 2008	December 31, 2007
Deferred revenue — current	\$ 105	\$ 419
Deferred revenue, net of current portion	7,072	6,862
	\$ 7,177	\$ 7,281

The Company recognized approximately \$105,000 of deferred revenue relating to its agreements with R-Tech for the three months ended March 31, 2008 and 2007, which was recorded as contract revenue — related parties in the condensed consolidated statements of operations and comprehensive (loss) income.

#### Sucampo AG License Agreements

During the first quarter of 2008, the Company submitted a Marketing Authorization Application (MAA) for lubiprostone, 24 micrograms, for the indication of chronic idiopathic constipation in adults in nine European countries using the decentralized procedure. The submission of the MAA triggered the obligation on the part of the Company under the license agreement with SAG to make a \$1.0 million payment to SAG. The Company recorded the expense as milestone royalties — related parties during the three months ended March 31, 2008 and is expected to pay the milestone in the second quarter of 2008.

The Company expensed approximately \$1.1 million and \$411,000 in product royalties — related parties under the license agreement with SAG for the three months ended March 31, 2008 and 2007, respectively.

#### 8. Collaboration and License Agreements with Takeda

On October 29, 2004, the Company entered into a 16-year collaboration and license agreement with Takeda (Takeda Agreement) to exclusively codevelop, commercialize and sell products that contain lubiprostone for gastroenterology indications in the United States and Canada. Payments to the Company under the Takeda Agreement include a non-refundable up-front payment, non-refundable development and commercial milestone payments, reimbursement of certain development and co-promotion costs and product royalties.

Takeda made an up-front payment of \$20.0 million in 2004 and upon its receipt, the Company deferred approximately \$2.4 million because the amount was associated with the Company's obligation to participate in joint committees with Takeda. Approximately \$1.9 million of the initial up-front payment remains deferred as of March 31, 2008, and is being recognized on a straight-line basis over the remaining life of the Takeda Agreement through 2020.

#### Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

Under Takeda Agreement, the Company was required to provide development work necessary for an NDA submission to the FDA for the treatment of chronic idiopathic constipation and irritable bowel syndrome with constipation, indications which the Company classified as a single unit of accounting for revenue recognition purposes. Takeda funded the initial \$30.0 million of development costs; the Company was obligated to fund the next \$20.0 million in excess of the initial \$30.0 million funded by Takeda; and the two parties were to share equally any required development costs in excess of \$50.0 million. The Company has received a total of \$80.0 million in development milestone payments through March 31, 2008 for this development work. The Company initially deferred the \$80.0 million in milestone payments upon receipt and recognized the revenue over the estimated performance period to complete using the time-based model. In January 2006, the Company received approval for its new drug application (NDA) for AMITIZA to treat chronic idiopathic constipation. The Company completed the development of the irritable bowel syndrome with constipation indication in June 2007 when the Company submitted the supplemental NDA (sNDA) to the FDA.

On February 1, 2006, the Company entered into the supplemental agreement with Takeda, which amended the responsibilities of both the Company and Takeda for the co-promotion of AMITIZA and clarified the responsibilities and funding arrangements for other marketing services to be performed by both parties.

The following table summarizes the cash streams and related collaboration and research and development revenue recognized under the collaboration and license agreements with Takeda for the three months ended March 31, 2008:

(In thousands) Collaboration revenue:	Amount Deferred at December 31, 2007	Cash Received for the Three Months Ended March 31, 2008	Revenue Recognized for the Three Months Ended March 31, 2008	Amount Deferred at March 31, 2008
Up-front payment associated with the Company's obligation to participate in joint committees with Takeda	\$ 1,911 Accounts Receivable at	<u>\$                                    </u>	<u>\$ 37</u>	<u>\$ 1,874</u> Accounts Receivable at
	December 31, 2007*			March 31, 2008*
Research and development revenue	\$ 6,887	<u>\$6,655</u>	<u>\$ 6,110</u>	\$ 6,342
Product royalty revenue	<u>\$ 8,667</u>	\$ 8,667	\$ 6,080	\$ 6,080
Co-promotion revenue	<u>\$ 360</u>	\$ 1,167	\$ 1,222	\$ 415

#### \* Includes billed and unbilled accounts receivable.

The Company will receive from Takeda a \$50.0 million milestone payment as a result of the FDA's approval on April 29, 2008 of the sNDA for irritable bowel syndrome with constipation in women 18 years of age and older and the payment will be recognized as research and development revenue in the second quarter of 2008 (Note 13). Subject to future development and commercial milestones, the Company is potentially entitled to receive up to \$10.0 million in additional development milestone payments and up to \$50.0 million in commercial milestone payments, under the collaboration and license agreements with Takeda.

In connection with the Company's MAA filing for lubiprostone in Europe, the Company agreed with Takeda to make a one-time payment of \$1.8 million, which will permit the Company to use in Europe, the Middle East and Africa certain data and information developed under the Takeda Agreement relating to the use of lubiprostone to treat chronic idiopathic constipation. The Company recognized this payment as a research and development expense during the three months ended March 31, 2008.

# Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 9. Stock Option Plan

The following table summarizes the employee stock option activity for the three months ended March 31, 2008 under the Company's 2001 Incentive Plan:

	Shares	Weighted Average Exercise Price Per Share	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Options outstanding, December 31, 2007	640,900	\$ 10.24		
Options exercised	(4,250)	10.00		
Options forfeited	(22,100)	10.00		
Options expired	(21,250)	10.00		
Options outstanding, March 31, 2008	593,300	10.26	6.81	<u>\$                                    </u>
Options exercisable, March 31, 2008	513,400	10.30	6.60	\$

The following table summarizes the employee stock option activity for the three months ended March 31, 2008 under the Company's 2006 Incentive Plan:

	Shares	Weighted Average Exercise Price Per Share	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Options outstanding, December 31, 2007	267,500	\$ 14.44		
Options granted	15,000	9.74		
Options outstanding, March 31, 2008	282,500	14.19	8.65	\$
Options exercisable, March 31, 2008	72,500	14.41	8.67	\$ —

The weighted average grant date fair value of options granted during the three months ended March 31, 2008 and the year ended December 31, 2007 were \$5.46 and \$7.19, respectively. As of March 31, 2008, approximately \$1.7 million of total unrecognized compensation costs, net of estimated forfeitures, related to non-vested awards are expected to be recognized over a weighted average period of 2.50 years.

The Company granted 510,000 stock options with an exercise price of \$5.85 per share to non-employees in August 2005 under the 2001 Incentive Plan, which continue to be outstanding as of March 31, 2008. These non-employee stock options vested immediately and have a weighted average remaining contractual life of 7.08 years as of March 31, 2008.

# 10. Income Taxes

On January 1, 2007, the Company adopted FASB Interpretation (FIN) No. 48, "*Accounting for Uncertainty in Income Taxes*" (FIN 48). FIN 48 prescribes a recognition threshold that a tax position is required to meet before being recognized in the financial statements and provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition issues. The adoption of FIN 48 as of January 1, 2007 did not impact the Company's consolidated financial statements.

For the three months ended March 31, 2008 and 2007, the Company recorded a tax benefit of \$5.6 million and a tax provision of \$341,000, respectively. As a result of the FDA approval of the sNDA for irritable bowel syndrome with constipation (see Note 13) and the related impact on projected income in 2008 and future years from the \$50.0 million milestone payment and expected product royalties, the Company believes that its U.S. deferred tax assets will be realized. As such, the tax benefit recorded for the three months ended March 31, 2008 is due primarily to a discrete release of U.S. deferred tax asset valuation allowances of \$4.8 million and a reduction in the projected 2008 effective tax rate applied to first quarter 2008 pre-tax income.

As required under Accounting Principles Board Opinion No. 28, "*Interim Financial Reporting*", the Company has estimated its annual effective tax rate for the full fiscal year 2008 and 2007 and applied that rate to its income before income taxes in determining its income tax provision for the interim periods.



# Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 11. Line of Credit

On March 5, 2008, the Company entered into a line of credit providing for uncommitted borrowings of up to \$30.0 million. The lender has no obligation to make advances under this line of credit but may do so in its sole discretion. The line of credit is collateralized by our current and non-current investments. Advances made under this line of credit will bear an interest rate based on LIBOR plus a predetermined percentage based on the amount of the advance and other conditions. Borrowings under this line of credit are due upon the demand of the lender and the lender can make a repayment demand at its sole option at any time for any or no reason. As of March 31, 2008, the Company had not drawn down any funds under this line of credit.

#### 12. Segment Reporting

The Company has determined that it has three reportable geographic segments based on the Company's method of internal reporting, which disaggregates business by geographic location. These segments are the United States, Europe and Japan. The Company evaluates the performance of these segments based primarily on income (loss) from operations, as well as other factors, including the progress of research and development activities and other measures. The reportable segments have historically derived their revenue from joint collaboration and strategic alliance agreements. Transactions between the segments consist primarily of loans and the provision of research and development services by the European and Japanese entities to the domestic entity. Following is a summary of financial information by reportable geographic segment.

(In thousands)	<b>United States</b>	Europe	Japan	Intercompany Eliminations	Consolidated
Three Months Ended March 31, 2008					
Research and development revenue	\$ 6,110	\$ —	\$ —	\$ —	\$ 6,110
Product royalty revenue	6,080	—	—	—	6,080
Co-promotion revenue	1,222	_	_	_	1,222
Contract revenue — related parties	105	—	207	(207)	105
Collaboration revenue	37				37
Total revenues	13,554	—	207	(207)	13,554
Depreciation and amortization	100	—	2	—	102
Other operating expenses	16,944	1,838	669	(210)	19,241
Loss from operations	(3,490)	(1,838)	(464)	3	(5,789)
Interest income	656	4	3	(21)	642
Other non-operating (expense) income, net	(27)	19	2	18	12
Loss before income taxes	\$ (2,861)	\$ (1,815)	\$ (459)	\$ —	\$ (5,135)
Capital expenditures	\$ 171	<u> </u>	\$	\$ —	\$ 171
	<u> </u>	<u> </u>	<u> </u>	÷	φ <u>1/1</u>
Three Months Ended March 31, 2007					
Research and development revenue	\$ 9,366	\$ —	\$ —	\$ —	\$ 9,366
Product royalty revenue	2,309	—	—	—	2,309
Co-promotion revenue	1,132	—	—	—	1,132
Contract revenue — related parties	105	—	221	(210)	116
Collaboration revenue	37				37
Total revenues	12,949	_	221	(210)	12,960
Depreciation and amortization	21	—	3	_	24
Other operating expenses	12,204	165	238	(210)	12,397
Income (loss) from operations	724	(165)	(20)		539
Interest income	320	_	4	_	324
Other non-operating expense, net	(3)	(3)	_	_	(6)
Income (loss) before income taxes	\$ 1,041	\$ (168)	\$ (16)	\$ —	\$ 857
Capital expenditures	\$ 96	<u> </u>	\$ _	\$ —	\$ 96
Cupital experiatelles	<u> </u>	<u>+</u>	÷	•	φ 50
As of March 31, 2008					
Property and equipment, net	\$ 2,242	<u>\$                                    </u>	<u>\$92</u>	<u>\$                                    </u>	\$ 2,334
Identifiable assets	\$ 115,883	\$ 977	\$ 4,977	\$ (11,928)	\$ 109,909
As of December 31, 2007					
Property and equipment, net	\$ 2,182	\$ —	\$ 83	\$ —	\$ 2,265
Identifiable assets	\$ 114,490	\$ 2,381	\$ 1,987	\$ (8,831)	\$ 110,027
	14				

# Notes to Condensed Consolidated Financial Statements (Unaudited) — (Continued)

# 13. Subsequent Events

On April 29, 2008, the Company announced that the FDA has approved its sNDA for AMITIZA<sup>O</sup> (lubiprostone) 8 mcg capsules twice daily to treat irritable bowel syndrome with constipation in women 18 years of age or older. As a result of this sNDA approval, the Company will receive a development milestone payment of \$50.0 million from Takeda in accordance with the collaboration and license agreement dated October 29, 2004 between the Company and Takeda to jointly market AMITIZA in the United States and Canada. The Company will fully recognize this payment as research and development revenue in the second quarter of 2008. Consequently, in accordance with the restated license agreement with SAG, the Company will pay and expense a \$2.5 million milestone royalty to SAG in the second quarter of 2008, reflecting 5% of the \$50.0 million development milestone payment that we will receive from Takeda.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q contains forward-looking statements regarding Sucampo Pharmaceuticals, Inc. ("Sucampo," the "Company," "we," "us," or "our") and our business, financial condition, results of operations and prospects within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include those that express plans, anticipation, intent, contingency, goals, targets or future development and/or otherwise are not statements of historical fact. These forward-looking statements are based on our current expectations and projections about future events and they are subject to risks and uncertainties known and unknown that could cause actual results and developments to differ materially from those expressed or implied in such statements. You should read the following discussion and analysis of our financial condition and results of operations in conjunction with our consolidated financial statements as of and for the year ended December 31, 2007 included in our Annual Report on Form 10-K.

### Overview

We are a specialty biopharmaceutical company focused on the discovery, development and commercialization of proprietary drugs based on prostones, a class of compounds derived from functional fatty acids that occur naturally in the human body. In January 2006, we received marketing approval from the U.S. Food and Drug Administration, or FDA, for our first product, AMITIZA, for the treatment of chronic idiopathic constipation in adults. On April 29, 2008, the FDA approved AMITIZA for its second indication for the treatment of irritable bowel syndrome with constipation in adult women.

We and Takeda Pharmaceutical Company Limited, or Takeda, are party to a collaboration and license agreement and a related supplemental agreement, or, collectively, the Takeda Agreements, to jointly develop and commercialize AMITIZA for chronic idiopathic constipation, irritable bowel syndrome with constipation, opioid-induced bowel dysfunction and other gastrointestinal indications in the United States and Canada. We have the right to co-promote AMITIZA along with Takeda in these markets. We and Takeda initiated commercial sales of AMITIZA in the United States for the treatment of chronic idiopathic constipation in adults in April 2006. Under the Takeda Agreements, Takeda records all product revenue and we receive a royalty on product revenue for such sales.

We hold an exclusive worldwide royalty-bearing license from Sucampo AG, or SAG, a Swiss patent-holding company and an entity wholly owned by our founders, to develop and commercialize AMITIZA and all other prostone compounds covered by patents and patent applications held by SAG. We are obligated to assign to SAG all patentable improvements that we make in the field of prostones, which SAG is obligated in turn to license back to us on an exclusive basis. AMITIZA, cobiprostone and SPI-017 are covered by perpetual licenses that cannot be terminated unless we default in our payment obligations to SAG. If we have not committed specified development efforts to any prostone compound other than AMITIZA, cobiprostone and SPI-017 by the end of a specified period, which ends on the later of June 30, 2011 or the date upon which Drs. Ryuji Ueno and Sachiko Kuno, our founders and controlling stockholders, no longer control our company, then the commercial rights to that compound will revert to SAG, subject to a 15-month extension in the case of any compound that we designate in good faith as planned for development within that extension period.

We first generated product royalty revenue for commercial sales of AMITIZA in the second quarter of 2006. Although we reported net income for the years ended December 31, 2007 and 2006, we have historically incurred operating losses and, as of March 31, 2008, we had an accumulated deficit of \$9.7 million. Historically, we have generated losses resulting principally from costs incurred in our research and development programs and from our general and administrative expenses. We expect to continue to incur significant and increasing expenses for the next several years as we continue to expand our research and development activities, seek regulatory approvals for additional indications for AMITIZA and for other compounds, and augment our sales and marketing capabilities. While we expect future profitability, whether we are able to sustain profitability will depend upon our ability to generate revenues and receive payments under our contracts with Takeda or similar future arrangements. In the near term, our ability to generate product revenues will depend primarily on the successful commercialization and continued development of additional indications for AMITIZA.

As a result of the FDA approval of AMITIZA for the treatment of the irritable bowel syndrome with constipation in adult women, we will receive a development milestone payment of \$50.0 million from Takeda in the second quarter of 2008. We will fully recognize the payment in the second quarter of 2008 as research and development revenue. Consequently, in accordance with the restated license agreement with SAG we will pay and expense a \$2.5 million milestone royalty to SAG in the second quarter of 2008, reflecting 5% of the \$50.0 million development milestone payment that we will receive from Takeda.

## **Our Clinical Development Programs**

We are developing prostone compounds for the treatment of a broad range of diseases. The most advanced of these programs are:

*AMITIZA (lubiprostone).* In connection with our marketing approval for AMITIZA for the treatment of chronic idiopathic constipation in adults, we committed to the FDA to conduct post-marketing studies to evaluate the safety of the product in pediatric patients, in patients with renal impairment and in patients with hepatic impairment, which were initiated in January 2007. In connection with our marketing approval for AMITIZA for the treatment of irritable bowel syndrome with constipation in adult women, we committed to the FDA to conduct a post-marketing study to evaluate the safety and efficacy for the treatment of irritable bowel syndrome in pediatric patients ages 6 to 17 and we plan to initiate this study in the first quarter of 2009. In addition, we committed to conduct a post-marketing study in male and female patients with irritable bowel syndrome with constipation utilizing a higher dose than currently recommended for this indication and we plan to initiate this study in the second quarter of 2009. We are also developing AMITIZA to treat opioid-induced bowel dysfunction. We commenced Phase III pivotal clinical trials of AMITIZA for the treatment of opioid-induced bowel dysfunction in September 2007 and we expect to complete these trials by the end of 2009. Our collaboration and co-promotion arrangement with Takeda also covers these additional indications for AMITIZA.

In February 2008, we submitted a Marketing Approval Application, or MAA, for lubiprostone, 24 micrograms, for the indication of chronic idiopathic constipation in adults in the United Kingdom. The MAA has been submitted using the decentralized procedure with the United Kingdom, through its Medicines and Healthcare Products Regulatory Agency, serving as the reference member state, with additional applications subsequently submitted with the member states of Belgium, Denmark, France, Germany, Ireland, the Netherlands, Spain and Sweden.

In November 2007, we initiated a multi-center Phase IIb dose-ranging study in Japan to evaluate the safety and efficacy of lubiprostone for treating chronic idiopathic constipation in adults.

- *Cobiprostone.* We are developing orally administered cobiprostone to treat various gastrointestinal and liver disorders, including non-steroidal antiinflammatory drug-induced ulcers, portal hypertension, non-alcoholic fatty liver disease and gastrointestinal disorders associated with cystic fibrosis. We also are planning to develop an inhaled formulation of cobiprostone for the treatment of respiratory symptoms of cystic fibrosis and chronic obstructive pulmonary disease. Our near term focus is on the development of cobiprostone as a treatment for non-steroidal anti-inflammatory druginduced ulcers. We completed Phase I clinical trials of cobiprostone in healthy volunteers and commenced a Phase II clinical trial of this product candidate for the treatment of non-steroidal anti-inflammatory drug-induced ulcers in the third quarter of 2007. We also submitted an investigational new drug, or IND, application to the FDA in December 2007 for a Phase II proof-of-concept study of cobiprostone in patients with portal hypertension.
- *SPI-017*. We are developing SPI-017 to treat vascular disease and central nervous system disorders. We are initially focused on developing an intravenous formulation of this product candidate for the treatment of peripheral arterial disease. We also are developing an oral formulation of SPI-017 for the treatment of Alzheimer's disease. We plan to commence Phase I clinical trials of the intravenous formulation of SPI-017 by the end of 2008.

# **Results of Operations**

# Comparison of three months ended March 31, 2008 and March 31, 2007

# Revenues

The following table summarizes our revenues for the three months ended March 31, 2008 and 2007:

		Three Months Ended	
		Iarch 31,	
(In thousands)	2008	2007	
Research and development revenue	\$ 6,110	\$ 9,366	
Product royalty revenue	6,080	2,309	
Co-promotion revenue	1,222	1,132	
Contract revenue — related parties	105	116	
Collaboration revenue	37	37	
Total	\$ 13,554	\$ 12,960	

Total revenues were \$13.6 million for the three months ended 2008 compared to \$13.0 million for the three months ended March 31, 2007, an increase of \$594,000 or 4.6%.

Research and development revenue was \$6.1 million for the three months ended March 31, 2008 compared to \$9.4 million for the three months ended March 31, 2007, a decrease of \$3.3 million or 34.8%. This decrease was primarily due to recognizing \$6.1 million of AMITIZA-related deferred revenue previously received from Takeda for the three months ended March 31, 2007 compared to no deferred revenue recognized for the three months ended March 31, 2008 since we completed development work related to the development of AMITIZA in June 2007. There was also a decrease in research and development reimbursements related to the post-marketing studies in pediatric patients, in patients with renal impairment and in patients with hepatic impairment. These decreases were partly offset by an increase in research and development reimbursements related to the opioid-induced bowel dysfunction Phase III pivotal trials in the first quarter of 2008.

The following table summarizes the cash streams and related revenue recognition under the Takeda Agreements:

(In thousands) Collaboration revenue:	Amount Deferred at December 31, 2007	Cash Received for the Three Months Ended March 31, 2008	Revenue Recognized for the Three Months Ended March 31, 2008	Amount Deferred at March 31, 2008
Up-front payment associated with our obligation to participate in joint committees with Takeda	<u>\$ 1,911</u> Accounts	<u>\$</u>	<u>\$37</u>	<u>\$ 1,874</u> Accounts
	Receivable at December 31, 2007*			Receivable at March 31, 2008*
Research and development revenue	\$ 6,887	\$ 6,655	\$ 6,110	\$ 6,342
Product royalty revenue	\$ 8,667	\$ 8,667	\$ 6,080	\$ 6,080
Co-promotion revenue	\$ 360	\$ 1,167	\$ 1,222	\$ 415

\* Includes billed and unbilled accounts receivable.

Product royalty revenue represents royalty revenue earned on net sales of AMITIZA in accordance with the Takeda Agreements. For the three months ended March 31, 2008 and 2007, we recognized \$6.1 million and \$2.3 million, respectively, of product royalty revenue, reflecting increased sales of AMITIZA. This increase in sales reflected the continuing approach by patients and physicians of AMITIZA 24 mcg for the treatment of chronic idiopathic constipation in adults since its commercial launch in April 2006.

Co-promotion revenues represent reimbursement by Takeda of co-promotion costs for our specialty sales force and costs associated with miscellaneous marketing activities in connection with the commercialization of AMITIZA. For the three months ended March 31, 2008, we recognized \$1.2 million of co-promotion revenues for reimbursement of sales force costs. For the three months ended March 31, 2007, we recognized \$1.1 million as co-promotion revenues, of which approximately \$158,000 was for reimbursement of costs for one-time miscellaneous marketing activities and \$974,000 was for reimbursement of sales force costs.

#### **Research and Development Expenses**

Total research and development expenses for the three months ended March 31, 2008 were \$10.1 million compared to \$5.9 million for the three months ended March 31, 2007, an increase of \$4.2 million or 69.6%. This increase was primarily due to our on-going clinical development programs of AMITIZA for the treatment of opioid-induced bowel dysfunction and cobiprostone for the treatment of non-steroidal anti-inflammatory drug-induced ulcers, and preclinical and basic development costs associated with SPI-017 and other prostone compounds. We incurred filing and data purchase costs of \$2.5 million, which were necessary to submit the MAA in Europe. The European applications also triggered an obligation to pay a \$1.0 million milestone royalty to SAG.

#### General and Administrative Expenses

The following summarizes our general and administrative expenses for the three months ended March 31, 2008 and 2007:

	Three Month March	
(In thousands)	2008	2007
Salaries, benefits and related costs	\$ 1,727	\$ 1,547
Legal and consulting expenses	661	719
Stock-based compensation	162	(205)
Other operating expenses	1,831	772
Total	\$ 4,381	\$ 2,833

General and administrative expenses were \$4.4 million for the three months ended March 31, 2008 compared to \$2.8 million for the three months ended March 31, 2007, an increase of \$1.6 million or 54.6%. This increase was primarily the result of costs associated with higher operational headcount of \$224,000 and related non-cash stock option expenses of \$366,000, higher rent and depreciation expenses associated with our new office space of \$510,000 and an increase in over-all costs associated with the compliance and regulatory requirements of being a publicly traded company with international operations.

We recorded a cumulative out-of-period adjustment of approximately \$358,000 during the three months ended March 31, 2007 to reduce an overstatement of additional paid-in capital and general administrative expenses that had been recorded as of and for the year ended December 31, 2006 in connection with employee stock options awarded in 2006. The error resulted from applying the incorrect contractual term to the employee stock options.

#### Selling and Marketing Expenses

Selling and marketing expenses were \$2.8 million for the three months ended March 31, 2008 compared to \$3.2 million for the three months ended March 31, 2007, a decrease of \$463,000 or 14.3%. This decrease was primarily due to cost savings related to completing our initial build-out of our own internal dedicated sales force to provide AMITIZA to patients in long-term care facilities, as well as in medical schools and university hospitals, slightly offset by an increase in speaker programs promoting AMITIZA.

#### **Product Royalties — Related Parties**

Product royalties — related parties was \$1.1 million for the three months ended March 31, 2008 compared to \$411,000 for the same period in 2007, an increase of \$670,000 or 163.0%, which reflects higher product sales in 2008.

## Milestone Royalties — Related Parties

Milestone royalties — related parties expense was \$1.0 million for the three months ended March 31, 2008, reflecting a \$1.0 million payment to SAG. We are required to make a \$1.0 million milestone payment in connection with our first NDA filing, or comparable foreign regulatory filing, such as an MAA, in each of the three following territories covered by the license agreement with SAG: North, Central and South America (including the Caribbean); Asia; and the rest of the world. Our MAA represents the first such filing for the rest-of-the-world territory. We recorded no milestone royalties — related parties expense for the three months ended March 31, 2007.

On April 29, 2008, we received FDA approval for our supplemental new drug application, or sNDA, for AMITIZA to treat irritable bowel syndrome with constipation in women 18 years of age or older. As a result of this sNDA approval we are required to pay SAG \$2.5 million, reflecting 5% of the \$50.0 million development milestone payment that we will receive from Takeda. This amount will be recorded as an expense in the second quarter of 2008.

#### Non-Operating Income and Expense

The following table summarizes our non-operating income and expense for the three months ended March 31, 2008 and 2007:

	Three Months Ended March 31,			I	
(In thousands)	2008		2007		
Interest income	\$	642		\$	324
Other income (expense), net		12	-		(6)
Total non-operating income, net	\$	654		\$	318

Interest income was \$642,000 for the three months ended March 31, 2008 compared to \$324,000 for the three months ended March 31, 2007, an increase of \$318,000 or 98.1%. The increase was primarily due to an increase in the funds available for investment as a result of our receipt of development milestone payments from Takeda in June 2007 and the closing of our initial public offering in August 2007.

#### **Income Taxes**

For the three months ended March 31, 2008 and 2007, we recorded a tax benefit of \$5.6 million and a tax provision of \$341,000, respectively. As a result of the FDA approval of the sNDA for irritable bowel syndrome with constipation in adult women and the related impact on projected income in 2008 and future years from the \$50.0 million milestone payment and expected product royalties, we believe that our U.S. deferred tax assets will be realized. Accordingly, the tax benefit recorded for the three months ended March 31, 2008 is due primarily to a discrete release of U.S. deferred tax asset valuation allowances of \$4.8 million and a reduction in the projected 2008 effective tax rate applied to first quarter 2008 pre-tax income.

### **Reportable Geographic Segments**

We have determined that we have three reportable geographic segments based on our method of internal reporting, which disaggregates business by geographic location. These segments are the United States, Europe and Japan. We evaluate the performance of these segments based primarily on income (loss) from operations, as well as other factors, including the progress of research and development activities and other measures. The following is a summary of financial information by reportable segment.

				Intercompany	
(In thousands)	United States	Europe	Japan	Eliminations	Consolidated
Three Months Ended March 31, 2008					
Total revenues	\$ 13,554	\$ —	\$ 207	\$ (207)	\$ 13,554
Loss from operations	(3,490)	(1,838)	(464)	3	(5,789)
<b>Three Months Ended March 31, 2007</b> Total revenues	\$ 12,949	\$ —	\$ 221	\$ (210)	\$ 12,960
Income (loss) from operations	724	(165)	(20)	- (110) 	539
Identifiable Assets					
At March 31, 2008	\$115,883	<b>\$</b> 977	\$4,977	\$(11,928)	\$109,909
At December 31, 2007	114,490	2,381	1,987	(8,831)	110,027

#### Liquidity and Capital Resources

# Sources of Liquidity

We require cash principally to meet our operating expenses. We have financed our operations with a combination of private placements of equity securities, our initial public offering, up-front payment, milestone and royalty payments received from Takeda and R-Tech Ueno, Ltd., a Japanese pharmaceutical manufacturer, and research and development expense reimbursements from Takeda. We have raised net proceeds of \$55.3 million from private equity financings and net proceeds of \$28.2 million from our initial public offering. We have also received an aggregate of \$140.5 million in up-front, milestone, option and expense reimbursement payments from third parties. In April 2008, we received FDA approval of our sNDA for AMITIZA for the treatment of irritable bowel syndrome with constipation in adult women and are entitled to receive a \$50.0 million milestone payment from Takeda.

As of March 31, 2008, we had cash and cash equivalents of \$32.7 million, current investments of \$25.9 million and non-current investments of \$26.3 million compared to cash and cash equivalents of \$25.6 million, current investments of \$51.6 million and non-current investments of \$9.4 million at December 31, 2007. Our cash and cash equivalents are deposits in operating accounts and highly liquid investments with the original maturity at time of purchase of 90 days or less.

As of March 31, 2008, our non-current investments include \$26.3 million in auction rate securities, net of an unrealized loss of \$1.4 million, or \$840,000 net of tax effect. Auction rate securities are generally long-term debt instruments that provide liquidity through a Dutch auction process that resets the applicable interest rate at pre-determined calendar intervals, generally every seven to 49 days. This mechanism generally allows existing investors to roll-over their holdings and continue to own their respective securities or liquidate their holdings by selling their securities at par value.

We generally invest in auction rate securities for short periods of time as part of our cash management program. Recent uncertainties in the credit markets have prevented us from liquidating certain holdings of auction rate securities as the amount of securities submitted for sale during the auction exceeded the amount of purchase orders. Although an event of an auction failure does not necessarily mean that a security is impaired, we considered various factors to assess the fair value and the classification of the securities as current or non-current assets. Such factors include, but are not necessarily limited to, timing of the failed auction, specific security auction history, likelihood of redemptions, restructurings and other similar liquidity events, quality of underlying collateral, rating of the security and the bond insurer and other factors. Such considerations involve a considerable amount of judgment. As a result of our assessment of the market conditions and related facts in the first quarter of 2008 and our belief that the market for these investments may take more than twelve months to recover, we classified our auction rate securities as non-current investments as of March 31, 2008.

These investments consist of AAA-rated non-mortgage related auction rate securities and are insured against loss of principal and interest by bond insurers whose AAA ratings are under review. At March 31, 2008, the fair market values of these securities were determined through an independent valuation using two valuation methods: the market approach and income approach. The valuation included an assessment of all key underlying data and assumptions. Considerable judgment was involved in reaching these determinations. For the three months ended March 31, 2008, we recorded an unrealized loss of approximately \$1.4 million, or \$840,000 net of tax effect, within other comprehensive loss relating to our portfolio of auction rate securities. We attribute the declines to liquidity issues rather than credit issues. If the credit ratings of the issuer, the bond insurer or the collateral deteriorate or the carrying value of the investments decline for any other reason, we may need to adjust the carrying value of these investments. Although a limited secondary market exists for these securities, we do not intend at this time to use the secondary market to dispose of the auction rate securities.

It is uncertain as to when the liquidity issues relating to these investments will improve. Although we do not currently anticipate having to sell these securities in order to operate our business, if that were to change, or if the liquidity issues continue over a prolonged period, we might be unable to liquidate some holdings of our auction rate securities and as a result, might suffer losses from these investments. In addition, given the complexity of auction rate securities and their valuations, our estimates of their fair value may differ from the actual amount we would be able to collect in an ultimate sale.

On March 5, 2008, we entered into a line of credit providing for uncommitted borrowings of up to \$30.0 million. The lender has no obligation to make advances under this line of credit but may do so in its sole discretion. The line of credit is collateralized by our current and non-current investments. Advances made under this line of credit will bear an interest rate based on LIBOR plus a predetermined percentage based on the amount of the advance and other conditions. Borrowings under this line of credit are due upon the demand of the lender and the lender can make a repayment demand at its sole option at any time for any or no reason. As of March 31, 2008, we had not drawn down any funds under this line of credit.

# Cash Flows

The following table summarizes our cash flows for the three months ended March 31, 2008 and 2007:

		Three Months Ended March 31,	
(In thousands)	2008	2007	
Cash provided by (used in):			
Operating activities	\$ (380)	\$ (6,357)	
Investing activities	7,245	(96)	
Financing activities	42	(360)	
Effect of exchange rates	267	24	
Net increase (decrease) in cash and cash equivalents	\$ 7,174	\$ (6,789)	

# Three Months Ended March 31, 2008

Net cash used in operating activities was \$380,000 for the three months ended March 31, 2008. The net income of \$505,000 was offset primarily by a noncash reversal of deferred tax asset valuation allowances of \$5.6 million, an increase in product royalties receivable of \$2.6 million related to product royalty revenue for AMITIZA, an increase in prepaid and income taxes receivable and payable of \$1.8 million, an increase in accounts payable of \$1.4 million and a decrease in accrued liabilities of \$1.6 million.

Net cash provided by investing activities of \$7.2 million for the three months ended March 31, 2008 primarily reflected our purchases of investments, offset by proceeds from the sales and maturities of investments.

Net cash provided by financing activities of \$42,000 for the three months ended March 31, 2008 resulted from the net proceeds from the exercise of stock options.

# Three Months Ended March 31, 2007

Net cash used in operating activities was \$6.4 million for the three months ended March 31, 2007. The net income of \$516,000 was offset by an increase in accounts receivable of \$1.1 million, primarily related to research and development and co-promotion revenues from Takeda, and a decrease in deferred revenue of \$6.2 million. The decrease in deferred revenue primarily related to the amortization of deferred research and development revenue over the performance period of the development of AMITIZA.

Net cash used in investing activities of \$96,000 for the three months ended March 31, 2007 reflected our purchases of property and equipment.

Net cash used in financing activities of \$360,000 for the three months ended March 31, 2007 reflected payments incurred for our initial public offering.

# **Funding Requirements**

We will need substantial amounts of capital to continue growing our business. We will require this capital to:

- fund our 30% share of the two post-marketing studies of AMITIZA to evaluate its safety in patients with renal impairment and patients with hepatic impairment;
- fund regulatory efforts in Europe and Japan for AMITIZA and cobiprostone;
- fund development and regulatory activities for cobiprostone and SPI-017;
- fund research and development activities for prostone compounds other than AMITIZA, cobiprostone and SPI-017;
- fund the expansion of our commercialization activities in the United States and the initiation of commercialization efforts in non-U.S. markets; and
- fund costs for capital expenditures to support the growth of our business.

The timing of these funding requirements is difficult to predict due to many factors, including the outcomes of our research and development programs and when those outcomes are determined, the timing of obtaining regulatory approvals and the presence and status of competing products. Our capital needs may exceed the capital available from our future operations, collaborative and licensing arrangements and existing liquid assets. Our future capital requirements and liquidity will depend on many factors, including, but not limited to:

- the revenue from AMITIZA;
- the future expenditures we may incur to increase revenue from AMITIZA;
- the cost and time involved to progress our research and development programs;
- our ability to establish collaborative arrangements and to enter into licensing agreements and contractual arrangements with others; and
- any future change in our business strategy.

To the extent that our capital resources may be insufficient to meet our future capital requirements, we may need to finance our future cash needs through public or private equity offerings, debt financings or corporate collaboration and licensing arrangements. Except for research and development funding and potential future development milestone payments of up to \$10.0 million, in addition to the \$50.0 million milestone payment we earned in April 2008 from Takeda upon the approval of sNDA of irritable bowel syndrome with constipation, and potential future commercial milestone payments of up to \$50.0 million, we do not currently have any commitments for future external funding.

Additional equity or debt financing, grants or corporate collaboration and licensing arrangements may not be available on acceptable terms, if at all. If adequate funds are not available, we may be required to delay, reduce the scope of or eliminate our research and development programs, reduce our planned commercialization efforts or obtain funds through arrangements with collaborators or others that may require us to relinquish rights to certain product candidates that we might otherwise seek to develop or commercialize independently. In addition, any future equity funding may dilute the ownership of our equity investors.

#### Fair Value of Financial Instruments

As of January 1, 2008, we adopted Statement of Financial Accounting Standards, or SFAS, No. 157, *"Fair Value Measurements,"* or SFAS 157, and SFAS No. 159, *"The Fair Value Option for Financial Assets and Financial Liabilities, Including an Amendment of FASB Statement No. 115,"* or SFAS 159, for financial instruments. SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with GAAP, and expands disclosures about fair value measurements. SFAS 159 permits entities to measure many financial instruments and certain other assets and liabilities at fair value on an instrument-by-instrument basis. Although the adoption of SFAS 157 and SFAS 159 did not materially impact our financial condition, results of operations, or cash flow, we are now required to provide additional disclosures as part of our financial statements.

SFAS 157 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The carrying amounts of our financial instruments, which include cash and cash equivalents, restricted cash, current and non-current investments, receivables, accounts payable and accrued liabilities, approximate their fair values based on their short maturities, independent valuations or internal assessments.

## **Recent Accounting Pronouncements**

In June 2007, the Emerging Issues Task Force, or EITF, issued EITF Issue No. 07-3, "Accounting for Nonrefundable Advance Payments for Goods or Services to Be Used in Future Research and Development Activities", or EITF 07-3, which provides guidance to research and development companies on how to account for the nonrefundable portion of an advance payment made for research and development activities. We adopted EITF 07-3 as of January 1, 2008 and there was no material impact upon its adoption.



In December 2007, the Financial Accounting Standards Board, or FASB, issued SFAS No. 141 (revised 2007), "Business Combinations", or SFAS 141R and SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of Accounting Research Bulletin No. 51", or SFAS 160. SFAS 141R will change how business acquisitions are accounted for and will affect financial statements both on the acquisition date and in subsequent periods. SFAS 160 will change the accounting and reporting for minority interests, which will be recharacterized as noncontrolling interests and classified as a component of equity. SFAS 141R and SFAS 160 will be applied to acquisitions that close in years beginning after December 15, 2008. Early adoption is not permitted. SFAS 141R and SFAS 160 will not have any impact on our future consolidated financial statements unless we undertake an acquisition in the future.

In December 2007, the FASB ratified EITF Issue No. 07-1, "*Accounting for Collaborative Arrangements*", or EITF 07-1. The consensus prohibits the equity method of accounting for collaborative arrangements under Accounting Principles Board No. 18, "*The Equity Method of Accounting for Investments in Common Stock*", unless a legal entity exists. Payments between the collaborative partners will be evaluated and reported in the income statement based on applicable accounting principles generally accepted in the United States, or GAAP. Absent specific GAAP, the participants to the arrangement will apply other existing GAAP by analogy or apply a reasonable and rational accounting policy consistently. The guidance in EITF 07-1 is effective for periods that begin after December 15, 2008 and will apply to arrangements in existence as of the effective date. The effect of the new consensus will be accounted for as a change in accounting principle through retrospective application. We are assessing EITF 07-1 and its impact on our future consolidated financial statements upon adoption.

In February 2008, the FASB agreed to delay the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis, to fiscal years beginning after November 15, 2008. We adopted SFAS 157 with respect to our financial assets and liabilities as of January 1, 2008 and do not expect that the adoption of SFAS 157 for our nonfinancial assets and liabilities will have a significant impact on our financial position or results from operations.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our international sales generally are denominated in U.S. Dollars, and are, therefore, not exposed to changes in foreign currency exchange rates.

We do not use derivative financial instruments for trading or speculative purposes. However, we regularly invest excess cash in overnight deposits that are subject to changes in short-term interest rates. We believe that the market risk arising from holding these financial instruments is minimal.

Our exposure to market risks associated with changes in interest rates relates primarily to the increase or decrease in the amount of interest income earned on our investment portfolio. It is our policy to make every effort to ensure the safety and preservation of invested funds by limiting default risks, market risk and reinvestment risk. We mitigate default risk by investing in investment grade securities. A hypothetical one percentage point adverse move in interest rates along the entire interest rate yield curve would not have materially affected the fair value of our interest sensitive financial instruments as of March 31, 2008.

Our exposure to credit risk consists of cash and cash equivalents, restricted cash, investments and receivables. We place our cash and cash equivalents, restricted cash and investments with highly rated financial institutions. As of March 31, 2008, we had \$82.4 million of cash and cash equivalents, restricted cash and investments in excess of federally insured limits.

As of March 31, 2008, our non-current investments consisted of investments in auction rate securities. Auction rate securities are long-term debt instruments that provide liquidity through a Dutch auction process that resets the applicable interest rate at pre-determined calendar intervals, generally every seven to 49 days. This mechanism generally allows existing investors to roll-over their holdings and continue to own their respective securities or liquidate their holdings by selling their securities at par value and therefore are usually classified within current assets.

Recent uncertainties in the credit markets have prevented us from liquidating some holdings of auction rate securities during early 2008 as the amount of securities submitted for sale during the auction has exceeded the amount of purchase orders. Although an event of an auction failure does not necessarily mean that a security is impaired, we considered various factors to assess the fair value and the classification of the securities as current or non-current assets. Such factors include, but are not necessarily limited to, timing of the failed auction, specific security auction history, likelihood of redemptions, restructurings and other similar liquidity events, quality of underlying collateral, rating of the security and the bond insurer and other factors. Such considerations involve a considerable amount of judgment. As a result of our assessment of the market conditions and related facts and our belief that the market for these investments may take more than twelve months to recover, we classified our auction rate securities as a non-current investment as of March 31, 2008.

As of March 31, 2008, all of our auction rate securities consisted of AAA rated non-mortgage related auction rate securities which are insured against loss of principal and interest by bond insurers. As of March 31, 2008, we recorded an unrealized loss of approximately \$1.4 million, or \$840,000 net of tax effect, with respect to our investment in auction rate securities as a result of the disruptions and failures in the auction rate securities market. This loss was recorded to other comprehensive loss during the three months ended March 31, 2008. Additionally, since it is uncertain as to when the liquidity issues relating to these investments will improve, we classified all of our investments in auction rate securities as non-current investments as of March 31, 2008. We do not anticipate having to sell the remaining securities in order to operate our business. If this changes, however, we may be unable to liquidate some holdings of the auction rate securities and, as a result, may suffer losses from these investments. Although a very limited secondary market exists for these securities, we do not currently intend to use the secondary market to dispose of the auction rate securities. In addition, given the complexity of auction rate securities and their valuations, our estimates of their fair value may differ from the actual amount that we would be able to collect in an ultimate sale.

## Item 4. Controls and Procedures

#### a) Evaluation of Disclosure Controls and Procedures

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of our "disclosure controls and procedures" (as defined in Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended) as of March 31, 2008. Based upon this evaluation, management has concluded that, as of March 31, 2008, our disclosure controls and procedures were effective to provide reasonable assurance that the information required to be disclosed is recorded, processed, summarized and reported within the time periods specified under applicable rules of the Securities and Exchange Commission, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

#### b) Changes in Internal Controls

There were no changes in our internal control over financial reporting during the quarter ended March 31, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# Part II — OTHER INFORMATION

#### Item 1. Legal Proceedings

We are not currently a party to any legal proceedings of which the ultimate outcome, in our judgment, would have a material adverse effect on our business, financial condition or results of operations.

#### Item 1A. Risk Factors

Except for the risk factor listed below, we do not believe there have been material changes to the risk factors affecting our business that we included in our Annual Report on Form 10-K for the year ended December 31, 2007.

# We depend significantly upon Takeda's sales force to market AMITIZA. In addition to its own sales force, Takeda has been utilizing a sales force within an affiliated joint venture for this purpose, and the joint venture was recently terminated. Any disruptions in the marketing of AMITIZA by the Takeda sales force as a result of this development could cause a decline in our revenues.

Under our collaboration and license agreement with Takeda Pharmaceutical Company Limited, or Takeda, Takeda markets AMITIZA broadly to officebased specialty physicians and primary care physicians. For this purpose, Takeda has been utilizing its own sales force and a sales force within an affiliated joint venture, TAP Pharmaceutical Products, Inc., or TAP, which Takeda jointly owned with Abbot Pharmaceuticals. Takeda and Abbott recently announced that they have concluded the TAP joint venture. Takeda has informed us that the TAP sales force marketing AMITIZA will become a Takeda sales force following the termination of the joint venture. These developments could cause some short-term distraction and dislocation in the Takeda sales force promoting AMITIZA, which could cause some disruption in the marketing of AMITIZA and in turn lead to declining or deferred sales of AMITIZA. While we expect any such disruptions would be temporary and short-term, we cannot assure you that will be the case. Any longer-term disruptions could cause a material decline in our revenues.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Use of Proceeds from Initial Public Offering of Class A Common Stock

In August 2007, we completed an initial public offering of class A common stock pursuant to a registration statement on Form S-1 (Registration No. 333-135133) which the Securities and Exchange Commission, or SEC, declared effective on August 2, 2007. Pursuant to the registration statement, we registered the offering and sale of an aggregate of 4,312,500 shares of our class A common stock, of which 3,125,000 shares were sold by us and 625,000 shares were sold by a selling stockholder, at a price of \$11.50 per share. S&R Technology Holdings, LLC, or S&R, which is wholly owned by our founders, Drs. Kuno and Ueno, granted to the underwriters an option to purchase an additional 562,500 shares of our class A common stock at the initial public offering price of \$11.50 per share to cover over-allotments, if any. The initial closing of the offering occurred on August 2, 2007. The underwriters exercised their overallotment option and purchased an additional 562,500 shares of class A common stock from S&R on August 29, 2007. We did not receive any proceeds from the sale of these shares by S&R. The managing underwriters for the offering were Cowen and Company, LLC, CIBC World Markets Corp. and Leerink Swann & Co., Inc.

We raised a total of \$28.2 million in net proceeds from our initial public offering. We have not used any of the net proceeds from the offering to make payments, directly or indirectly, to any director or officer of ours, or any of their associates, to any person owning 10% or more of our common stock or to any affiliate of ours, and none of the expenses we incurred in connection with the offering or the underwriting discounts and commissions were paid, directly or indirectly, to any such persons. We did, however, contemporaneously with the closing of our initial public offering, make payments of approximately \$3.1 million in the aggregate to Ryuji Ueno, a director, officer and 10% stockholder, and Sachiko Kuno, a 10% stockholder, in settlement of special stock and cash awards that had been made to them in June 2007.

As of March 31, 2008, we have used approximately \$10.0 million of the net proceeds from the offering as follows:

- approximately \$112,000 to fund our share of two post-marketing studies of AMITIZA to evaluate its safety in patients with renal impairment and patients with hepatic impairment;
- approximately \$4.0 million to fund development and regulatory activities for SPI-8811 and SPI-017;
- approximately \$5.2 million to fund regulatory efforts by Sucampo Europe and Sucampo Japan for AMITIZA and cobiprostone;
- approximately \$447,000 for research and development activities for prostone compounds other than AMITIZA, cobiprostone and SPI-017; and
- approximately \$261,000 to fund costs in connections with computers, software and information technology to support growth in our business.

We have invested the remaining net proceeds from the offering in short-term, investment grade, interest-bearing instruments. There has been no material change in our planned use of the balance of the net proceeds from the offering as described in our final prospectus filed with the SEC pursuant to Rule 424(b) under the Securities Act.

#### Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders during the quarter ended March 31, 2008.

# Item 6. Exhibits

# (a) Exhibits

Exhibit Number	Description	Reference			
3.1	Restated Certificate of Incorporation	Exhibit 3.1 to the Company's Current Report on Form 8-K (filed August 8, 2007)			
3.2	Form of Restated Bylaws	Exhibit 3.4 to Registration Statement No. 333-135133, Amendment No. 2 (filed October 20, 2006)			
4.1	Specimen Stock Certificate evidencing the shares of class A common stock	Exhibit 4.1 to Registration Statement No. 333-135133, Amendment No. 5 (filed February 1, 2007)			
10.1	Indemnification Agreement, dated May 12, 2008, between the Company and John C. Wright	Included herewith			
31.1	Certification of the Principal Executive Officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002	Included herewith			
31.2	Certification of the Principal Financial Officer, as required by Section 302 of the Sarbanes-Oxley Act of 2002	Included herewith			
32.1	Certification of the Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley Act of 2002	Included herewith			
32.2	Certification of the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley Act of 2002	Included herewith			
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# SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

	Sucampo Pharmaceuticals, Inc.
May 14, 2008	By: /s/ RYUJI UENO Ryuji Ueno, M.D., Ph.D., Ph.D. Chief Executive Officer, Chief Scientific Officer and Chairman of the Board of Directors (Principal Executive Officer)
May 14, 2008	By: /s/ MARIAM E. MORRIS Mariam E. Morris Chief Financial Officer (Principal Financial Officer) 28

# Sucampo Pharmaceuticals, Inc. Exhibit Index

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#### INDEMNIFICATION AGREEMENT

**INDEMNIFICATION AGREEMENT** (this "Agreement") dated as of May 12, 2008, by and between Sucampo Pharmaceuticals, Inc. (the "Company"), a Delaware corporation, and John C. Wright ("Indemnitee"):

**WHEREAS**, competent persons are reluctant to serve a corporation as a director or in another capacity unless they are provided with adequate protection through insurance or adequate indemnification against inordinate risks of claims and actions against them arising out of their service to and activities on behalf of corporations;

**WHEREAS**, the Board of Directors of the Company has determined that the ability to attract and retain such persons is in the best interests of the Company's stockholders and that the Company should act to assure such persons that there will be increased certainty of such protection in the future; and

**WHEREAS**, it is reasonable, prudent and necessary for the Company contractually to obligate itself to indemnify such persons to the fullest extent permitted by applicable law so that they will serve or continue to serve the Company free from undue concern that they will not be so indemnified; and

**WHEREAS**, Indemnitee is willing to serve, continue to serve and to take on additional service for or on behalf of the Company on the condition that Indemnitee be so indemnified;

**NOW, THEREFORE**, in consideration of the premises, the mutual agreements herein set forth below and other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the parties agree as follows:

1. Definitions. For purposes of this Agreement the following terms shall have the meanings set forth below:

(a) "Board" shall mean the Board of Directors of the Company.

(b) "Change of Control" shall mean any of the following events:

(i) Unless approved by the affirmative vote of at least two-thirds of those members of the Board who are in office immediately prior to the event(s) and who are not employees of the Company:

(A) the merger or consolidation of the Company with, or the sale of all or substantially all of the assets of the Company to, any person or entity or group of associated persons or entities; or

(B) the acquisition of direct or indirect beneficial ownership in the aggregate of securities of the Company representing twenty percent (20%) or more of the total combined voting power of the Company's then

issued and outstanding securities by any person or entity, or group of associated persons or entities acting in concert, not affiliated (within the meaning of the Securities Act of 1933) with the Company as of the date of this Agreement; or

(C) approval by the stockholders of the Company of any plan or proposal for the liquidation or dissolution of the Company; or

(ii) A change in the composition of the Board at any time during any consecutive 24-month period such that the "Continuing Directors" cease for any reason to constitute at least a seventy percent (70%) majority of the Board. For purposes of this clause (ii), "Continuing Directors" means those members of the Board who either:

(A) were members of the Board at the beginning of such consecutive 24-month period; or

(B) were elected by, or on the nomination or recommendation of, at least a two-thirds majority (consisting of at least five directors) of the thenexisting Board.

(c) "*Corporate Status*" describes the status of a person who is or was a director, officer, employee, agent or fiduciary of the Company or of any other corporation, partnership, joint venture, trust, employee benefit plan or other enterprise which such person is or was serving at the express written request of the Company.

(d) "Disinterested Director" means a director of the Company who is not and was not a party to the Proceeding in respect of which indemnification is sought by Indemnitee.

(e) "*Enterprise*" shall mean the Company and any other corporation, partnership, joint venture, trust, employee benefit plan or other enterprise of which Indemnitee is or was serving at the express written request of the Company as a director, officer, employee, agent or fiduciary.

(f) "*Expenses*" shall include all reasonable attorneys' fees, retainers, court costs, transcript costs, fees of experts, witness fees, travel expenses, duplicating costs, printing and binding costs, telephone charges, postage, delivery service fees, and all other disbursements or expenses of the types customarily incurred in connection with prosecuting, defending, preparing to prosecute or defend, investigating, being or preparing to be a witness in a Proceeding.

(g) "Good Faith" shall mean Indemnitee having acted in good faith and in a manner Indemnitee reasonably believed to be in or not opposed to the best interests of the Company, and, with respect to any criminal Proceeding, having had no reasonable cause to believe Indemnitee's conduct was unlawful.

(h) "*Independent Counsel*" means a law firm, or a member of a law firm, that is experienced in matters of corporation law and neither presently is, nor in the past five years has been, retained to represent: (i) the Company or Indemnitee in any matter material to either such party or (ii) any other party to the Proceeding giving rise to a claim for indemnification hereunder. Notwithstanding the foregoing, the term "*Independent Counsel*" shall not include any person who, under the applicable standards of professional conduct then prevailing, would have a conflict of interest in representing either the Company or Indemnitee in an action to determine Indemnitee's rights under this Agreement.

(i) "*Proceeding*" includes any action, suit, arbitration, alternate dispute resolution mechanism, investigation, administrative hearing or any other actual, threatened or completed proceeding whether civil, criminal, administrative or investigative, other than one initiated by Indemnitee. For purposes of the foregoing sentence, a "*Proceeding*" shall not be deemed to have been initiated by Indemnitee where Indemnitee seeks pursuant to Section 9 of this Agreement to enforce Indemnitee's rights under this Agreement.

2. <u>Term of Agreement</u>. This Agreement shall continue until and terminate upon the later of: (a) 10 years after the date that Indemnitee has ceased to serve as a director, officer, employee, agent or fiduciary of the Company or of any other corporation, partnership, joint venture, trust, employee benefit plan or other enterprise which Indemnitee served at the express written request of the Company or (b) the final termination of all pending Proceedings in respect of which Indemnitee is granted rights of indemnification or advancement of expenses hereunder and of any proceeding commenced by Indemnitee pursuant to Section 9 of this Agreement relating thereto. In addition, no legal action shall be brought and no cause of action shall be asserted by or in the right of the Company against Indemnitee, Indemnitee's estate, spouse, heirs, executors or personal or legal representatives after the expiration of five (5) years from the date of accrual of such cause of action, and any claim or cause of action of the Company shall be extinguished and deemed released unless asserted by the timely filing of a legal action within such five (5) year period; PROVIDED, HOWEVER, that if any shorter period of limitations is otherwise applicable to any such cause of action, such shorter period shall govern.

# 3. Services by Indemnitee, Notice of Proceedings.

(a) <u>Services</u>. Indemnitee agrees to serve as a director of the Company. Indemnitee may at any time and for any reason resign from such position (subject to any other contractual obligation or any obligation imposed by operation of law).

(b) <u>Notice of Proceeding</u>. Indemnitee agrees promptly to notify the Company in writing upon being served with any summons, citation, subpoena, complaint, indictment, information or other document relating to any Proceeding or matter that may be subject to indemnification or advancement of Expenses covered hereunder.

# 4. Indemnification.

(a) <u>In General</u>. In connection with any Proceeding, the Company shall indemnify and advance Expenses to Indemnitee as provided in this Agreement and to the fullest extent permitted by applicable law in effect on the date hereof and to such greater extent as applicable law may thereafter from time to time permit.

(b) <u>Proceedings Other Than Proceedings by or in the Right of the Company</u>. Indemnitee shall be entitled to the rights of indemnification provided in this Section 4(b) if, by reason of Indemnitee's Corporate Status, Indemnitee is, or is threatened to be made, a party to any Proceeding, other than a Proceeding by or in the right of the Company. Indemnitee shall be indemnified against Expenses, judgments, penalties, fines and amounts paid in settlements actually and reasonably incurred by Indemnitee or on Indemnitee's behalf in connection with such Proceeding or any claim, issue or matter therein, if Indemnitee acted in Good Faith including without limitation, any and all losses, claims, damages, expenses and liabilities, joint or several (including any investigation, legal and other expenses incurred in connection with, and any amount paid in settlement of, any action, suit, proceeding or any claim asserted) under the Securities Act of 1933, the Securities Exchange Act of 1934, as amended (the "Exchange Act of 1934") or other federal or state statutory law or regulation, at common law or otherwise or which relate directly or indirectly to the registration, purchase, sale or ownership of any securities of the Company or to any fiduciary obligation owed with respect thereto or as a direct or indirect result of any Proceeding or any claim, issue or matter therein made by any stockholder of the Company against Indemnitee and arising out of or related to any round of financing of the Company (including but not limited to Proceedings or any claims, issues or matters therein regarding non-participation, or non-pro rata participation, in such round by such stockholder), or made by a third party against Indemnitee based on any misstatement or omission of a material fact by the Company in violation of any duty of disclosure imposed on the Company by federal or state securities or common laws.

(c) <u>Proceedings by or in the Right of the Company</u>. Indemnitee shall be entitled to the rights of indemnification provided in this Section 4(c) if, by reason of Indemnitee's Corporate Status, Indemnitee is or is threatened to be made a party to any Proceeding brought by or in the right of the Company to procure a judgment in its favor. Indemnitee shall be indemnified against Expenses, judgments, penalties and amounts paid in settlement, actually and reasonably incurred by Indemnitee or on Indemnitee's behalf in connection with such Proceeding if Indemnitee acted in Good Faith. Notwithstanding the foregoing, no such indemnification shall be made in respect of any claim, issue or matter in such Proceeding as to which Indemnitee shall have been adjudged to be liable to the Company if applicable law prohibits such indemnification; *provided, however*, that, if applicable law so permits, indemnification shall nevertheless be made by the Company in such event if and only to the extent that the Court of Chancery of the State of Delaware, or the court in which such Proceeding shall have been brought or is pending, shall determine.

(d) <u>Indemnification of a Party Who is Wholly or Partly Successful</u>. Notwithstanding any other provision of this Agreement, to the extent that Indemnitee is, by reason of Indemnitee's Corporate Status, a party to and is successful, on the merits or otherwise, in any Proceeding, Indemnitee shall be indemnified to the maximum extent permitted by law against all Expenses, judgments, penalties, fines and amounts paid in settlement, actually and reasonably incurred by Indemnitee or on Indemnitee's behalf in connection therewith. If Indemnitee is not wholly successful in such Proceeding but is successful, on the merits or otherwise, as to one or more but less than all claims, issues or matters in such Proceeding, the Company shall indemnify Indemnitee to the maximum extent permitted by law, against all Expenses, judgments, penalties, fines and amounts paid in settlement, actually and reasonably incurred by Indemnitee or on Indemnitee's behalf in connection with each successfully resolved claim, issue or matter. For purposes of this Section 4(d) and without limitation, the termination of any claim, issue or matter in such a Proceeding by dismissal, with or without prejudice, shall be deemed to be a successful result as to such claim, issue or matter, so long as there has been no finding (either adjudicated or pursuant to Section 6) that Indemnitee did not act in Good Faith.

(e) <u>Indemnification for Expenses of a Witness</u>. Notwithstanding any other provision of this Agreement, to the extent that Indemnitee is, by reason of Indemnitee's Corporate Status, a witness in any Proceeding, Indemnitee shall be indemnified against all Expenses actually and reasonably incurred by Indemnitee or on Indemnitee's behalf in connection therewith.

(f) <u>Assumption of Defense and Settlement</u>. Notwithstanding any other provision of this Agreement, with respect to any such Proceeding as to which the Indemnitee gives notice to the Company of the commencement thereof:

(1) the Company will be entitled to participate therein at its own expense;

(2) the Company, jointly with any other indemnifying party similarly notified, shall be entitled to assume the defense thereof, with counsel satisfactory to the Indemnitee. If the Company assumes the defense of the Indemnitee, it shall notify the Indemnitee, and after the Indemnitee receives such notice, the Company shall not be liable to the Indemnitee under this Agreement for any Expenses incurred by the Indemnitee after the date such notice was received. The Indemnitee shall be entitled to employ Indemnitee's own counsel at Indemnitee's own expense. Nevertheless, the Company shall pay for Indemnitee's own counsel if (1) the Company agrees to do the same, (2) the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee regarding the defense of such action, or (3) the Company shall not in fact have employed counsel to assume the defense of the Proceeding. The Company shall not be entitled to assume the defense of any Proceeding brought by or on behalf of the Company or as to which the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee shall have reasonably concluded that there may be a conflict of interest between the Company and the Indemnitee regarding the defense of such Proceeding; and

(3) the Company shall not be liable to the Indemnitee under this Agreement for any amounts paid in settlement of any Proceeding unless the Company consents to such settlement. The Company shall not settle any Proceeding in any manner that would impose any penalty or limitation on the Indemnitee without the Indemnitee's written consent. Neither the Company nor the Indemnitee will unreasonably withhold their consent to any proposed settlement.

### (g) Contribution.

(1) Notwithstanding any other provision of this Agreement, if the indemnification provided for in this Section 4 for any reason is held by a court of competent jurisdiction to be unavailable to Indemnitee in respect of any losses, claims, damages, expenses or liabilities referred to therein, then the Company, in lieu of indemnifying Indemnitee thereunder, shall contribute to the amount paid or payable by Indemnitee as a result of such losses, claims, damages, expenses or liabilities

(A) in such proportion as is appropriate to reflect the relative benefits received by the Company and Indemnitee; or

(B) if the allocation provided by clause (A) above is not permitted by applicable law, in such proportion as is appropriate to reflect not only the relative benefits referred to in clause (A) above but also the relative fault of the Company and Indemnitee in connection with the action or inaction which resulted in such losses, claims, damages, expenses or liabilities, as well as any other relevant equitable considerations.

(2) In connection with the registration of the Company's securities, the relative benefits received by the Company and Indemnitee shall be deemed to be in the same respective proportions that the net proceeds from the offering (before deducting expenses) received by the Company and Indemnitee, in each case as set forth in the table on the cover page of the applicable prospectus, bear to the aggregate public offering price of the securities so offered. The relative fault of the Company and Indemnitee shall be determined by reference to, among other things, whether the untrue or alleged untrue statement of a material fact or the omission or alleged omission to state a material fact relates to information supplied by the Company or Indemnitee and the parties' relative intent, knowledge, access to information and opportunity to correct or prevent such statement or omission. The Company and Indemnitee agree that it would not be just and equitable if contribution pursuant to this Section 4(g) were determined by pro rata or per capita allocation or by any other method of allocation which does not take account of the equitable considerations referred to in the immediately preceding paragraph.

(3) In connection with the registration of the Company's securities, in no event shall Indemnitee be required to contribute any amount under this Section 4(g) in excess of the lesser of:

(A) that proportion of the total of such losses, claims, damages or liabilities indemnified against equal to the proportion of the total securities sold under such registration statement which is being sold by Indemnitee; or

(B) the proceeds received by Indemnitee from its sale of securities under such registration statement.

(4) Persons found guilty of fraudulent misrepresentation (within the meaning of Section 11(f) of the Securities Act of 1933) shall only be entitled to contribution from any person who was found guilty of such fraudulent misrepresentation.

### 5. Exceptions

Any other provision herein to the contrary notwithstanding, the Company shall not be obligated pursuant to the terms of this Agreement:

(a) <u>Claims Under Section 16(b)</u>. To indemnify Indemnitee for expenses and the payment of profits arising from the purchase and sale by Indemnitee of securities in violation of Section 16(b) of the Exchange Act of 1934 or any similar successor statute; or

(b) <u>Unlawful Indemnification</u>. To indemnify Indemnitee if a final decision by a court having jurisdiction in the matter shall determine that such indemnification is not lawful.

6. <u>Advancement of Expenses</u>. Notwithstanding any provision to the contrary in Section 7, the Company shall advance all reasonable Expenses which, by reason of Indemnitee's Corporate Status, were incurred by or on behalf of Indemnitee in connection with any Proceeding, within 20 days after the receipt by the Company of a statement or statements from Indemnitee requesting such advance or advances, whether prior to or after final disposition of such Proceeding. Such statement or statements shall reasonably evidence the Expenses incurred by Indemnitee and shall be preceded or accompanied by an undertaking by or on behalf of Indemnitee to repay any Expenses if it shall ultimately be determined that Indemnitee is not entitled to be indemnified against such Expenses. Any advance and undertakings to repay pursuant to this Section 6 shall be unsecured and interest free.

### 7. Procedures for Determination of Entitlement to Indemnification.

(a) <u>Initial Request</u>. To obtain indemnification under this Agreement, Indemnitee shall submit to the Company a written request, including therein or therewith such documentation and information as is reasonably available to Indemnitee and is reasonably necessary to determine whether and to what extent Indemnitee is entitled to

indemnification. The Secretary of the Company shall promptly advise the Board in writing that Indemnitee has requested indemnification.

(b) <u>Method of Determination</u>. A determination (if required by applicable law) with respect to Indemnitee's entitlement to indemnification shall be made as follows:

(1) if a Change in Control has occurred, unless Indemnitee shall request in writing that such determination be made in accordance with clause (2) of this Section 7(b), the determination shall be made by Independent Counsel in a written opinion to the Board, a copy of which shall be delivered to Indemnitee;

(2) if a Change of Control has not occurred, the determination shall be made by the Board by a majority vote of Disinterested Directors, even though less than a quorum. In the event that there are no Disinterested Directors or if such Disinterested Directors so direct, the determination shall be made by Independent Counsel in a written opinion to the Board, a copy of which shall be delivered to Indemnitee.

(c) <u>Selection, Payment, Discharge, of Independent Counsel</u>. In the event the determination of entitlement to indemnification is to be made by Independent Counsel pursuant to Section 7(b) of this Agreement, the Independent Counsel shall be selected, paid and discharged in the following manner:

(1) If a Change of Control has not occurred, the Independent Counsel shall be selected by the Board, and the Company shall give written notice to Indemnitee advising Indemnitee of the identity of the Independent Counsel so selected.

(2) If a Change of Control has occurred, the Independent Counsel shall be selected by Indemnitee (unless Indemnitee shall request that such selection be made by the Board, in which event clause (1) of this Section 7(c) shall apply), and Indemnitee shall give written notice to the Company advising it of the identity of the Independent Counsel so selected.

(3) Following the initial selection described in clauses (1) and (2) of this Section 7(c), Indemnitee or the Company, as the case may be, may, within seven days after such written notice of selection has been given, deliver to the other party a written objection to such selection. Such objection may be asserted only on the ground that the Independent Counsel so selected does not meet the requirements of "Independent Counsel" as defined in this Agreement, and the objection shall set forth with particularity the factual basis of such assertion. Absent a proper and timely objection, the person so selected shall act as Independent Counsel. If such written objection is made, the Independent Counsel so selected may not serve as Independent Counsel unless and until a court has determined that such objection is without merit.

(4) Either the Company or Indemnitee may petition any court of competent jurisdiction if the parties have been unable to agree on the selection of

Independent Counsel within 20 days after submission by Indemnitee of a written request for indemnification pursuant to Section 7(a) of this Agreement. Such petition may request a determination whether an objection to the party's selection is without merit and/or seek the appointment as Independent Counsel of a person selected by the Court or by such other person as the Court shall designate. A person so appointed shall act as Independent Counsel under Section 7(b) of this Agreement.

(5) The Company shall pay any and all reasonable fees and expenses of Independent Counsel incurred by such Independent Counsel in connection with acting pursuant to this Agreement, and the Company shall pay all reasonable fees and expenses incident to the procedures of this Section 7(c), regardless of the manner in which such Independent Counsel was selected or appointed.

(6) Upon the due commencement of any judicial proceeding or arbitration pursuant to Section 9(c) of this Agreement, Independent Counsel shall be discharged and relieved of any further responsibility in such capacity (subject to the applicable standards of professional conduct then prevailing).

(d) <u>Cooperation</u>. Indemnitee shall cooperate with the person, persons or entity making the determination with respect to Indemnitee's entitlement to indemnification under this Agreement, including providing to such person, persons or entity upon reasonable advance request any documentation or information which is not privileged or otherwise protected from disclosure and which is reasonably available to Indemnitee and reasonably necessary to such determination. Any costs or expenses (including attorneys' fees and disbursements) incurred by Indemnitee in so cooperating with the person, persons or entity making such determination shall be borne by the Company (irrespective of the determination as to Indemnitee's entitlement to indemnification) and the Company hereby indemnifies and agrees to hold Indemnitee harmless therefrom.

(e) <u>Payment</u>. If it is determined that Indemnitee is entitled to indemnification, payment to Indemnitee shall be made within 10 days after such determination.

### 8. Presumptions and Effect of Certain Proceedings.

(a) <u>Burden of Proof</u>. In making a determination with respect to entitlement to Indemnification hereunder, the person or persons or entity making such determination shall presume that Indemnitee is entitled to indemnification under this Agreement if Indemnitee has submitted a request for indemnification in accordance with Section 7(a), and the Company shall have the burden of proof to overcome that presumption in connection with the making by any person, persons or entity of any determination contrary to that presumption.

(b) <u>Effect of Other Proceedings</u>. The termination of any Proceeding or of any claim, issue or matter therein, by judgment, order, settlement or conviction, or upon a plea of *nolo contendere* or its equivalent, shall not (except as otherwise expressly

provided in this Agreement) of itself adversely affect the right of Indemnitee to indemnification or create a presumption that Indemnitee did not act in Good Faith.

(c) <u>Reliance as Safe Harbor</u>. For purposes of any determination of Good Faith, Indemnitee shall be deemed to have acted in Good Faith if Indemnitee's action is based on the records or books of account of the Enterprise, including financial statements, or on information supplied to Indemnitee by the officers of the Enterprise in the course of their duties, or on the advice of legal counsel for the Enterprise or on information or records given or reports made to the Enterprise by an independent certified public accountant or by an appraiser or other expert selected with reasonable care by the Enterprise. The provisions of this Section 8(c) shall not be deemed to be exclusive or to limit in any way the other circumstances in which the Indemnitee may be deemed to have met the applicable standard of conduct set forth in this Agreement.

(d) <u>Actions of Others</u>. The knowledge and/or actions, or failure to act, of any director, officer, agent or employee of the Enterprise shall not be imputed to Indemnitee for purposes of determining the right to indemnification under this Agreement.

### 9. Remedies of Indemnitee.

(a) <u>Application</u>. This Section 9 shall apply in the event of a Dispute. For purposes of this article, "Dispute" shall mean any of the following events:

(1) a determination is made pursuant to Section 7 of this Agreement that Indemnitee is not entitled to indemnification under this Agreement;

(2) advancement of Expenses is not timely made pursuant to Section 6 of this Agreement;

(3) if the determination of entitlement to be made pursuant to Section 7(b) of this Agreement is to be made by the Board and the Board has not made such determination within 60 days after receipt by the Company of the request for indemnification;

(4) if the determination of entitlement to be made pursuant to Section 7(b) of this Agreement is to be made by Independent Counsel and Independent Counsel has not made such determination within 90 days after receipt by the Company of the request for indemnification;

(5) payment of indemnification is not made pursuant to Section 4(e) of this Agreement within 10 days after receipt by the Company of a written request therefor; or

(6) payment of indemnification is not made within 10 days after a determination has been made that Indemnitee is entitled to indemnification or such determination is deemed to have been made pursuant to Section 7 of this Agreement.

(b) <u>Adjudication</u>. In the event of a Dispute, Indemnitee shall be entitled to an adjudication in an appropriate court in the State of Delaware, or in any other court of competent jurisdiction, of Indemnitee's entitlement to such indemnification or advancement of Expenses. Alternatively, Indemnitee, at Indemnitee's option, may seek an award in arbitration to be conducted by a single arbitrator pursuant to the rules of the American Arbitration Association. Indemnitee shall commence such proceeding seeking an adjudication or an award in arbitration within 180 days following the date on which Indemnitee first has the right to commence such proceeding pursuant to this Section 9(b). The Company shall not oppose Indemnitee's right to seek any such adjudication or award in arbitration.

(c) <u>De Novo Review</u>. In the event that a determination shall have been made pursuant to Section 7 of this Agreement that Indemnitee is not entitled to indemnification, any judicial proceeding or arbitration commenced pursuant to this Section 9 shall be conducted in all respects as a *de novo* trial, or arbitration, on the merits, and Indemnitee shall not be prejudiced by reason of that adverse determination. In any such proceeding or arbitration, the Company shall have the burden of proving that Indemnitee is not entitled to indemnification or advancement of Expenses, as the case may be.

(d) <u>Company Bound</u>. If a determination shall have been made or deemed to have been made pursuant to Section 7 of this Agreement that Indemnitee is entitled to indemnification, the Company shall be bound by such determination in any judicial proceeding or arbitration absent (i) a misstatement by Indemnitee of a material fact, or an omission of a material fact necessary to make Indemnitee's statement not materially misleading in connection with the request for indemnification or (ii) a prohibition of such indemnification under applicable law.

(e) <u>Procedures Valid</u>. The Company shall be precluded from asserting in any judicial proceeding or arbitration commenced pursuant to this Section 9 that the procedures and presumptions of this Agreement are not valid, binding and enforceable and shall stipulate in any such court or before any such arbitrator that the Company is bound by all of the provisions of this Agreement.

(f) Expenses of Adjudication. In the event that Indemnitee, pursuant to this Section 9, seeks a judicial adjudication of or an award in arbitration to enforce Indemnitee's rights under, or to recover damages for breach of, this Agreement, Indemnitee shall be entitled to recover from the Company, and shall be indemnified by the Company against, any and all expenses (of the types described in the definition of Expenses in this Agreement) actually and reasonably incurred by Indemnitee in such adjudication or arbitration, but only if Indemnitee prevails therein. If it shall be determined in such adjudication or arbitration that Indemnitee is entitled to receive part but not all of the indemnification or advancement of expenses sought, the expenses incurred by Indemnitee in connection with such adjudication or arbitration shall be appropriately prorated.

### 10. Non-exclusivity, Insurance, Subrogation.

(a) <u>Non-Exclusivity</u>. The rights of indemnification and to receive advancement of Expenses as provided by this Agreement shall not be deemed exclusive of any other rights to which Indemnitee may at any time be entitled under applicable law, the Certificate of Incorporation, the Bylaws, any agreement, a vote of stockholders or a resolution of directors, or otherwise. No amendment, alteration, rescission or replacement of this Agreement or any provision hereof shall be effective as to Indemnitee with respect to any action taken or omitted by such Indemnitee in Indemnitee's Corporate Status prior to such amendment, alteration, rescission or replacement.

(b) <u>Insurance</u>. The Company may maintain an insurance policy or policies against liability arising out of this Agreement or otherwise.

(c) <u>Subrogation</u>. In the event of any payment under this Agreement, the Company shall be subrogated to the extent of such payment to all of the rights of recovery of Indemnitee, who shall execute all papers required and take all action necessary to secure such rights, including execution of such documents as are necessary to enable the Company to bring suit to enforce such rights.

(d) <u>No Duplicative Payment</u>. The Company shall not be liable under this Agreement to make any payment of amounts otherwise indemnifiable hereunder if and to the extent that Indemnitee has otherwise actually received such payment under any insurance policy, contract, agreement or otherwise.

#### 11. Miscellaneous Provisions.

(a) <u>Entire Agreement</u>. This Agreement contains the entire understanding between the parties hereto with respect to the subject matter hereof and supersedes any prior understandings, agreements or representations, written or oral, relating to the subject matter hereof.

(b) <u>Counterparts</u>. This Agreement may be executed in separate counterparts, each of which will be an original and all of which taken together shall constitute one and the same agreement, and any party hereto may execute this Agreement by signing any such counterpart.

(c) <u>Severability</u>. Whenever possible, each provision of this Agreement shall be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of this Agreement is held to be invalid, illegal or unenforceable under any applicable law or rule, the validity, legality and enforceability of the other provision of this Agreement will not be affected or impaired thereby.

(d) <u>Successors and Assigns</u>. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective heirs, personal representatives and successors and assigns.

(e) <u>Modification, Amendment, Waiver or Termination</u>. No provision of this Agreement may be modified, amended, waived or terminated except by an instrument in writing signed by the parties to this Agreement. No course of dealing between the parties will modify, amend, waive or terminate any provision of this Agreement or any rights or obligations of any party under or by reason of this Agreement.

(f) <u>Notices</u>. All notices, consents, requests, instructions, approvals or other communications provided for herein shall be in writing and delivered by personal delivery, overnight courier, mail, electronic facsimile or e-mail addressed to the receiving party at the address set forth herein. All such communications shall be effective when received.

If to the Company:

Ryuji Ueno, M.D., Ph.D., Ph.D. Chief Executive Officer, Chief Scientific Officer and Chair of the Board of Directors c/o Sucampo Pharmaceuticals, Inc. 4520 East-West Highway Suite 300 Bethesda, MD 20814

### If to the Indemnitee:

JOHN C. WRIGHT 10803 Hidden trail court Potomac, Maryland 20854

Any party may change the address set forth above by notice to each other party given as provided herein.

(g) <u>Headings</u>. The headings and any table of contents contained in this Agreement are for reference purposes only and shall not in any way affect the meaning or interpretation of this Agreement.

# (h) <u>Governing Law</u>. ALL MATTERS RELATING TO THE INTERPRETATION, CONSTRUCTION, VALIDITY AND ENFORCEMENT OF THIS AGREEMENT SHALL BE GOVERNED BY THE INTERNAL LAWS OF THE STATE OF DELAWARE, WITHOUT GIVING EFFECT TO ANY CHOICE OF LAW PROVISIONS THEREOF.

(i) <u>Third-Party Benefit</u>. Nothing in this Agreement, express or implied, is intended to confer upon any other person any rights, remedies, obligations or liabilities of any nature whatsoever.

## (j) <u>Jurisdiction and Venue</u>. THIS AGREEMENT MAY BE ENFORCED IN ANY FEDERAL COURT OR STATE COURT SITTING IN DELAWARE, AND EACH PARTY CONSENTS TO THE JURISDICTION AND VENUE OF

### ANY SUCH COURT AND WAIVES ANY ARGUMENT THAT VENUE IN SUCH FORUM IS NOT CONVENIENT. IF ANY PARTY COMMENCES ANY ACTION UNDER ANY TORT OR CONTRACT THEORY ARISING DIRECTLY OR INDIRECTLY FROM THE RELATIONSHIP CREATED BY THIS AGREEMENT IN ANOTHER JURISDICTION OR VENUE, ANY OTHER PARTY TO THIS AGREEMENT SHALL HAVE THE OPTION OF TRANSFERRING THE CASE TO THE ABOVE-DESCRIBED VENUE OR JURISDICTION OR, IF SUCH TRANSFER CANNOT BE ACCOMPLISHED, TO HAVE SUCH CASE DISMISSED WITHOUT PREJUDICE.

(k) <u>Remedies</u>. The parties agree that money damages may not be an adequate remedy for any breach of the provisions of this Agreement and that any party may, in its discretion, apply to any court of law or equity of competent jurisdiction for specific performance and injunctive relief in order to enforce or prevent any violations this Agreement, and any party against whom such proceeding is brought hereby waives the claim or defense that such party has an adequate remedy at law and agrees not to raise the defense that the other party has an adequate remedy at law.

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IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date set forth in the first paragraph.

### SUCAMPO PHARMACEUTICALS, INC.

By: /s/ MARIAM E. MORRIS

Name: Mariam E. Morris Its: Chief Financial Officer

JOHN C. WRIGHT

/s/ JOHN C. WRIGHT Indemnitee

### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Ryuji Ueno, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Sucampo Pharmaceuticals, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15(d)-15(e)) for the registrant and have:
  - (a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrants fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 14, 2008

/s/ RYUJI UENO Ryuji Ueno, M.D., Ph.D., Ph.D. Chief Executive Officer (Principal Executive Officer)

### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Mariam E. Morris, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Sucampo Pharmaceuticals, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15(d)-15(e)) for the registrant and have:
  - (a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrants fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 14, 2008

/s/ MARIAM E. MORRIS

Mariam E. Morris Chief Financial Officer (Principal Financial and Accounting Officer)

### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of Sucampo Pharmaceuticals, Inc. (the "Company") certifies to the best of his knowledge that:

- (1) The Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 of the Company (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 14, 2008

/s/ RYUJI UENO

Ryuji Ueno, M.D., Ph.D., Ph.D. Chief Executive Officer (Principal Executive Officer)

### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of Sucampo Pharmaceuticals, Inc. (the "Company") certifies to the best of her knowledge that:

- (1) The Quarterly Report on Form 10-Q for the quarter ended March 31, 2008 of the Company (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 14, 2008

/s/ MARIAM E. MORRIS

Mariam E. Morris Chief Financial Officer (Principal Financial and Accounting Officer)